PARIS, FRIDAY, DECEMBER 2, 1983

ESTABLISHED 1887

EC Budget Control In Summit Agenda

ench Proposal Would Strengthen Eview Powers of Finance Ministers

PARIS - The 10 European ommunity heads of governm their meeting in Athens on Sunly, are expected to take up a pench government proposal to es-blish tighter controls over EC pending, especially for agricul-re, senior French and community ficials said Thursday.

If the proposal is approved it could likely lead to other agreements on related issues such as miling farm production and maning farm production and second for a greenents at them, while handly building is of as grandar space week and a senior EC official in Brussels said. Nothing will all in Brussels said. Nothing will be known for sure until the leaders chually begin talking."

ctually begin talking.

Farm spending in the community, currently increasing at a rate of sore than 30 percent annually, is spected to exceed 15 billion European currency units (\$12.4 billion). counting for roughly 62 percent of the 1983 budget.

The French proposal to control pending was offered by Finance linister Jacques Delors at a meeting of the community's foreign and ance ministers in Brussels on onday and it has already drawn ie strong support of the West Ger-

"We believe that by resolving the idget issue, which will be at the re of the summit, we can move to oad agreement on several other y and related questions," said a billion ECU in 1984 and represent nearly 65 percent of the projected budget next year.

The basic idea is to set a better oducts, and the granting to Brit-

ntribution this year.
At their previous summit meet,
in Statigate in June, the other he EC leaders agreed to repay 5 itain 750 million ECU for 1983.

4<u>I (45</u>

but linked it to an overall resolution of the budgetary issue and

Community officials in Brussels, were cautious about the prosperts of an agreement by all 10 community members, however. "We may be close to some agreements, based on what the French, Germans and British are saying about the Deiors budget proposal, but it is not at all clear that the others will go along."

a senior EC official said, referring to Belgium, Deamark, Greece, Ireland, Italy, Luxembourg and the

Netherlands.
He and other officials said the Greek government in particular was annoyed at the swift manner in which the finance ministers of Britain and West Germany supported Mr. Delors, It was a trilateral effort does crickly at the said and the said of t fort, done quickly, with little if any advance consultation," the EC offi-

The French proposal would establish a new procedure for fixing budget growth. Under long-established procedures, the financing of the budget is settled only after agreement has been reached on spending, involving agriculture and other ministers, as well as the EC Commission. Under the Delors Commission. Under the Delors plan, growth targets for the budget would be set at the beginning of the budgetary process and would be placed under the authority of fi-

Thus French Finance Ministry If adopted, the plan would estab- officials said, the ministers would sh a system of strict and coordinated planning for the community more effectively. One provision in the French plan calls for a mandatory cutes upon the finance ministration of spending by finance ters every four months.

But officals emphasized that the goal goes beyond controlling farm spending, which, according to cur-rent EC projections, will exceed 16

oducts, and the granting to Brit-1 of a large rebate on its budget: hand on the overall budgetary pro-cess, to achieve savings, and open



Presidents Amin Gemayel and Ronald Reagan, followed by aides, leaving a meeting Thursday at the White House. Secretary of State George P. Shultz is behind Mr. Reagan.

Reagan, Gemayel Repeat Their Call For Foreign Troops to Leave Lebanon

WASHINGTON - President Amin Gemayel of Lebanon repeated on Thursday their call for the withdrawal of all foreign forces from Lebanon, but they did not specifically mention the Syrian occupaton of that country.

Mr. Reagan was asked by a reporter if he thought Syrian troops would leave Lebanon. They have to, he replied. Earlier, Mr. Gemayel predicted that the Syrians would leave "very soon."

U.S. officials believe the Syrians are the major hurdle in the removal The basic idea is to get a better of foreign troops from Lebanon. Mr. Reagan and Prime Minister Yirzhak Shamir of Israel harshly iced. Syn i in public state. good development programs, and week But Syria was not mentioned. He said he would soon be send-(Continued on Page 2, Col. 5) in Mr. Reagan's and Mr. Ge- ing his special Mideast envoy.

mayel's departure statements Donald H. Rumsfeld, back to the Thursday. This apparently was in-Ronald Reagan and President tended to avoid causing Mr. Gemayel problems in his country, where Syrian influence is great,

Mr. Reagan and Mr. Gemayel said nothing in their statements about whether they discussed new ideas for getting Syrian, Israeli, Palestinian and other foreign troops to leave Lebanon.

Mr. Reagan was asked after Mr. Gemayel had left if there were any solutions to the problems in Leba-non. "We hope so," he said.

In his statement earber, he said the two leaders "stand by the May 17 agreement as the best and most viable basis for the withdrawal of Israeli forces from Lebanon." That greement is the Lebanese Israeli

region soon to work toward a troop withdraws! "Lebanon can count on our

help," Mr. Reagan said. He added that the presence of U.S. Marines in Lebanon demonstrated "our commitment to peace in the Middle

"The American people can be proud of the job our Marines are doing," he said, "Their presence is making it possible for reason to triumph over the forces of violence, hatred and intimidation."

Mr. Gemayel said in his statement that "we in Lebanon owe so much" to the United States. He said he and Mr. Reagan had "found ourselves in full agree-ment" that all foreign forces should withdraw from Lebanon and that Lebanese sovereignty over all of the country should be restored.

This and this alone will put an end to the continuing tragedy which is now engulfing not only the nese, but Americans in Leba non as well," be said.

As Mr. Gemayel and Mr. Reagan walked from the Oval Office to lunch, a reporter called, "When are you going to get the Syrians out, Mr. President?"

Mr. Reagan deferred to his guest, and Mr. Gemayel replied, "It will be very soon."

Mr. Gemayel, Mr. Reagan and their aides met after a session between Mr. Gemayel and Secretary of State George P. Shultz. Mr. Gemayel declined comment after the meeting with Mr. Shultz, but his foreign minister. Elie Salem, said there were "signs of hope" that the deadlock on troop withdrawal could be broken. He would not

Without an agreement for the withdrawal of other foreign forces. it will be difficult to pull out the U.S. marines. The Reagan adminis-tration would like to have them home before the 1984 election so that they do not become a cam-

Mr. Gemayel, who arrived Wednesday night on his third visit to Washington in 14 months, plans meetings with other U.S. officials Friday before leaving for New York on Saturday.

Security was tight for his visit, as t was for the visit of Mr. Shamir. Police vehicles cordoned off all State Department entrances.

In a brief arrival statement, Mr. Gemayel said he came with "a sense of confidence" that the Geneva talks on Lebanese national reconciliation would belp "huild a new Lebanon responsive to the aspirations and the needs of all its

A Druze Religious Leader Is Killed in West Beirut **Amid Increasing Tension**

By Ihsan Hijazi

New York Times Service BEIRUT - One of the most prominent members of Lebanon's

Druze community was assassinated Thursday at a time of increased Sheikh Halim Takieddin, presi-

dent of the supreme Druze religious court, was found dead in a pool of blood at his home in mainly Moslem West Beirut. He had been shot once in the head.

The murder beightened already rising tension. Prime Minister Shafig al-Wazzan, who is also interior

to discuss security.

Sheikh Takieddin, 45, was regarded as only second to the spiritual head of the community. Sheikh Mohammed Abu Shaqra, who lives south of Beirut.

The murdered cleric rose to political prominence in the past few months through daily statements to the press defending the Druze com-munity and criticizing the Chris-tian militias led by the Phalangist

Party.
While he advocated peaceful coexistence between Lebanese religious communities, Sheikh Takied-din blamed the Christian militias for recent fighting in the Chuf mountains with Druze combatants. followers of the political leader, Walid Jumblat.

Mr. Jumblat, 36, is the most prominent political figure in the Druze community. He runs the Progressive Socialist Party and a vate army of more than 10,000 in the Chuf and Aley hills southeast of the capital. Sheikh Takieddin was not a PSP member but his public utterances reflected support for Mr. Jumblat,

The Syrian-backed Druze fighters gained the upper hand and established control over most of the Chuf last September after driving Christian forces out. The largescale clashes followed the evacuation of the region by Israeli troops. The murder of the Druze cleric

came after two days of intense artillery exchanges in the hills east of here between Druze and Christian forces. Beirut International Airport was elosed indefinitely Wed after five shells hit its runways.

Earlier Thursday, a French soldier of the multinational peacekeeping force was killed and two others wounded in a rocket-grenade attack by unknown gunmen administration sought to stress that in a Beirut southern suburb, a revitalized ties with Israel would

Analysts believe the assassinasentatives of the warring factions in Geneva a month ago was adjourned to give President Amin Gemayel time to meet with President Ronald Reagan,

zation chairman, Yasser Arafat, Reagan on Wednesday about his made a formal reply Thursday to to lead to his evacuation and an rived in Washington on Wednesend to inter-Palestinian fighting in day.

the northern Lebanese port of Tripoli, Reuters reported from

Tripoli.
Mr. Arafat did not disclose the contents of his repty. Political sources said he gave it to a delegauon from Rashid Karami. a former Lebanese prime minister and Trip-

oli's senior politician. On Wednesday, Mr. Arafat called for Saudi Arabian officers.

forces and the fighters opposing him, the sources said, Mr. Karami has said any supervisory force must

In Beirut, representatives of Lebanon's opposing factions met Thursday to discuss ways to reopen Beirut International Airport, opposition sources said.

There was no immediate word on as well as observers from the Unit-ed Nations or the Arab League, to supervise a disengagement of his and the Lebanese Army.

minister, summoned an emergency meeting of police and army officers Arens Calls for Pressure By Lebanon on Syrians

By John M. Goshko

WASHINGTON - Defense Minister Moshe Arens of Israel has called for unrelenting political and diplomatic pressure to force Syria out of Lebanon, and he suggested that the Lebanese government "should add to that some guerrilla activity against the Syrians in areas controlled by Syria,"

Mr. Arens, speaking Wednesday. listed such action by the Lebanese government as one of a series of "disincentives" that be said might help persuade the Syrians that "they're better off getting out than

Asked whether he thought the Lehanese might initiate guerrilla warfare against Syria, he replied: "If the Lebanese are serious about getting foreign forces out, you might expect that they'll engage in some kind of activity against

However, Mr. Arens's proposal for guerrilla action, which he made in a meeting with reporters and editors of The Washington Post, prompted U.S. officials to deny emphatically that that is part of the U.S. Israeli strategic cooperation agreed on hy President Ronald Reagan and Prime Minister Yitz-

The officials insisted that the agreement on closer cooperation, reached in three days of meetings, is in a very early stage and that the two governments are not ready to formulate specific plans for actions in Lebanon

During Mr. Shamir's visit, the not mean that the United States would turn away from Arab contion of Sheikh Takieddin further cerns. A senior administration offiundermines the chances for nation- cial said Tuesday he did not think al reconciliation. A first round of that moderate Arabstates would be reconciliation talks between repre- as "anxious" about the U.S.-Israeli relationship as in the past.

However, that view appeared to be contradicted by the hostile reaction of Arab governments to the Reagan-Shamir agreement. Typical ■ Arafat Replies on Evacuation bassador, Prince Bandar bin Sulwas the comment of the Saudi am-The Palestine Liberation Organi- tan, who delivered a letter to Mr. government's views on the visit of disengagement proposals designed President Amin Gemayel, who ar-



Moshe Arens

Asked about the senior official's statement, Prince Bandar replied: "No, I disagree. Israel is a strategic liability to America, and their behavior in the past has not been improved by goodwill gestures from this country.

Rabin Criticizes Results

Former Prime Minister Yitzhak Rahin said Thursday night that the United States was depending on Israel to stay in Lebanon, Reuters reported from Tel Aviv. The Israel military presence is Washington's strongest card in its political negotiations to protect U.S. interests in Lebanon, he said.

Mr. Rabin, who is now leader of the opposition Labor Party, said Mr. Shamir and Mr. Arens had not made the best of their strong negotiating position during their trip.

Mr. Arens returned to Israel on Thursday and said the trip was a turning point in U.S.-Israeli rela-tions. Mr. Shamir is due home Fri-

■ Hussein Reviews Talks

Edward Walsh of The Washington Post reported from Amman, Jor-

King Hussein of Jordan said Thursday that the U.S. administration's decision to strengthen political and military tics with Israel without winning Israeli conces-sions on broad Middle East issues (Continued on Page 2, Col. 5)

Reagan Decides in Principle to Begin Developing Space Anti-Missile System

By Francis X. Clines New York Times Service

WASHINGTON - President Ronald Reagan and his senior national security advisers have agreed in principle to proceed with the development of weapons capable of repelling nuclear attacks from space, according to an administration official.

The official said, however, that Mr. Reagan had not yet made key decisions on the kind of technology, the level of financing for next year and other aspects of the pro-posal that he first advanced in March. The president was said to be leaning against the recommendation of some members of Congress that the United States should embark on a program to deploy

Instead, according to the administration official, Mr. Reagan favored a more "prudent" approach that would emphasize research and development of technologies that might be available in the long-term

Early this month, it was reported rated from anti-government busi-nessmen would be returned to them experts had urged the president to increase spending substantially for long-range research on defensive technology. It was understood that tion toward the Roman Catholic such a program might be seen as less provocative to the Soviet Union, as well as to critics of the weapon systems, who regard them received two visiting Venezuelan weapon systems, who regard them bishops, and several important as opening up a new area in the

portedly one of the subjects discussed extensively at a meeting Wednesday morning of Mr. Reagan and his Nauonal Security Council. Among officials at the meeting were George A. Keyworth 2d, director of the president's Of-fice of Science and Technology. and Kenneth L. Adelman, director of the Arms Control and Disarma-

ment Agency.
"The Soviets have a rather phenomenal effort under way," said

INSIDE ■ The Vatican issued guidelines for sex education that strongly

restated Catholic traditional "When-we" nostalgia still grips Rhodesians who have gone to South Africa. Page 4. BUSINESS/FINANCE

■ BP profit rose 52 percent in the third quarter. ■ Wihan, a West German IBH Holding affiliate, filed for bankruptcy. **TOMORROW**

■ Sean Connery looks back over his many James Bond films and talks with Mary Blume about his latest. In Weekend, which is delayed a day for technical reasons.

A SPECIAL REPORT

Grenada has focused attention on the Caribbean and Central America. A special report looks at the region's economic

the official. "That was one of the surprises in the meeting."

Mr. Reagan was expected to

make his next specific decisions about the weapon systems while reviewing his budget for the fiscal year 1985, which is to be submitted in January. In addition, the admin-istration official said Mr. Reagan wanted to consult with U.S. allies and with members of Congress before making some of his decisions

Much of Wednesday's meeting was said to cover the highly complicated and extensive area of military research in weapon systems that when Mr. Reagan discussed them in his speech last March, came to be called "Star Wars" systems.

Mr. Reagan has argued that a defensive system could render horrible weapons obsolete." referring to offensive intercontinental missiles. Some prominent scientists outside administration policy-making circles, however, have expressed strong doubts not only about the technical feasibility of such a system but also about the strategic and political wisdom of seeking to huild it.

Some administration officials expect the president eventually to follow the advice of the panel of Pentagon-appointed technologists and give priority to research on long-range technology rather than attempting to deploy actual defensive weapons quickly, as some

members of Congress would like. The Pentagon panel, known as the Defensive Technologies Study Team, is more optimistic than the outside critics that existing technol-

(Continued on Page 2, Col. 6)

pacelab Gets **lue on Gas** nteractions By John Noble Wilford: New York Times Service

HOUSTON — Sensing instru-nts on the space shintle's Space-probing Earth's upper atmo-tere have provided scientists h a comprehensive survey of h-altitude chemistry and the it definitive data on mirbulence he critical zone where upwelling - es interact with solar ultraviolet gliation.

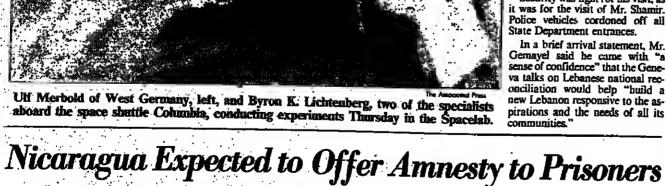
Mission scientists said Wednesthat a French instrument had tained the first measurements of nerium, a beavy form of hydro-1, at altitudes of 50 to 60 miles out 80 to 100 kilometers). Sciens expect to use the deuterium as racer in determining the flow i mixing of gases in one of the st understood regions of the up-

Dr. Karl Knott, the European ace Agency's chief scientist for mission, said at a news conferme that a preliminary analysis of ratios of deuterium to hydrogen the region were "close to what i been expected" and would help intists develop more accurate itels of the "vertical exchange" ases in the upper atmosphere. he Columbia's astronauts and tusts, on their second full day rbit Wednesday, switched on emainder of Spacelab's instrus for conducting experiments rysiology, astronomy, Earth vations and materials proig. They completed the first I of investigations on the hu-body's adaptation to weight-

> Charles Chappell, the chief cientist for the mission, said. e off to a real good start." European-built Spacelab octhe rear of the Columbia's bay. The six crew members rking round the clock in 12shifts. They are John W. , the commander: Major er H. Shaw Jr. of the Air the oilot, and Dr. Owen K. n. Dr. Robert A.R. Parker, ron K. Lichtenberg and Dr. rbold, specialists. Dr. Mer-

a West German. The others T. Cox, one of the flight 's at mission control in n, said the crew was "perexcellently" and the equipas operating with scarcely a r. Lichtenberg complained esday, but on Wednesday he felt "great."

the Columbia flying upside. Martinez appeared to confirm that is opened cargo bay facing such an initiative was imminent. anued on Page 2, Col. 7) Scrious consideration is being giv-



By Steven Kinzer New York Times Service MANAGUA — Nicaragua is about to offer amnesty to prisoners jailed for crimes against state security, according to diplomats, opposition figures and a senior Sandin-

The officials said that the gov-ernment also plans to tell anti-Sandinist rebels that if they lay down their arms, they can return home without punishment.

in addition, diplomats and oposition leaders said they expect the Sandinists soon to announce a program aimed at bringing thousands of Miskito Indian refugees back from self-imposed exile in Honduras and investing substantial amounts in development of the symptoms of space sick. Miskito area in eastern Nicaragua. At a news conference Tuesday, Interior Minister Tomás Borge

en to some new measures we will Captain Roberto Sanchez, said soon establish with relation to the Wednesday that the government Miskitos," Mr. Borge said.

The reports of these steps follow gestures that Nicaraguan leaders have made recently toward their domestic critics and foreign adver-

Rebel groups are reported ready for talks with Nicaragua. Page 4. saries. The Nicaraguan government has been urged by several

friendly countries to take such steps, diplomats said. There have also been widespread reports in Managua that Cuban military advisers have begun to leave Nicaragua in recent days. Western diplomats said they be-

lieve that these reports are true, and a Sandinist leader confirmed them. In addition, more than 1,000 civilian advisers from Cuba are believed to have left Nicaragua in

of the regime were "steps in the progress of the revolution." According to officials familiar with the amnesty proposal, thousands of anti-government rebels would be eligible to take advantage of its provisions.

Diplomats said they were unsure whether many fighters in the anti-Sandinist force, known as "contras," would take advantage of an offer to return home without punishment. But they said they expected that many jailed political prisoners would be freed. Independent human rights advo-

cates say they believe there are several hundred Nicaraguans in jail for anti-government activity, several of whom have been recognized The spokesman for the military, by Amnesty International, a hn-

man rights organization, as "prisoners of conscience."

had adopted "a position of generosity, which is not to be considered Businessmen who have fled the a sign of weakness." He said that country may be invited to return as defensive weapons quickly. friendly gestures toward opponents part of the amnesty, according to leaders of the Nicaraguan private sector who have been approached by Sandinist emissaries to discuss the proposal.

> Discussions are under way to see future. whether farms and factories confisunder such an arrangement. The Sandinists made what was taken as a new gesture of concilia-

hierarchy Tuesday. Daniel Ortega Sauvedra, coordinator of the junta, government officials attended a re. arms race. government officials attenues are ception given by the Venezuelan Embassy at which the Venezuelan ward a long-term program, unless the threat changes." the official (Continued on Page 4, Col. 5)

Israel Seems Less Isolated From Arab Neighbors Than Before

By Terence Smith

New York Times Service JERUSALEM — Israel no longer seems as isolated and cut off from Arab neighbors today as it once did. A correspondent who covered both the 1967 and 1973 wars notices on returning to the area that many of the barriers of 16 years ago are gone: the sniper walls, barbed wire and concrete outposts that split Jerusalem before the 1967 war, the military and political barriers that divided Egypt and Israel before the 1979 peace treaty; the practical barriers that separated Israel and Lebanon before the 1982 Israeli invasion of that country. All these barriers have fallen, even if others remain in place.

Today, on one basis or another, Israel deals with its Arab neighbors all the time.

Israelis can pick up the phone and call Cairo as they do Haifa. The more affluent Israelis can book a seat on one of the daily flights to the Egyptian capital; others can use the daily bus service between Tel Aviv and Cairo. Egyptian hotels are full of Israeli tourists; Israeli hotels are full of Lebanese. Israeli television, easily received in Jordan and southern Lebanon, broadcasts the news in Arabic: Jordanian television, easily and eagerly received in Israel because of its imported British and American programs, broadcasts the news in Hebrew.

About 3,500 Israeli Arabs made the hajj, the annual pilgrimage to Mecca, this year and were, by all accounts, received politely by the Saudi Arabians. About 18,000 members of Israel's Labor Party are Arabs. In The traditional picture of complete confrontation "The traditional picture of complete confrontation" this 'murderous Zionist administration,' "says Mayor the most recent municipal election in Jerusalem, Mayor Teddy Kollek was returned to office for a fifth term. in part as a result of the votes of the Arabs of East

None of this is meant to suggest that peaceful coexistence has come to the Middle East. Only one country, Egypt, has formally recognized Israel, al-

NEWS ANALYSIS

though Lebanon and Israel reached an agreement that provides for the Israeli liaison office that operates in

War, especially with Syria, remains a possibility; the region is still turbulent, but, in the words of Chaim Herzog, Istael's president, "we've passed a watershed in terms of Arab-Israeli communication."

"The world doesn't realize the degree of cooperation that goes on today between Israel and her Arab neighbors," the president said in an interview. "Seventeen percent of the country I'm president of is Arab.

This has real meaning and application to the current situation in Lebanon. Israeli Druze are crucial to our

between Israel and the Arabs - the absolute refusal of Arabs to deal with Israel - is out of date."

One of the best ways to tour Jerusalem, as was the case 16 years ago, is in a car with the energetic Mayor Kollek as guide. Sixteen years ago. Mr. Kollek was a first-term mayor and the tour was confined to the western half of the city, which was then split by the cease-fire line between Israel and Jordan. Streets that crossed the line were blocked by concrete anti-sniper-

walls. Arab Legion and Israeli soldiers stared at each

other across a rocky no-man's-land studded with barbed wire and mines. The walls have been gone since June 1967, after Israel captured the eastern half of the city in the war, and now the no-man's-land has been cleared of mines and converted into a greenbelt of parks and gardens that encircle the walled Old City. A museum is housed in David's Citadel, the tower that served as an Arab Legion gun position. Sultan's Pool, the old, waterless

Kollek, echoing a phrase that is sometimes used by Arabs to describe the Israeli government.

In fact, given the Arabs' high birthrate, the population would be significantly greater today had many Arab residents of East Jerusalem not chosen to emigrate across the river to Jordan.

nian parts of the city like a circle of fortresses. These dense satellite cities house in excess of 30,000 people. More than anything else, they starkly dramatize Israel's announced intention to retain all of Jerusalem.

The intercommunal tension in Jerusalem 16 value of the convention of the intercommunal tension in Jerusalem 16 value of the convention of the intercommunal tension in Jerusalem 16 value of the convention o

ago was Arab vs. Jew. Today it is Jew vs. Jew, with the most dramatic struggles occurring between the secular and Orthodox Jewish residents over the observation of Salah e-Din Street are gone.

Roman reservoir that once marked the heart of no-man's-land, is used for summer concerts.

Jerusalem 16 years ago was a small town, with about 55,000 Moslems and 125,000 Jews living in separate sectors. Now, it is the largest city in Israel, with

WORLD BRIEFS

Former EPA Aide Convicted of Perjury

WASHINGTON (UPI) — A federal jury convicted Rita M. Lavelle, a former official of the Environmental Protection Agency, of perjury. Thursday for lying to Congress and obstructing an investigation into her handling of the \$1.6-billion toxic waste cleanup program.

The form perjury the state of the state o

The four perjury charges on which she was convicted stem from her testimony to Congress and a sworm written statement that she was unaware before June 17, 1982, that her former employer, Aerojet-General Corp. of California, was involved in a toxic waste enforcement case, the Stringfellow Acid Pits near Glen Avon, California. She could be sentenced to us to 20 years in prison and \$10,000 in figure for the cash and the contract of the contract of

UN Calls for an Independent Namibia

UNITED NATIONS, New York (AP) - The United Nations General and Orthodox Jewish residents over the observation of the Sabbath. The days of Arab-Jewish riots along Africa on Thursday and criticized the United States, Britain, France, West Germany, the Netherlands, the European Parliament and the

west Germany, the Netherlands, the European Parliament and the international Monetary Fund for dealings concerning that territory. The assembly also urged the UN Security Council to tighten a six-year arms embargo against South Africa and impose "comprehensive mandatory sanctions" against it. A resolution making all those points passed the assembly by a vote of 117-0 with 28 abstentions, compared with 120-0 with 23 abstentions for a similar proposal concerning the territory, also called Namibia, in the 1982 assembly.

Committee Votes Against Lambsdorff

BONN (NYT) — A West German legislative committee voted Thursday to recommend that the Bundestag lift the parliamentary immunity of Otto Lambsdorff, the economics minister, so that he can be indicated for

The full Bundestag is expected to vote Friday to lift immunity. A spokesman for the Bonn prosecutor, Johannes Wilhelm, said Mr. Lambsdorff would be charged as soon as possible after that. Mr. Lambsdorff, who has been economics minister since 1977, is alleged to have accepted bribes totaling \$50,000 in exchange for lenient tax treatment of the Flick concern. He has denied any wrongdoing.

Supreme Soviet Will Meet on Dec. 28

MOSCOW (AP) — The Supreme Soviet, or parliament, will meet Dec. 28, Tass said Thursday. But it did not say whether President Yuri V. Andropov, ont of public view for more than three months, would appear

Mr. Andropov, 69, whose health has been in question since last spring, has not been seen in public since Aug. 18. He normally would be expected to preside at a meeting of the Supreme Soviet. The announcement by Tass made no reference to Mr. Andropov or any other leader by name. A session of the Supreme Soviet is usually preceded by a plenum of the 322-member Central Committee of the Communist Party, which makes the major decisions in the Soviet Union. As head of the party, Mr. Andropov would be expected to preside at this meeting as well.

Danish Assembly Opposes Deployment COPENHAGEN (Reuters) — Denmark's minority government re-

ceived a sharp setback Thursday when the parliament ordered it to oppose NATO plans to deploy new nuclear missiles in Western Europe. Prime Minister Poul Schluter said his four-party coalition respected the Folketing's decision and would not resign, even though it opposed the ;

The Folketing voted 87 to 75 for a resolution ordering the coalition to distance itself from the missile deployment at meetings of the North Atlantic Treaty Organization, and to express this in NATO communi-ques. It also ordered the government to work for a resumption of U.S.-Soviet talks on medium-range missiles in Europe and to seek a cut in the number of Soviet SS-20 missiles,

Thatcher Warns Unions on Picketing

LONDON (AP) — After two nights of illegal and sometimes violent mass picketing. Prime Minister Margaret Thatcher warned a British print union Thursday to stop violating her government's employment laws or face the legal consequences.

Messenger Group newspaper plant in Warrington, in northwest England, where the National Graphical Association print union has been protesting the use of nonunion labor.

and 1982 Employment Acts del about an attempt to impose a closed shop on employees who do not want it by a process of intimidation by a union and further prevent that company from producing a newspaper by unlawful picketing," she said.

For the Record

heart attack. (API

Turkey's largest daily newspaper, Hurriyet, was closed Thursday by military authorities for an indefinite period, a newspaper spokesman said. He said a formal explanation for the order was expected later. (AP) President Ronald Rengan has signed into law an \$8.4-billion increase in

ship elimination match after 21 moves. Mr. Korchnoi now leads in the 12-game series 3 to 2. (Reuters)

Correction

The last paragraph of an article from The New York Times in Thursday's International Herald Tribune about the French Army's creation of a Rapid Action Force incorrectly described its position regarding cooperation with France's allies. The paragraph should have

General Cailleteau acknowledged that involvement of the force could

Spacelab Finds First Clue To Little-Known Gas Zone

the Earth, most of the scientific observations Wednesday concentrated on learning more of the physics and chemistry of the Earth's upper atmosphere. Later, the shuttle will be rolled over for

A misinformed computer caused an infrared spectrometer to be off Post reported from Houston. The method of dealing with strategic missiles is not new and the current budget includes \$1.8 billion for fiset straight with revised instructions from the control center.

used for atmospheric studies servatory, which was launched in Wednesday. French and Belgian scientists are using the spectromeler to make a comprehensive study try to retrieve the satellite, and of the atmosphere's composition crew members will attempt to reand density at various altitudes. Of particular interest is a survey of trace gases, such as carbon dioxide, Otherwise, it will be brought back

HARRY'S N.Y. BAR @

5 Rue Daunou, PARIS Just tell the text driver "sank roo doe noo"

It was her first public comment on the angry scenes outside the The dispute has emerged as the sternest test of Mrs. Thatcher's 1980

Representative Clement J. Zablocki, 71, a Democrat of Wisconsin, who is the chairman of the House Foreign Affairs Committee, remained unconscious and in critical condition in Washington Thursday after a

U.S. backing for the International Monetary Fund. (UPI)

Viktor Korchnoi and Gary Kasparov drew the fifth game of their chess

only take place with the allies, but argued that cooperative procedures on "the appropriate technical level" could be developed without engaging the French government in automatic commitments.

From the absorption "signatures"

astronomical studies.

nancing projects that deal with some of the complex research and technical challenges involved. There are competing notions of how a missile-defense system might be devised. Although parts of it might be based in space and might use directed energy, such as lasers or particle beams, officials said the Pentagon study panel did not confine itself to space-based methods water vapor and ozone. in its report to the White House.

The spectrometer is observing **Extension Considered** the absorption of solar radiation by the atmosphere at different altitudes from 9 miles to 93 miles up.

or, Falkenturm Str. 9. Munich

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Syria's Assad Is Said to Be Gravely Ill Despite His Publicized Appearances The finest more serious condition, perhaps By Joseph Fitchett Scotch Whisky heart trouble. al Herald Tribune money can buy A report that he was wounded by PARIS - Widespread speculadissident Syrian troops will appear tion that President Hafez al-Assad in this week's issue of Afrique-Asie, senting Jordan and the PLO. of Syria is seriously ill has contina Paris-based magazine that is hosued despite a broadcast on governtile to the Syrian regime. ment-controlled television showing Despite reassuring official bullehim inaugurating a bridge in Datins about Mr. Assad's convalescence, he has not been seen in pub-Mr. Assad, who has ruled Syria lic since Nov. 13. Nor has Mr. Assad received any of the highwith a firm hand since seizing pow-er in 1971, is considered the most ranking Arab visitors to Damascus, formidable Arab opponent to U.S. including Saudi Arabia's foreign diplomatic initiatives in the Middle minister, Prince Saud al-Faisal, Initially, Mr. Assad's inaccessi-Two weeks ago be was hospitalbility was thought to be a "diplo-matic illness" intended to slow ized for what an official statement said was appendicitis. But Western down negotiations to end the interand Arab diplomats report persis-Palestinian fighting in Tripoli, Lebanon. At the time, Syrian-backed Palestinian guernilla factions aptent, apparently well-informed rumors that Mr. Assad has a much peared to be on the point of defeating forces loyal to Yasser Arafat, 3 Are Sought by Interpol chairman of the Palestine Libera-

executive, and his driver, who were

fied as Robbie Grifhorst, at Am-

sterdam's airport as be arrived on a

flight from Madrid via Loudon,

raising to 25 the number of people

arrested in connection with the kid-

warehouse in Amsterdam.

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In Heineken Kidnapping tion Organization. In recent days, however, apparently in response to rumors about Mr. Assad's condition, Syrian me-dia have reported him discharging minor official duties such as the AMSTERDAM - International police bunted Thursday for three suspects in the kidnapping of Al-fred Heineken, the Dutch brewing

filmed bridge inauguration on Wednesday. However, no independent witnesses have seen him. rescued Wednesday in a raid on a Even the television footage, ac-Police arrested a suspectidenti-

cording to government-censored reports from Damascus, showed Mr. Assad looking shaky and weak. In recent months, Mr. Assad has crushed once-strong religious and political dissidence in Syria and

A succession struggle in Syria might plunge the country into po-litical instability, several diplomats

said. Most thought it likely that a new leader would emerge from the present government, which is dominated by Alawite Moslems, a minority faction in Syria. But a weakened Syrian leader-

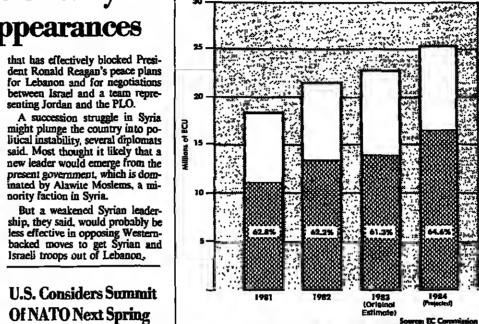
ship, they said, would probably be less effective in opposing Western-backed moves to get Syrian and Israeli troops out of Lebanon,

Of NATO Next Spring

BRUSSELS — The United States is considering inviting NATO heads of state and government for a summit in Washington 35th anniversary, U.S. officials here said Thursday, The anniversa-

Atlantic Treaty Organization last met in June 1982 in Bonn. The U.S. secretary of state, George P. Shultz, industry research and developis awaiting a decision from the ment, a French official said.

White House before discussing in Spending on EC industry re-Brussels next week the site of next spring's NATO foreign ministers' headed a coalition of radical Arabs meeting, the officials said.



ment for a summit in Washington next spring to mark the alliance's 35th anniversary, U.S. officials EC Spending Control here said Thursday, The anniversary is April 4. Leaders of the 16-nation North Heads Summit Agenda

(Continued from Page 1)

search programs this year, notably in the field of energy, will account for about 1.2 billion ECU, equal to about 5.2 percent of the communi-

ty budget, and it is projected to increase only slightly in 1984. French and other European and

official said, referring to large, highly efficient dairy farms throughout the EC, which draw substantial subsidies from the sup-

The EC Commission recently proposed that the community's annual dairy production, which is expected to reach 104 million tons next year, should be limited to a socalled threshold level of 97,2 mil-EC officials also said that they ex-pected the summit meeting to reach level would be taxed under the EC some kind of agreement on limiting scheme. But Greece, Italy and Irethe annual output of dairy prod-ucts, the largest single item in farm spending. "We want to slow down the milk factories." a senior French as senior French land strongly oppose the proposal on the ground that dairy support programs are essential for their do-mestic economies.

> But be said that for the United States to regain credibility as a

partner, it must seek an Israeli withdrawal from Lebanon and pro-

vide reassurances of its commit-

ment to the principle that Israel

must withdraw from the West Bank

and Gaza Strip in return for peace

A senior Jordanian official,

meanwhile, described the results of

the Reagan-Shamir talks as a "bit-ter blow to the moderates" in the

Reagan Plans

ogies can provide a workable de-

fense against nuclear missiles. The panel's view of the long-term possi-

bilities were on the agenda of the National Security Council meeting, according to an official familiar with the meeting.

This official said that, beyond an outline of the allicency beyond an outline ou

outline of the military and techno-logical questions, Mr. Reagan

heard from government experts on

such questions as diplomatic impli-cations, disarmament issues and

the possibility of the Soviet Union's pursuing a similar course

The search for a truly defensive

of research.

with the Arabs.

Arens Asks Pressure on Syria

(Continued from Page I)

would have a "negative effect" on U.S. credibility in the Arab world. In remarks to Western reporters, Hussein said be viewed the outcome of President Reagan's talks in Washington this week with Mr. Shamir as a "reward" to Israel despite Israel's rejection of Mr. Reagan's peace initiative last year, its defiance of his call for a freeze on Jewish settlement in the occupied West Bank and its continued

occupation of southern Lebanon. "It affects adversely the credibility of the United States in terms of what we had always hoped would be its ability to influence things, events in this area in a positive manner, and to be fair in its treatment of all," he said.

Hussein said he was still willing to meet with the Palestine Liberation Organization chairman, Yasser Arafat, to explore for a second time the possibility of entering peace talks on the basis of the Reagan initiative.

Bomb Explodes in Lebanon

SIDON, Lebanon - A bomb exploded on the ontskirts of the southern Lebanese port of Sidon on Thursday, shortly after an Israe-li patrol passed by.





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scientists can identify the constituents of the atmosphere by altitude. ■ Satellite Retrieval On the shuttle's mission in April. an astronaut, powered by a back-pack, will fly away from the shuttle without a tether to retrieve a dis-

abled satellite, The Washington

The shuttle will maneryer to. within about 300 feet (about 90 It was one of several instruments meters) of the Solar Maximum Ob-1980 to study solar flares. It failed 10 months later. An astronaut will .. crew members will attempt to re.

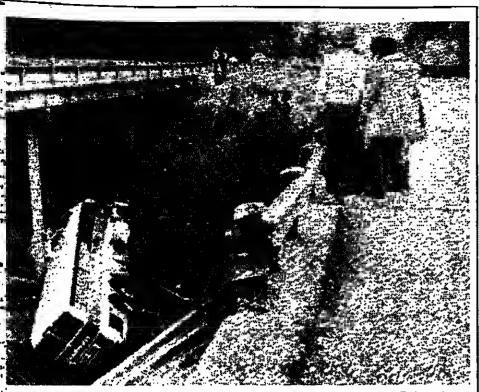
pair it. If they succeed, the satellite will be launched into space again. to Earth.

working so well that officials are

Columbia and Spacelab are

considering extending the space shuttle's nine-day mission by one day, The Associated Press reported from Houston. The extra day would mean the craft would return to Earth on Dec. 8 at Edwards Air Force Base. California. Harry Craft, NASA's Spacelab

mission manager, said an extra day would enable the crew to collect additional results from medical, mospheric, astronomic and matals processing tests.



FATAL CRASH — Six passengers were killed when this Continental Trailways bus collided with a truck and plunged off a bridge near Livingston, in eastern Texas.

Reagan, Ending Dispute, Approves Independent Agency for Civil Rights

By Robert Pear New York Times Service

WASHINGTON - President Ronald Reagan has signed a bill reconstituting the U.S. Commis-sion on Civil Rights as an independent agency, but he said the Justice Department had expressed "reservations" about the bill.

Mr. Reagan's action Wednesday ended a long, bitter political struggle over the commission, which has repeatedly criticized the civil rights policies of his administration. In signing the bill, Mr. Reagan said, "I believe that the birth of this sion can serve as another

milestone in our long struggle as a nation to assure that individuals are judged on the basis of their abilities, irrespective of race, sex, color, national origin or handicap." ... Mr. Reagan reaffirmed his commitment to those ideals. But he indirectly criticized the recent work

of the civil rights agency, saying, All seem to agree that the commison's best and most productive ears were its earlier ones." The old six-member commis-

have four members appointed by the president and four appointed by Congress.

The Justice Department's reservations included a concern that the congressional appointments would erode the president's authority and undermine the constitutional principle of separation of powers.

The Justice Department also expressed concern about a provision of the bill that says the president may remove a member of the new commission "only for neglect of duty or malfeasance in office.

A senior White House official said Mr. Reagan hoped the new ion would become "a real forum for debate over first principles related to the question, What is civil rights?"

Mr. Reagan said that the early years of the commission were "characterized by open debate and a devotion to the principle of equal treatment under the law." Administration officials contend that liberal members of the commission bresident, went out of business cent years. They assert that federal Tuesday night after 26 years in judges have departed from the powers.

existence. The new commission will principle of equal treatment by approving affirmative action plans that discriminate against white men in favor of blacks, women and Hispanic Americans.

Mr. Reagan appointed Clarence M. Pendleton Jr. to be a member of the new commission and designated him chairman. Mr. Pendleton, a Republican, was chairman of the old commission and was Mr. Reagan's most consistent supporter at the agency. Mr. Reagan also reap-pointed Linda Chavez as staff director of the commission. Under the new law, the designa-

tion of a chairman and a staff director requires "the concurrence of a majority of the commission's members." The names of the other commissioners are not known. But if the president and Congress appoint members as expected under the terms of an informal agreement, it is unlikely that a majority accept Mr. Pendleton as chairman.

The new commission, like the old one, will be an advisory body. It have precluded such debate on af- can investigate various forms of Tion, appointed entirely by the firmative action and busing in re-discrimination and can issue subpoenas, but has no enforcement

Vatican Restates Traditional Morality in First Guidelines for Sex Education

derlying cause be sought.

benevolence for the pupil."

from prescribing punishm

family in its teaching.

"not reduce his or her esteem and

By Henry Kamm New York Times Service

trist set of guidelines for sexual education Thursday. The document was viewed in church circles as a stern restatement of the Catholie Church's traditional attitudes.

.The 36-page declaration, "Educational Guidance in Human Love," termed extramarital sexual relations "a grave disorder" and masturbation "a grave moral disorder." It emphasized throughout finet marriage was designed for pro-creation but recognized also that it served the purpose of "the realization of the couple."

"Homosexuality was described as "a disorder" and "social maladap-

standing, they were warned not "to practices that it deems impermissi-accord them a moral justification." practices that it deems impermissi-ble, the guidelines made some conthe gap between th

gregation for Catholic Education. The guidelines said that sexual

The document, which is likely to cessions in prescribing attitudes orthodoxy represented by Pope John Paul II and Catholics favorshould adopt toward offenders. Instead of the traditional puniing more liberal interpretations. tive attitude and warnings that masturbation, for example, leads to was prepared by the Sacred Coninsanity or physical illness, the doc-

education should prepare future spouses to "have knowledge of the natural methods of regulating their fertility." It urged that the Catholic affected adolescents "to feel acprohibition of artifical contraception be taught "at an appropriate to "undramatize" the practice and age" to prepare the young "for re-sponsible marriage." It stated the church's opposition to abortion by emphasizing that sexual education must include "respect for life in the

tation." While priests were urged to treat homosexuals with under-traditional restrictions against all French Socialists Demand

More Communist Support

that its Communist allies fall in line behind President François Mitterrand and give his government Wholehearted support.

The first secretary of the Socialest Party. Lionel Jospin, accused the Communist Party leader. Georges Marchais, of undermining the alliance and only paying lip service to the government's foreign and economic policies.

- Mr. Jospin's outspoken complaints were delivered at the opening of a meeting to resolve differthes between the leadership of the two leftist parties, which have been in government together since 1981. You must support to the hilt the

policy of the government in which you are participating." Mr. Jospin told Mr. Marchais. "If you express doubts about our joint policy, about the lines laid down by the president of the republic, it weakeas all of us and harms our credibil-

The text of his remarks was released by the Socialist Party.

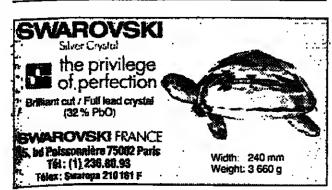
PARIS — France's Socialist Par-the government, they pledged, in publicly demanded Thursday return for ministerial posts to return for ministerial posts, to show solidarity with Mr. Mitter-rand's policies, Mr. Jospin said public statements by the Communists were lacking in clarity and in force of conviction.

Singling out apparent contradictions in recent remarks by Mr. Marchais, Mr. Jospin said he found them difficult to follow and believed voters would have the same

Mr. Jospin made elear that the Socialists were particularly angered hy Communist support for the Soviet demand that French nuclear forces be included in negotiations between Washington and Moscow on intermediate-range nuclear

"We do not see by what logic the French Communist Party can propose this," he said. He said he was also puzzled by Communist statements on Poland and Afghanistan.

Mr. Marchais defended the Communist record of loyalty and said the party's public statements were unambiguous.



By Ann Japenga

LOS ANGELES - Although she has never met Elizabeth Bouvia, Barbara Waxman pictures her as someone sitting alone on the ledge of a tall building while a crowd below screams for her to

jump.
Mrs. Bouvia, who has cerebral palsy, is fighting to he allowed to die in a hospital in Riverside, 50 miles (80 kilometers) east of Los Angeles. If Mrs. Bouvia does indeed starve herself, with the approval of a court, Miss Waxman fears that some day other disabled people will be teetering on a ledge.

Miss Waxman, 28, believes there are "genocidal overtones" to the idea that for someone physically different, life may not be worth living, Miss Waxman, herself disabled, works as a family planning and disability consultant

Her concern about Mrs. Bouvia's case is shared by other disabled persons in Southern California. Weldon Sutton, a 29-year-old man with cerebral palsy, recently spent eight days camped in the lobby of Riverside General Hospital,

hoping without success to be allowed to see Mrs. Bouvia. He and his group of advocates for the disabled are seeking court permission to intervene in Mrs. Bouvia's case with the objective of

persuading her to live.

Opinions among disabled people vary, but the one thing no one is suggesting is that Mrs. Bouvia should simply be left to die, Mr. Sutton said. The only people who can afford to feel that way are the able-bodied," he said.

The American Civil Liberties Union, which is providing Mrs. Bouvia's attorney, says that its con-

Weinberger Is Said to Seek \$305 Billion

WASHINGTON - Defense Secretary Caspar W. Weinberger is preparing a budget request of about \$305 billion for the Pentagon for the 1985 fiscal year, an increase of more than 21 percent over this year's level, congressional sources said Thursday.

These sources, who asked not to be identified by name, said Mr. Weinberger's proposal would increase the Pentagon's budget by nearly \$55 billion over the figure that Congress has approved for the current fiscal year.

A request that large would set off a major election-year struggle in Congress, which forced President Ronald Reagan to accept less military funding than he wanted for the current year.

Several congressional sources said Mr. Weinberger outlined his budget request at a breakfast meet-Wednesday attended by the Senate majority leader, Howard H. Baker Jr. of Tennessee, and four

other key Senate Republicans. It was not known whether Mr. Weinberger has forwarded his spending request to the White ument attributed the practice to immattrity and advised that its un-House, but an administration official said President Reagan had not yet scrutinized it or decided what to Teachers were instructed to belp recommend to Congress.

"I do know it hasn't been thrashed out in front of the president yet," said the aide, who asked

not to be identified by name.

Sources said Mr. Weinberger's Similarly, the section on homorequest was for the Defense Desexuality, while denouncing it morpartment spending hill only, and did not include either military conally and speaking of it in terms of a grave disorder, counseled a comstruction or nuclear-weapons prehending attitude and refrained spending. They said those two categories would total at least \$15 bil-The statement, which has been

lion.
The \$305 hillion figure compares distributed to the hishops, strongly opposed "devaluation" of sex "to genital experience alone." It said with a 1984 fiscal year appropria-tions bill of \$249 billion, and supthat sexual education is education plemental legislation expected to be enacted next spring providing \$1.7 hillion for military pay. in love and stressed the role of the



SWISS INTERNATIONAL HOTELS

Conflict Over Palsy Victim's Right to Die Rights Group and Disabled People Intervene in California Woman's Case

cern is to protect her "constitutional rights of privacy and self-deter-

mination in health care." Mrs. Bouvia, 26, gets around in an electric wheelchair that she operates herself. She lived on her own for eight years and carned a bachelor's degree at San Diego City Col-lege with the assistance of attendants who helped to clothe and

Other facts of Mrs. Bouvia's past and present situation are difficult to come by. The hospital is unable to comment on her case. The official source of information about Mrs. Bouvia is Richard

Scott, her attorney. He seems to have only a sketchy knowledge of her history. Mrs. Bouvia's father, Ren Castner, said his daughter had once been employed as a social worker

somewhere in San Diego County.

Mrs. Bouvia started work on a master's degree in 1982 when she began corresponding with a man named Richard Bouvia, who was in prison serving time for robbery. They were married after Mr. Bouvia was released, but the marriage broke up in less than a month.

Elizabeth Bouvia then went to see her father, who lives in Bandon, Oregon, and told him of her plan to "I did my best to argue her out of

approve of it, but I sure have to go along with it."

Mr. Castner, a retired investiga-tor for the U.S. Immigration Ser-have been holding candlelight vigvice, drove his daughter to South- ils outside the hospital every Friday ern California three months ago night.

While he waited in the car, she had The group has formally inter-

be maintained on painkillers until the time of her death.

for wanting to die was that functioning in the world as a disabled person was a constant struggle. "My disability is going to keep me from doing the living I want to do."

When Mr. Sutton heard about Mrs. Bouvia's situation, he decided

he had to speak to her.

During his eight-day vigil in the lobby of Riverside General Hospital, he sent letters to Mrs. Bouvia's room telling her about his own life, Most of the letters were never

Elizabeth told one of the nurses to give up the fight, too."
tell me to go home," Mr. Sutton Mr. Scott said: "The whole about my health."

Since that time, Mr. Sutton and abled people, members of a loosely organized group called Advocates

herself admitted to the psychiatric vened in the case with the help of ward of Riverside General Hospi- an attorney, Joseph Myers. A rul-Telling doctors that she was on Mr. Myers's request for a court physically unable to kill herself, she order allowing a member of the requested that she not be fed, but group to talk with Mrs. Bouvia. Mr. Scott, the ACLU attorney,

opposed the attempt, calling it "a Mrs. Bouvia said that her reason flagrant violation of a person's right to privacy and freedom of

He is also attempting to obtain a court order that will prevent Mrs. Bouvia from being force-fed. She is currently accepting a liquid diet, county officials said.

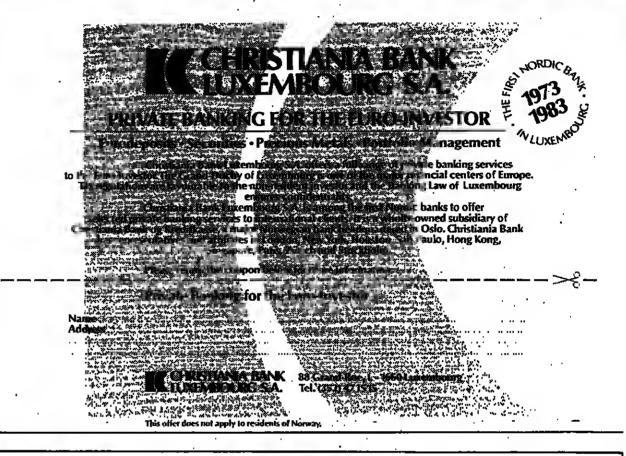
Mr. Myers said his clients are worried about the consequences for other disabled people if Mrs. Bouvia follows through with the sui-

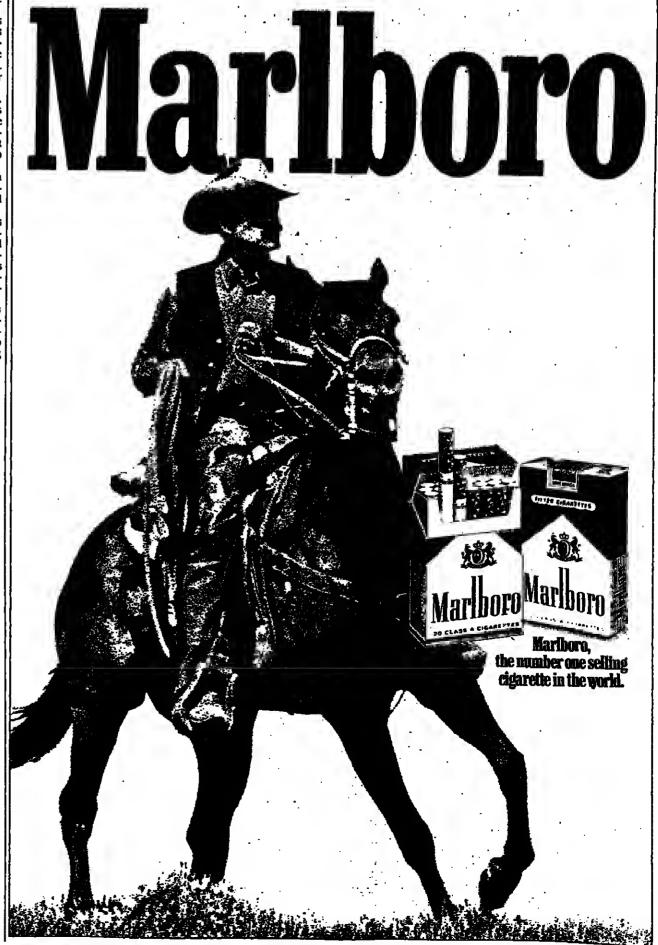
"Everyone with that sort of disand the times he had been de-pressed. He asked to talk with her. some time or another," he said. "They're afraid if Elizabeth does it, a lot of other disabled people will "Along about the seventh day, say: The hell with it. I'm going to

said. "She said she was concerned thrust of this case is not whether or not Elizabeth has made the right decision. I would personally view it," Mr. Castner, 63, said. "I don't half a dozen able-bodied and disher death as a tragedy. All we are











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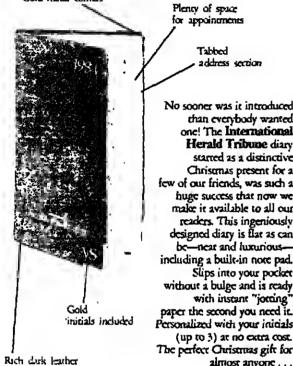
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Address

'When-We' Nostalgia Grips Rhodesian Emigrés in South Africa By Alan Cowell

New York Times Service DURBAN, South Africa - In the catalog of white self-perceptions in Africa, there are, by way of social distinction, many categories.

There is, for instance, the "Kenya cowboy," a roguish, raffish figure set against a backdrop of sunlit safaris, pink gins and polo, and possibly dubious deals in an East African playground, whose roots might be traced to white settlers of the 1930s.

Then there is the "two-year wonder." The label is affixed by settlers of long standing to fellow whites of briefer tenure in a continent of adoption - technicians or businessmen who come to Africa on a contract and amass a little wealth to warm their fortunes back home, usually in Western Europe. Britain in particular. The two-year wonder is a figure of some derision, without the faded glamour of the Kenya

There are still others who come to Africa because of varying commitments - white mercenaries, or wild geese. living on tales of glory long past, or white revolutionaries hitching red stars to the banners of black Markists, sometimes unbidden. At the lowest end of the scale are the "when-we's."

The when-we's have been around for about as long as colonialism has been extinct, a group of people who lived, say, in Kenya or Zambia when whites ran those countries, and who did not like the visage of majority rule and so left for places where the minority still prevailed. On arrival, they would lower their frail roots among a new group and preface expressions of nostal-gia with the words "When we were in Kenya ..." or "When we lived in Lusaka"

In the days when a white minority ruled the country now called Zimbabwe and then called Rhodesia, that beacon of whiteness in a great blackness attracted

Woodward, the chairman of an informal body called the Rhodesian Contact Organization, which operates from a small office in a building in Durban called, fittingly, Salisbury House. Salisbury was the name of Rhodesia's capital, which is now called Harare.

But, Mrs. Woodward went on, "we are not Zimbabweans, we are not ex-Rhodesians. We are Rhodesians.

and will stay Rhodesians to the day we die."

The organization provides what is evidently a valuable service for some of those who leave Zimbabwe because they do not like Prime Minister Robert Mugabe's way of running things and come to South Africa in quest of a future they feel is denied them in their former bomeland.

They gravitate toward this Indian Ocean port, and the province of Natal in which it is situated, because they have a history of Englishness and the dominant language is English, which they speak, not Afrikanns. which many do not

Mrs. Woodward, who left in April 1980, the month that Zimbahwe became independent, seemed determined to face the future squarely. And the future of her organization which helps find jobs and homes, sometimes money, for fugitive whites, was not in doubt, she seemed to intimate. "If Mugabe takes the farms," she said, "there'll be a flow of full-time

She referred to a theme common during the 15 years during which Rhodesia battled against international trade sanctions and the opprobrium of the interna-tional community for rebelling against British rule in 1965 by declaring independence.

"We were let down," she said. "We were running a country, we were perfectly happy. If the outside world and the British had left us alone, we would have been

But despite that, Mrs. Woodward said, the former many a person unwilling to live under a majority government. Now some former Rhodesians form a government. Now some former Rhodesians form a when-we club." she repeated — except, she acknowledged, for one night in the year: Nov. 11. That was the Zimbabwe's independence, their memories have not faded.



Joan Woodward, head of the Rhodesian Contact Organization in Durban, South Africa.

Woodward said.

On Nov. 1! this year, in a vaulted meeting hall rented from a British veterans organization called the Moths, or Majestic Order of Tin Hats, they held what the tickets called an Indepen-Dance.

Because of the Moths' allegiance to a distant sovereign, n portrait of Queen Elizabeth II, the monarch against whom Mr. Smith rebelled, presided over the gathering. And there was a raffle. The first prize, the master of ceremonies said, was a model of the Soviet- never have been held.

"There's a bit of nostalgia on that evening," Mrs. designed AK-47 assault rifle mounted on "Rhodesian

Copper."
The AK-47, Mrs. Woodward pointed out, was used by some units of the Rhodesian Army - the Selous Scouts and the Grey's Scouts - and the man who won the raffle gave the prize away to a relative of a Selous Scout who had died in action.

But the ambiguity of the prize was not altogether lost: The AK-47 was the lighting symbol and the weapon most favored by the black nationalist guerillas without whose victory the Indepen-Dance need

Reagan Shelves Measure On Salvador Rights Check

By Charles Molu

New York Times Service WASHINGTON - President Ronald Reagan has pocket-vetoed a bill that made continued aid to El Salvador contingent on his assuring Congress every six months that the country was improving its human rights record.

The bill also specified that Mr. Reagan certify that the Salvadoran government was making progress in redistributing land and in mak-ing efforts to try accused killers of

By declining to sign it Wednesday, 10 legislative days after Con-gress sent the bill to the White House, he killed it with what is known as the pocket veto, which is possible when Congress is no long-

The president, in vetoing the renewal of the certification procedure, rid himself of a duty that he and his top advisers had said they found onerous and confining. On four occasions, Mr. Reagan and the State Department had certified that El Salvador was making progress on human rights, land redistribution and the control of its own security forces, despite assertions by critics that this progress was more illusory than real.

Senator Claiborne Pell of Rhode ing Democrat on the Foreign Relations Committee. called the president's pocket veto erful blow against peace and justice has been saying recently in com- suspected links to death squads.

in El Salvador." The senator pledged to join in introducing legislation when Congress reconvenes in January, "to improve upon the certification process just ended by

[Other leading Democrats are vowing to revive the bill, The Associated Press reported. Representa-tive Michael Barnes of Maryland. chairman of the House Foreign Affairs subcommittee on the Western Hemisphere, said, "Our embassy in San Salvador is struggling to con-vince the Salvadoran government that it must take action to halt the killings by the death squads, which

Salvadoran security forces. How can the embassy be credible when the president refuses to sign even this modest measure?" [Senator Christopher Dodd of Connecticut charged that Mr. Reagan's "ill-advised veto sends a significant and dangerous message to Salvadoran security and military forces: 'U.S. military aid will contique regardless of buman rights

we now know are linked to the

abuses or involvement in rightwing death squad activities."]
Earlier, stalf assistants to Democratic members of Congress who had favored continuing the certification system said that although it had not curtailed military aid to the The Washington Post quoted Sal-Salvadoran authorities, it had value vadoran political leaders Wednesnonetheless.

staff aide said, "is a direct contra-diction of what the administration for the presidency because of his



Senator Claiborne Pell

plaining about the Salvadoran government's refusal to take action against right-wing death squads."

■ Visa Denial Seen as Signal The State Department said Tuesday that Roberto d'Aubuisson, president of El Salvador's Constituent Assembly, had been denied a visa because of concern over rightist death squads, to which he has been linked. John Hughes, the

State Department spokesmao, qualified this Wednesday by saying that "it would be improper for the United States to ascribe culpabil-

day as saying that the denial of the "The president's veto," a House visa was a clear signal that Wash-

Group of American Christians to Form 'Human Shield' for Nicaraguan Village tivist in buman rights causes, says filled through 1984. The effort will she is aware of the risks but feels continue "until the war is over."

By Marjorie Hyer Washington Past Service

WASHINGTON -- When Phyllis Taylor said goodbye Monday to her three teen-age children in Phil-adelphia, both she and they knew she might not return.

Mrs. Taylor, a Quaker and a nurse, is the coordinator of a team of 21 charch members who are leaving Washington on Friday for northern Nicaragua, where they plan to form a "human shield" along the Honduran border. They hope their presence in the area will discourage attacks by U.S.-backed rebels seeking to overturn the gov-

Organizers of the venture, who have bitterly opposed U.S. policy in Nicaragua, say they hope U.S. military commanders will restrain the "contras" from attacking areas where U.S. citizens would be endangered as they have when church or congressional delegations visited the area.

"Human shield" volunteers will stay in the village of Jalapa. Six will remain in Nicaragua indefinitely, supplemented by 15 fresh recruits

wo-week group. The unusual experiment in polit-Witness for reace, whose advisory committee ranges from Catholic bishops to Quakers, Episcopalians and Southern Baptists.

Mrs. Taylor, 42, a longtime ac-

called as a Christian "to witness, to she said. stand in the same peril as the Nica-ragnans... to say, "If you are going to the undertaking grew out of a trip by 150 North Americans, in-cluding Dick Taylor, to the same shell a village, there will be North Americans who will be hit, as well

"Our purpose is to save Nicaraguan lives, said Jim Wallis, an activist evangelical Protestant who heads the Witness for Peace Advisory Committee. "Our hope is to stop the United States' war against Nicaragua," he added.

This week, the group has undercone rigorous training by Mrs. Taylor's bushand, Dick, a veteran. of civil rights and anti-war demon-They have rehearsed nonviolent

reactions to having a contra enter-the village, to a mortar attack and to having one of their number kidnapped or raped. There have been 300 kidnappings in the Jalapa area Mrs. Taylor, who is a grief coun-

sclor working with dying patients and recovering amputees, said her worst fear is of "being tortured and every two weeks. Mrs. Taylor is in a not being very good or being permanently maimed.

area in July. Their visit produced, or coincided with a cessation of attacks by the contras.

Mrs. Taylor said their children, whom she describes as "one Salvadoran, one Korean and one home-made," had largely influenced her to join the mission.

"When they go off to school or whatever, I don't have to worry that I may never see them again," she said, in contrast to a Nicarguan mother who told Dick Taylor of having to identify her son's decapi-

Ing Inecheng Taxas Intel Hatt Passes

Mr. Wallis, acknowledging the mission's risks, noted that "the biblical tradition is filled with risky things." Recalling the Christian in volvement in the civil rights strug gles, he added, "Selma was a risk. Birmingham was a risk. It's the way of peace."

Londonderry Policeman Shot

LONDONDERRY, Northern She said the Witness for Peace Ireland - Two gunmen dressed as ical nonviolence is the work of an office has been flooded with appli- schoolboys shot and seriously ad hoc ecumenical organization, cants, who will pay their own travel wounded a policeman as he drove

Rebels Reported Ready for Talks With Nicaragua

By James Gerstenzang

The Associated Press WASHINGTON - Three ani-

Sandinist groups have told the United States that they are prepared to end their military operations against Nicaragua if that nation takes "credible steps" toward democracy, according to a senior

The official, reporting on talks conducted Wednesday morning in Panama City between the anti-Sandinist leaders and Richard B. Stone. President Ronald Reagan's special envoy to Central America. said his report was intended to con-

vey a message directly to Sandinist leaders in Managua.

The official, who spoke on the condition that he not be identified. said the anti-Sandinist groups were prepared to open negotiations with the Sandinist government. They were willing to suspend paramili-tary activity in Nicaragua if the government takes "specific, credi-ble steps to implement the democratic promises they made to the OAS in 1979," he said, referring to the Organization of American

nents of the Nicaraguan government will be prepared to end their the Sandinista government with an with Mr. Stone, but he said they military activities if a democratic opportunity to begin negotiations included the one led by Eden Pasciectoral competition were part of a political solution to the conflict craft promises it has made to the ficial known as Commander Zero. within Nicaragua," he added.

The source said that Mr. Reagan had been informed of Mr. Stone's meetings in the Panamanian capi-tal and that he felt the proposals were "worth a try."

Larry M. Speakes, the deputy White House press secretary, said Mr. Stone would return to Washingion shortly and would meet with Mr. Reagan and Secretary of State George P. Shultz. He said the Panama meetings were part of continuing efforts toward a regional solu-tion to the conflicts in Central America. In July 1979. Sandinist leaders

offered assurances to the OAS that they would promote a democratic evolution once in power. The mestic critics. But on Wednesday, an important government official the fall of the government of Anastasio Somoza had led the OAS to recognize the

The official said those promises

ACLU Assails Visa Denials

Mr. Stone believes that oppo-exile group and added, "Ambassa- OAS." The official did not identify ents of the Nicaraguan govern-dor Stone feels that this presents the three groups meeting separately

Nicaragua Expected to Offer Amnesty to Prisoners, Rebels

(Continued from Page 1) counterparts were the guests of

There has been as yet no govern-

ment response to opposition demands that the nations of the Contadora group — Mexico. Parrama, Colombia and Venezuela — be asked to oversee negotiations between the Sandinists and their dowould not rule out such an arrange-

The American Civil Liberties Sandinist group when it was still an Union has assailed the Reagan ad-

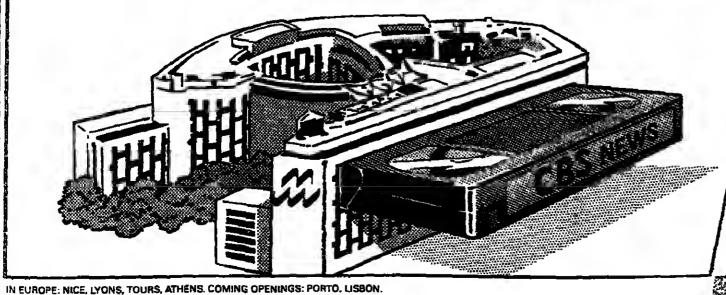
ministration's refusal to let Mr. Borge and the leading rightist political figure in El Salvador enter the United States. The New York

Times reported from Washington. The civil liberties union said Wednesday that the denial of visas was part of an "unconstitutional pattern of actions designed to deny Americans access to information challenging the administration's position. A State Department spokesm

John Hughes, and other officials indicated that a visa had been denied to Mr. Borge to prevent him from spreading propaganda in the United States.

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Strength, Not Popularity, Keeps Chun in Command WE BRING THE WORLD CLOSER.

By William Chapman Washington Post Service.
SEOUL — Four years after he began his drive to power, President Chim Doo Hwan remains an unpopular figure without a broad-based political following, and many people in South Korea view with skepticism his pledge to start the nation on the road to democracy by stepping down voluntarily

five years from now. He has received some high marks, for presiding over an economic revival and a period of uncommon es in diplomatic fields

Koreans and foreign observers sug- aide. gest that his personal support is shallow. They cite as reasons the aside an interim civilian govern-continuing suppression of dissent, ment, jailed many dissenters, continuing suppression of dissent, ment, jailed many dissenters, financial scandals that have croshed a civil uprising in the city touched his associates, and Mr. of Kwangju and was in effect run-Chun's often autocratic behavior.

Some also raise the basic question of the legitimacy of a leader who took power by force and who has barned from politics at one time or another virtually every sig-nificant figure in the country's alvays weak political opposition

promises this year to return South Korea to double-digit growth. But

The state of the s

some of them concede he is not man with a political following.

Duwon Pong, chairman of the
National Assembly's foreign affairs committee, said recently that Mr. Chun is more popular than his predecessor, Park Chung Hee.

"But no president has been very popular," the chairman said. "We do not count much on popularity. We count on a strong leadership so that the ship can sail on." Mr. Chun, a career military offi-

cer, began his rise to power by leading a coup that removed several leading generals about two months after Mr. Park had been But interviews with many South assassinated by his own security

Mr. China subsequently forced ning the country by the sammer of 1980.

Several months ago a high gov-criment official who is now dead conceded that the manner in which country Mr. Chun took power was his lasts on heaviest liability. The problem of minutes legitimacy, he said, could be said. Mr. Chun's supporters insist that overcome only by successful dehis popularity has been enhanced fense against North Korea, an ecobis political legitimacy by promisby the economic framework that
comic revival and a broadening of ing to step aside when his sevengrounders to devible district whether the promises this year to devible district whether the promises the promise of the promis were being achieved, the official



Chun Doo Hwan

said, but the third had yet to be

A foreign diplomat said Mr. Chun lectures visitors and advisers instead of listening to them. "It is a common saying that if the visit lasts one hour, Chun listens for five minutes and then talks for 55," he

But the promise is questioned by wrongdoing, said the Rev. Kim So many because the election law prescribes an indirect election by a national council of churches, adds 5,278-member council of unifica- to the anger of South Korea's polittion from which all politicians, pro- icized students who have staged government or anti-government,

the rule of Mr. Chun or an ally. Recalling Mr. Park's practice, he said the government would know has been brought down from 29 which candidates for the council percent in 1980 to about 2.4 persupported the ruling circles and would eliminate most of the opponents by forcing them to take trips during the election or by means of intimidation and blackmail.

tary officers seized control, they also had promised an end to corruption and the favoritism that had enriched a few businessmen and

The pledge has been severely tarcusations of malfeasance against a ember of his cabinet.

sizable demonstrations this fall.

Mr. Chun has benefited some-Kim Young Sam, a former oppo- what, his aides assert, from the sition leader who is among more surge of prosperity that began with than 300 people banned from poli-his tenure, ending a period of setics, called it a system "fabricated" vere recession and inflation. The by the government to perpetuate growth rate this year may exceed 10 percent, compared with 5.6 percent in 1982, and the rate of inflation

Many also credit Mr. Chun with diplomatic successes. He has made impressive state visits to Africa and Southeast Asia, broadening South When Mr. Chun and fellow mili- Korea's reception by nonaligned governments. Another foreign journey was abandoned after a bomb exploded Oct. 9 on his visit to Burma, killing 17 South Koreans, including several leading government officials

nished by repeated revelations of financial wrongdoing. There have also has pressed its efforts to ex-Mr. Chun's foreign policy team been three major money-lending pand relations with the Soviet scandals in the past two years. One Union and to begin contacts with implicated a relative of Mr. Chun's China, two nations that once wife, and another has brought ac spurned his country. Diplomats here regard the opening with China, although still small, as a major The appearance of official breakthrough.



Wang Xuecheng received a major's insignia Thursday from General Han Pei-tsun, chief of Taiwan's general staff.

Taiwan Gives Chinese Air Force Pilot

\$1.2 Million in Gold After Defection

a 400-mile (650-kilometer) flight

U.S. and Soviet Negotiators Discuss Long-Range and Sub-Based Missiles

Frank J. Prial

New York Times Service and the Soviet Union on Thursday held the longest session so far in the

viet delegation's headquarters at 11 A.M. and ended three hours and 35 minutes later. It followed a session on Tuesday that lasted for three hours and 15 minutes.

The next session is scheduled for Tuesday at the headquarters of the United States delegation.

Observers here saw Thursday's meeting and the one scheduled for next week as fairly conclusive evidence that the Soviet Union plans to continue negotiating on inter-continental ballistic missiles and submarine-launched ballistic missiles even though it broke off talks here last week on intermediate-range missiles. The Soviet delegates walked out of those talks after the Inited States refused to halt the deployment in Western Europe of land-based cruise and Pershing 2

START talks until there were some GENEVA — The United States range weapons, "We can't make signs of progress on the mediumany real movement until they see how that one's going to go," Mr. Rowny said, adding: "In my view, current round of the strategic arms reduction talks known as START.

The meeting convened at the Source of the strategic arms attention.

In fact, the chief Soviet delegate to the START talks, Viktor P. Karpov, is said to have indicated in the negotiations that the continued deployment of the U.S. mediumrange weapons could force Moscow to re-examine its position on

intercontinental missiles. The United States made it known previously that it would over the U.S. missil have liked to recess the START in Western Europe.

expect major advances in the talks Thursday for the coming holiday season but that it would continue if the Soviet delegates wished to continue. Observers here noted that the sessions have always lasted two months, give or take a few

In the past four rounds of talks. each recess was accompanied by a joint statement indicating that both sides planned to resume the talks. The fact that Thursday's session was apparently conducted normally, with at least one more scheduled for next week, led observers here to predict that the "resumption clause" will be agreed to by the Soviet delegates despite tension over the U.S. missile deployments

Kidnappers Plan to Free Betancur

United Press International BOGOTA - Leftist guerrillas holding the kidnapped brother of the Colombian president retracted their threat to kill him if the government did not meet their de-

national peace demonstration. The guerrilla group — known by its Spanish acronym ELN — issued two photographs to show that the younger brother of President Belisario Betancur was safe. Jaime Be-TAIPEI—A missing province on Nov. Indicated and Pershing-1 in the standard province on Nov. Indicated and Pershing-1 in the standard province on Nov. Indicated and Pershing-1 in the standard province on Nov. Indicated and Pershing-1 in the standard province on Nov. Indicated and Pershing-1 in the standard province on Nov. Indicated and Pershing-1 in the standard province on Nov. Indicated and Pershing-1 in the standard province on Nov. Indicated and Said Thursday they would free him next week.

In a message received by the newspaper El Bogotano, the Army for National Liberation said it was also commissioned a she left the campus of Catholic In a message received by the newspaper El Bogotano, the Army for National Liberation said it would free laime Betancur unbasic consumer items and reductions in the price of public services.

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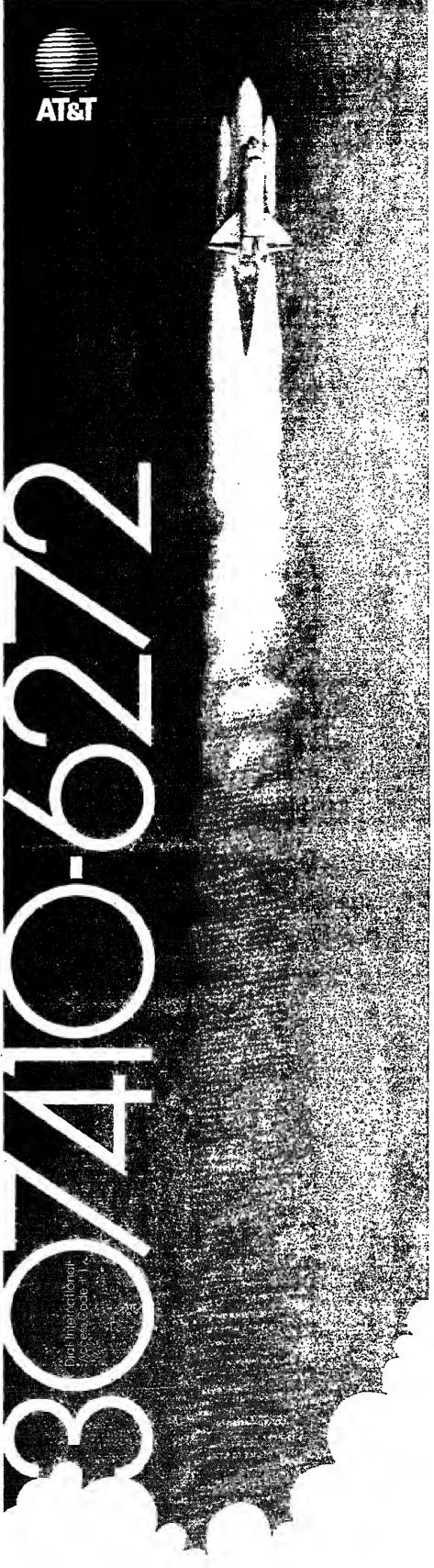
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Herald Tribune

Terms for the Sandinists

Is there, finally, a bargain to be struck with Nicaragua? The Sandinist leftists are broke, and beleaguered by rebel forces supplied by the United States. In piling offer upon promise, the Managua regime seems to be asking that it be allowed to survive. What terms, then, should Washington ask for calling off the rebels "secret" war? Genuine nonalignment, for one. No regional export of revolution. A decent regard for human rights at home. Since these are principles once avowed by the Sandinists, respect for them would justify ending — no less than waging — an illegal war.

Some of the junta's recent gestures are welcome but inconclusive. The many Cubans it reportedly has sent home can easily return; the overtures to domestic political and religious dissidents can as readily be canceled; the loosening of censorship on La Prensa, the only dissenting newspaper, is no commitment to true pluralism. The real questions concern the treaty bargain that Nicaragua is proposing.

The Sandinists no longer insist on negotiating only with the United States and Honduras. as if the security of other Central American nations was not an issue. They say they are ready for a regional pact, rooted in principles proposed by the Contadora mediators — Mexico, Venezuela, Colombia and Panama.

So far, so good. But the Contadora formula calls for an end to all outside military aid to Central American nations. This could leave the Sandinists as the strongest military power in the region among neighbors who would have no right to vital foreign belp.

Daniel Ortega Saavedra, coordinator of the Sandinist junta, has said that Nicaragua would send Cuba's military advisers back to Havana if the United States in turn recalled its 200 or so advisers from El Salvador and Honduras. Nicaragua would retain an army of 25,000 and guns for much of its population - while El Salvador would be deprived of U.S. help in dealing with its insurgents. For Nicaragua. then, to forswear smuggling arms or otherwise aiding rebels in El Salvador or Guatemala would be no concession at all. On the contrary, would let the Sandinists claim they made Central America safe for Marxist insurgency.

If the United States is to swallow its disappointment over the betrayal of genuine democrats in Nicaragua, it can hardly be asked to give up the right to assist democrats elsewhere. If there is to be a deal, it should be one that contains the Sandinists in return for their being, if not welcomed, at least allowed to manage their own society.

North Americans have no stomach for occupying Nicaragua. Nor is intervention any guarantee of democracy; the fruit of the occu-pation by the U.S. Marines 50 years ago was the Somoza tyranny. The CIA-aided contras, although they have been formidable enough to encourage negotiation, lack the strength and standing to topple the Sandinists. Therefore, the realistic U.S. response should be to encourage the Sandinists' overtures while pressing for proof that they will now promote revolution in their own country only.

-THE NEW YORK TIMES.

Alfonsin and the Bomb

The incoming elected government in Argen-tina has apparently decided to embrace the same reckless nuclear policy as the outgoing military government. The reason comes down, essentially, to pure nationalism. Many people in Argentina - particularly in the navy, which runs the nuclear program - seem to like having their country on the list of countries

that can produce nuclear weapous. Authorities in Argentina keep saying that its nuclear development will be limited strictly to peaceful purposes. If that is true, why not open the plants to international inspection? Hans Blix, director of the International Atomic Energy Agency, was in Buenos Aires last week to try to persuade the new government in come into the IAEA system of safeguards. He talked with both the president-elect. Raul Alfonsin, and Mr. Alfonsin's designated secretary of energy, Conrado Storani, without success. They told Mr. Blix that Argentina would refuse to sign the Nuclear Nonproliferation Treaty and the Treaty of Tlatelolco, which would ban nuclear weapons in Latin America.

Mr. Storani repeated the military government's argument that the nonproliferation treaty is a ruse to prevent Third World countries from acquiring nuclear technology. That

view is incorrect, since signing the treaty would make it easier for other countries to give technology to Argentina - as long as it was not used for weapons. Mr. Storani's insistence on his predecessors' line is ominous, since it suggests that the Alfonsin administration may be conceding more influence to the military than is healthy for either of them.

Perhaps Argentina is also counting on the United States and Western Europe to continue the rather slack enforcement of their own commitments. If Argentina can get the equipment and materials that it wants from the Northern Hemisphere without signing the nonproliferation treaty, why should it sign? Last August, to note one recent and conspicuous lapse, the Reagan administration ap-

proved the sale of beavy water to Argentina. Washington is now devoting great attention to transfers of potentially dangerous techno-logies to the Soviet Union. In contrast, it does not seem to be paying much attention to technology transfers to those countries that decline to join the international effort to restrain the spread of nuclear weapons. Maybe Buenos Aires would take the nonproliferation sanctions seriously if Washington did.

-THE WASHINGTON POST.

Other Opinion

Japan's Chinese 'Other Card'

The visit to Tokyo by the head of the Chinese Communist Party. Hu Yaobang, reveals what might be called Japan's diplomatic "other card." The first card bad been shown shortly caution displayed by Prime Minister Nakasone on that occasion, Japan appeared as not nnly the most loyal and solid ally of the United States in Asia but also a full member of the "Western camp." The reception now being given to the Chinese neighbor highlights a different system of ties. It is Asiatic and therefore more regional, but nonetheless another of the basic elements in Japanese foreign policy.

China and Japan are both worried by the Soviet military reinforcement in the Far East. particularly since the deployment of more and more SS-20s east of the Urals. They are doubtless not unhappy to see America counterbalancing that threat, but their approach to the problem is not the same as that of the United States, Neither China nor Janan wants to risk the cost of being dragged into a conflict by Mr. Reagan's "global" strategy. Both make no secret of their desire for an easing of tension, in Asia at least, and they hold that their cooperation should play a stabilizing role in the region - in the Korean peninsula, in particular. - Le Monde (Paris).

Hu Yaobang's visit to Japan deserves our special attention because undoubtedly an agreement between the two Asian superpowers will bring about significant influence on the

Although Japan and China will focus their discussions on the political and economic cooperation between the two countries, due at-

tention should also be paid to the military and security stabilization of [the Korean] peninsula. We urge the two nations not to make the mistake of neglecting the Korean question during their discussions.

China and Japan should strive to establish this part of the world as well as create an atmosphere for cross-recognition of South and North Korea by world superpowers.

The Japanese position in relation to the situation on the Korean peninsula should be made more clear during their negotiations with China. We believe this is the best way for Japan 10 recover its diplomatic balance between South and North Korea.

- Kyunghyang Shinmun (Seoul).

A reason why Japanese politics has suddenly become more interesting is Mr. Nakasone bimself. Although he has only been prime minister for a year and has led a cabinet weighed down by Tanaka men, he has shown nself to be a different sort of Japanese politician. He has repeatedly indicated a desire to give Japan a more forthright presence in the world. He has, in particular, supported a stronger defense policy for his country and closer military cooperation between Japan and America in confronting Soviet power in the eastern Pacific. Unlike most of his predecessors. Mr. Nakasone has been unequivocal in placing Japan in the Western camp. Despite his (lessening) dependence on the old shogun Tanaka, Mr. Nakasone seems well-placed to stay in office even if the Liberal Democrats do lose a few seats. More of Nakasone would be good for both Japan and the West.

- The Daily Telegraph (London).

Korean peninsula's political situation.

FROM OUR DEC. 2 PAGES, 75 AND 50 YEARS AGO

1908: New Caledonia to Australia? SYDNEY - Louis Berthon, the young French

officer who was condemned to transportation to New Caledonia for life for selling military secrets to Germany, has arrived bere on the steamship Australien. The editor of "La France Australe," who journeyed to Paris to make representations to the French Government regarding New Caledonian interests and the serious position of the colony, returned by the same ship. Numerous letters reach Australia from residents of New Caledonia. urging annexation. They state that if a reasonable proposition is made to the French government it would be considered. The colony is now in a state approaching bankruptcy. Australian statesmen, while favoring the proposition, cannot move without the approval of France.

1933: Powers Favor Arms Inspection GENEVA - The American and British delegates to the Disarmament Conference accepted informally (on Dec. 1) a system of annual inspection of their arsenals and armament factories. The British draft convention had only envisaged inspection after formal charges against a state. The control system provides for regional inspection at least once a year. The French proposed this means of avoiding a crisis, which formal allegations of treaty violation might precipitate, though such complaints can be investigated also. Arthur Henderson, chairman of the conference, announced that he will quit Geneva for a holiday in London. There is increasing belief here that when Henderson returns he will offer his resignation to

the council of the League, which meets Jan. 15.

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Mine? Why, er, ha, I've never seen the nasty little . . . I've never seen the, er, child before, ha, ha, ahem.'

The Doctor Is Still In, but the Neighborhood Is Odd

WASHINGTON — Martin Feldstein, the once and future Harvard economist, is known to some conservatives as Dr. Gloom. The chairman of the Council of Economic Advisors is considered a grump because he believes and, what is worse, says that the foreseeable federal deficits are incompatible with a healthy recovery and must be reduced by tax in-

creases as well as spending cuts. It is an odd neighborhood, the 1600 block of Penusylvania Avenue, Mr. Feldstein, he of the woeful countenance, works just west of the White House west wing, where the cheerful president keeps his mistress, a charmer known as Rosy Scenario, Mr. Feldstein disapproves of this lady, but the fellow who works in the building just east of Ronald Reagan's house. Treasury Secretary Donald Regan, loves her.

The president's rosy scenario is that economic growth will bring the hudget close to balance, perhaps with help from domestic spending cuts. Therefore, people who say America needs tax increases are nervous Nellies. Secretary Regan says, "Right, boss," and offers an award to anyone who can demonstrate a connection between deficits

and high interest rates.

Mr. Feldstein is too polite to offer an award to anyone who can demonstrate a connection between Secretary Regan and political reality. But how does the secretary get his numbers (for example, a fiscal 1984 deficit of just \$1.25 billion) without assuming spending cuts that Congress shows no intention of making? Mr. Feldstein says: Yes, economics is not an experimental science and, yes, all phenomena have multiple causes. But economics is not

a science of single instances. It is

By George F. Will

a science, yielding generalizations, Granted, there is no statistical correlation between market interest rates and deficits. But the real interest rate is the market rate minus the inflation rate. There is a correlation between large deficits (which breed inflationary expectations) and high real interest rates. The real interest rate in America today is about double what it was in 1980.

On its current course, by 1988 or 1989 the government will be spend-ing at least \$80 hillion just to pay the interest on the \$1 trillion in new debt that will be run up in the next five or six fiscal years. But in fiscal

1988, personal income tax revenue is projected to be just \$450 billion. So, just to pay the new interest charges will require a sum equal to a 17 percent increase in personal taxes. And that \$80 billion will be a

fixed charge, annually, forever, as long as the Republic lives.

The borrowing necessary to finance such deficits — an amount equal to two-thirds of private domestic savings — makes the dollar strong relative to other currencies. That makes U.S. exports expensive and jeopardizes export-related jobs -one in five American jobs.

Mr. Feldstein forcefully praises

Feldstein 'Ought to Quit or Be Fired'

MARTIN Feldstein is a brilliant conservative economist, a forthright Maki in reduction is a brimant conservative exortaining, a normality defender of his point of view and an all-round terrific guy. He ought to quit or be fired. That is because his dispute over budget deficits with Treasury Secretary Donald Regan — now derided as "the Don and Marty Show" by Democratic devotees of disarray — is making the president

appear to be an economic policy wimp.

Mr. Feldstein should avail himself of the chance to do what so few appointers do: resign on a matter of policy, plainly and honorably spelling out his disagreement. He may even be right; nobody knows. But on economic policy, the Regan-Reagan team has lowered inflation from 13 percent to 4 percent, cut interest rates in half, and sparked a boom that turned common stocks into collectibles. I would go with the happy band that gets those results and bid an admiring farewell to Dr. Gloom - William Safire in The New York Times.

Feldstein 'Faces a Long, Lonely Winter'

D'OGGEDLY, Martin Feldstein keeps rebutting Donald Regan. Mr.
Feldstein is not exactly a voice in the wilderness. Trade Ambassador
William E. Brock says deficits should be "wiped out," and the administration has other "closel" supporters of the Feldstein view. But unless one assumes that President Reagan's anti-tax statements are a thetorical flourisb in the direction of the extreme Republican right, to be abandoned in a later burst of pragmatism. Mr. Feldstein faces a long, lonely winter.

- Hobart Rowen in The Washington Post.

which were having irrational dis-incentive effects. And be stresses incentive effects. And be stresses Mr. Reagan's transformation of the budget. A graph of domestic spending as a percentage of GNP between 1960 and 1988, as projected, looks like a profile of the Matterhorn: steep up and down. In 1960, domestic spending other than Social Sections of CMP rity consumed 5.8 percent of GNP By 1970 it was 6.9 percent. In 1980 was 9.3 percent. Even without further cuts, such spending will fall to 6.3 percent of GNP in 1988.

believes the president was right to reduce personal income tax rates.

Secretary Regan has the infectious confidence that you might expect in a former lieutenant colonel in the marines. But when waxing skeptical about the relationship between large deficits and high inter-est rates, he calls to mind the report that a British officer wrote about a subaltera: "I do not doubt that there are men who will follow this officer anywhere, but it will only

be out of curiosity."

Today in Washington there are, I think, majorities in both parties that accept the need to cut spending by reducing the cost of indexing enntlement programs (if only by chang-ing the way the inflation rate is calculated), and to raise taxes, perhaps with consumption taxes.

So it is incorrect to consider Mr. Feldstein the cat among the pigeons. By now there are more cats than pigeons, even inside the ad-ministration. And aside from Secretary Regan there probably is only one important pigeon. But cats in profusion are no match for a 1,000pound piecon, Strange town, Washington: a giant pigeon with a mis-

The Washington Post.

tress named Rosy.

Torture by the KGB: Backward Toward Stalinism?

WASHINGTON - Is the Soviet VV regime edging its way back to-ward Stalinism? Is that the message conveyed by its current campaigns to tighten social discipline, crush dissent, regiment the working class, lough things out in its relations with

the West and glorily the KGB? A new signal from Moscow strengthens the case for answering yes. Soviet dissidents have just called on the West to speak out against the growing KGB practice of using physical torture. They believe the practice may recently have been authorized

by the government. This development would evoke the year 1937, when, at the height of Stalin's terror, the regime legalized torture. After Stalin's death in 1953 torture was outlawed. Since then it bas - until recently - been a rare. localized phenomenoa. The only setting in which it has been used systemaucally - with drugs as the instru-

ment — is in mental hospitals, to which persistent critics are some-times consigned as "iunatics." The new trene is to use physical coercion increasingly often and, sig-nificantly, against dissidents who are well-known abroad. This means, at the very least that the torture of particular individuals must have been approved at the highest political level. It also suggests that the Kremlin has reconciled itself in advance to

bad publicity abread. The aims of the policy are, it seems clear, to obtain "confessions" from the victims and to intimidate other dissidents into submission.

These goals evidently have high priority. The most convenient way of letting all dissidents know about the policy is to practice it on prominent individuals. That will provoke foreign publicity, which in turn will be picked up by Western radio stations and broadcast into every corner of

the Seviet Union in Russian. The dissidents who have just appealed to the West do not wish to be named. They justifiably fear arrest. However, their identities are known both to the experienced traveler who met them and brought out their oral messages, and to myself. They are responsible people with long experi-

ence of what dissent means in Russia. They draw attention to three recent cases of special note. The first involving a computer specialist who worked in a government ministry, Alexei Smirnov - was mentioned in the Western press earlier this year. He was heaten in prison on 30 occasions, but refused to plead guilty and received a 10-year sentence for editing the numan rights journal, "A Chronicle of Current Events."

The second victim is Anatoli Koryagin, 45, a psychiatrist from KharBy Peter Reddaway

kov. For his detailed public criticism "The Gulag Archipelago," and that of the political abuse of psychiatry, the fund is under the jurisdiction of of the political abuse of psychiatry, Dr. Koryagin was given 12 years of prison and exile in 1981. Later he was widely honored in Western countries for his courage, and this year the World Psychiatric Association elected him an bonorary member.

For two years after his arrest, the KGB tried to get him to recant by exerting a wide range of psychological, then physical pressures on him and his family. These provoked him into periodic hunger strikes. When his wife saw him in August this year in Christopol prison, 600 miles east of Moscow, he was suffering from a severe protein deficiency. His body was badly swollen. Large pockets of liquid lay beneath his skin, unabsorbed by his failing system.

According to medical opinion in Washington, this condition requires careful treatment. A controlled replacement of minerals and proteins is needed to put right the serious imbalances in the body. A prison diet could bring death.

The latest news from Christopol indicates a progression to outright torture. Dr. Koryagin has reportedly been beaten with great severity. During the beating the authorities delib-erately left the cell window open so his screams could be heard outside.

Apparently the regime wants to be able to tell its people and the world medical community that the Soviet Union was forced out of the World Psychiatric Association this year be-cause Dr. Koryagin was paid by Western agents to write slanderous

statements about Soviet psychiatry. A third victim is Sergei Khodorovich, who for six years was the administrator of the Russian Social Fund That fund has provided mate-rial aid to political prisoners and their families since 1974.

In April Mr. Khodorovich, a 42year-old computer scientist, was arrested in Moscow and charged with treason. The basis of the charge was the KGB's assertion that the fund is financed by the CIA. Alexander Solzhenitsyn, the fund's founder, has called this assertion "a deliberate lie." He points to his repeated statements that all the fund's resources come from the royalties on his book,

Letters intended for publication should be uddressed to the editor and contain the writer's signature, name and address. Brief letters receive priority, and letters may be abridged. We cannot acknowledge all letters, but we value the views of the readers who submit them.

the Swiss government. Mr. Khodorovieb's wife was informed recently by an apparently trustworthy source that her husband

had been beaten up in Moscow's Butyrka prison, and that he now had a fractured skull. She was also informed that he had been told that if he went on pleading his innocence, he would continue to be heaten. When Mrs. Khodorovich went to the prison she was denied access. An

official told her that her husband had been in the hospital wing since August. He refused to tell her why. The KGB presumably has orders from the Polisburo to arrange a show

trial at which Mr. Khodnravich would "confess" that the fund, which has aided the families of about 2000

political and religious prisoners, is a tool of the CIA. Since 1979 almost all these groups have gradually been driven under-

ground, or crushed, by intensified KGB pressure. The arrests of about 1,000 dissidents have been documented in the West In the same period the KGB has increasingly gone beyond simple ar-rests, supplementing them with more sinister methods — assaults on the street by thugs; "accidents" that re-sult in the deaths of dissidents; now,

as a logical extension, straightforward physical torture in the style, ominously enough, of Josef Stalin.

The writer, a fellow at the Woodrow Wilson Center for Scholars, is a lecturer on leave from the London School of Economics and a specialist in Soviet politics. He contributed this article to the International Herald Tribune.

It is bizarre that this great reversal of Arab fortunes has not affected the U.S. Department of Defense. The Rapid Deployment Force was in-vented to protect the economies of the West, yet the world's economic recovery is put at risk by the cost of this vast armada. And for an administration so taken with the wizardry of markets, the defense of a decaying cartel is almost inexplicable.

Arafat: What 'Vision'?

Nov. 16) by Edward Said: This lyrical ode to Yasser Arafat qualifies as unadulterated fiction. When Mr. Said celebrates "the moral challenge and humane audacity" of

We are told that Mr. Arafat formulated the notion that Palestinian Arabs and Israeli Jews should "seek a future together on an equal footing in shared territory." The historical Yasser Aralat, however, held to a "vision" in which the only territory Israeli Jews would inhabit is under the Mediterraneau. Is it really necessary at this point in history to document once again the endless diauribes by Mr. Arafat and the PLO promising the cleansing of Palestinian soil

When Issam Sartawi, a lonely and courageous voice in the PLO, finally articulated but a small piece of the "vision" that Mr. Said absurdly attributes to Mr. Arafat, he was assassinated by Mr. Arafat's colleagues.

To be sure, Mr. Arafat spoke of estine. But Mr. Said fails to inform us that this state had no room for Jews who arrived in Israel after 1948

- approximately 90 percent of Israel's Jewish population. To attach terms such as "moral" and "humane" to a man who headed a worldwide terrorist network that caused untold suffering and destruc-uon, not only to Israel's Jews but to

hundreds of thousands of Lebanese

and to fellow Palestinians, is the ultimate debasement of language.
in Mr. Said's functiful world, every-

body is guilty of denying Palestinians their due — the Americans, the Israeis, the Syrians — everybody, that is, except Mr. Arafat and the PLO. In the real world familiar to most of us, no one is more to blame for the frustration of Palestinian aspirations than Mr. Arafat and the PLO.

The PLO launched its wars of ter-

Bank in its entirety was in Arab hands. What "moral and audacious vision," other than the obliteration of Israel in its pre-1967 borders, did Mr. Arafat and the PLO entertain then? Even after Israel controlled the West Bank as a result of the 1967 war, if Mr. Arafat and the PLO had renounced the covenant calling for the destruction of Israel and had offered to discuss with Israel the establishment of a Palestinian homeland on the West Bank, no Israeli government, not even one headed by Menathe PLO from becoming a direct

partner to the peace process. It was always within the power of Mr. Arafat and the PLO to assume control of their own destiny. They refused to do so only because that would have meant recognizing Israel and finally renonacing their dream

That this eschatological hope his colleagues than the prospect of peaceful coexistence with Israel is the real measure of Mr. Arafat's "mor-

al challenge and humane audacity Edward Said assures us that Palestinians throughout the world "are solidly behind Mr. Arafat." If that is indeed the case, then not only is the reason for the continuing plight of the Palestinians no great mystery but their cause is sadly deprived of much of its dignity. That is the real tragedy.

Who Came to Dinner? Regarding "The Perfect Party For-mula Includes: A Princess, a Politician and a Writer" (IHT, Nov. 17).

The "Duc of Cadix" was at the dinner table? Make that the duke of Cadiz (or duque de Cádiz).

Overloading the Consuls

As a firsthand witness to the 1 000 to 1,500 consular overflow cases 10; ferred to the American Aid Society of Paris each year, I can attest to the infinite patience of the U.S. consuls, from whom some compatrious ask the moon. If travelers would read the State Department booklet Your Trip Abroad" before leaving home. perhaps there would be no punctined vacannn balloons" of the sort mentioned in "What Uncle Sam Can and Can't Do" (IHT, Nov. 25). That backneyed warning to the unwary, "fore-

DOROTHY H. LOBL.

Defending The Gulf: Worth It? By James A. Nathan

WASHINGTON — A new and W needless commitment to yet another Middle Eastern war is in the works, with the United States hinting that military force will be the response if Iran tries to close the Strait of Hormuz to oil shipping. Yet many analysts doubt that Iran has the mili-

tary capacity for an effective block-

Con spilication

ade. And the Gulf is not what it was: The fear that the Soviet Union has? in the words of U.S. Secretary of Defense Caspar W. Weinberger, "a long-range objective of denying access to oil by the West no longer-seems valid. The Soviets are suffering their own oil glut. And Arab oil is less and less significant in world markets Finally, by any reasonable stan-dard, the price of defending the area

is becoming excessive.
In early 1980 President Jimmy Carter promised to defend the Iranian oil fields. He had cause for alarm: The Soviets had just invaded Afghanistan, and military analysts were arguing that Iran was next. The CIA was predicting that the Soviets would be needing to import oil in just a fewyears and might want to deny it to the West and use the oil themselves.

By the spring of 1981, however, the
CIA had recalculated the Soviet ener-

gy potential and concluded that the Soviets would be exporters of oil for-the foreseeable future. Today military planners are less concerned by the Soviet position in Afghanistan. The Russians seem to have badly miscalculated the require.

ments for pacifying that nation, and are seeking a diplomatic solution. The fright about Soviet intentions, in Iran has also abated. It is true that in 1980 the Soviets could have placed 100,000 troops in Iran in less than a. month. (The United States could barely have scraped together a viable, division.) Overlooked, however, were the limits of the Soviets' power, Theylacked tactical air cover, there were, difficulties with transport and supplies, including water, and local op-position was underestimated.

Nonetheless, the choice for 1980. military planners was between sur-render of the West's oil and, in the event of attack, a defense without an alternative to a nuclear response.

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. Since then U.S. forces designed for the defense of the Gulf have appeared. By 1988 about 440,000 men will be ready to go to the defense of Southwest Asia's oil: The rapid deployment package will include nine divisions. 36 tactical aircraft squadrons, at least two aircraft carriers, six emphibious ships and 50 escort vessels. The cost, according to a recent, Brookings Institution study, will be more than \$500 billion.

For what? The Pentagon has admitted that its scenario of an invasion of Iran is unlikely. Disintegration of the Saudi royal house is more plausible, but the techniques of regime stabilization are not a U.S. strong suit, and occupation of 100,000 square miles of oil fields might be impossible

no matter what the exertion.

Most important, the worldwide demand for oil is widely predicted to, increase by no more than I percent, per year over the next 20 years. Giant non-OPEC suppliers have been rap-idly outstripping OPEC production at a rate of about 4 percent per year in the last decade. OPEC supplies are: growing at less than 0.5 percent per year. Mexico is eager to sell what if can to save itself from bankruptcy. and China's offshore reserves are said

to exceed those of Iran.

The writer is professor of political science at the University of Delaware and visiting professor at the Strategic Studies Institute of the U.S. Army War. College. He contributed this comment to the Los Angeles Times.

LETTERS TO THE EDITOR

Regarding "In Defense of Arafat, Engineer of a National Revival" (IHT,

Mr. Arafat's vision, one wonders what universe Mr. Said inhabits. ror against Israel two years before the war of 1967, nt a time when the West

of Jewish contamination?

"secular democratic state" in Pal-

of its destruction. blood and violence had a greater hold on the imagination of Mr. Arafat and

HENRY STEGMAN. Executive Director, American Jewish Congress. New York

S BRANDON.

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FRIDAY, DECEMBER 2, 1983

TECHNOLOGY

By ANDREW POLLACK

Computer Firms Trying to Integrate Bonn Loan

Various Applications Into Packages

LAS VEGAS—Software companies seem to have entered a new phase.

Rather than rying to come up with new applications for computers, most of the major companies are concentrating on making programs easier to use and on integrating different applications, such as word processing and imancial management, into all in-one packages.

As a result, here at Comdex, the trade show for the personal computer industry, there are several new programs being promoted as "integrated" software, although with no clear definition of that term.

There are many degrees of integration and several ways of achieving it.

There are many degrees of integration and several ways of achieving it.

The goal is to allow users to do many tasks easily in combination. A computer user might want to re-

extremely well together.

filing system, ping them into a budget forecast, propage a pie chart from the results and insert the chart into a letter being written with a word-processing program.

Before the advent of integrated programs, users had to go through

use is limited to what a cumbersome process of copying comes with the package. the needed data from one pro-

the next program into the computer and re-entering the data, sometimes retyping it integration, in theory at least, makes it easier to transfer data. It should also give users a common set of commands for the different programs.

There are two basic approaches. One is to combine several tasks to a

single program. The other is to provide a way of integrating programs supplied by separate vendors.

Louis Development's 1-2-3 is the prime example of the all-mone

program, also known as a multifunction program. It comes with a spreadsheet, which manipulates rows and columns of numbers, a graph-drawing program and a data-base manager, which is an electronic filing.

Because a multifunction program is written as a unified package, the different parts work extremely well together. The drawback is that the use is limited to what comes with the package.

Lotus's program, for instance, does not have word processing, so a user cannot easily take the results of 1-2-3 and insert them into a letter. The features of a multifunction program also might not be as powerful as those of a specialized program. those of a specialized program.

Dozens of companies are trying to attack Lotus's market share with products that offer more applications rolled into one or stronger applications. Lotus is responding by adding word processing.

The other approach, involving separate programs, uses windows separate areas of the computer screen where different programs appear. That allows data to be transferred from a program appearing in one window to one in another window. Often the windows are used with a device known as a mouse that slides along and directs a pointer on the screen. Window packages have been dubbed environments. ... Battle Shaping Up

While Xerox, with its Star, and Apple, with its Lisa, introduced windows and mice, the battle is shaping up between two actiware giants — Microsoft Corp, with its Window environment, and Visicorp, with its Visi-On environment. They take different approaches.

Microsoft Windows will be for use with existing programs. That way, and by offering Windows as an extension of its MS-DOS operating

Metrosoft hopes for wide acceptance.

Merely running existing programs in different windows on the screen might not help the user that much. The different programs would still have different sets of commands and might not be designed to take advantage of the mouse. Microsoft hopes program developers will modify their programs to take advantage of windows and mice.

A company with a similar approach is Quarterdeck Office Systems of Santa-Monica, California, its DesQ program provides a common set of commands for users. When the user types those commands or points to them with a mouse, the DesQ program translates that command to one understood by the particular program. Quarterdeck has provided each

Visicorp is selling application programs such as word processing and spreadsheets tailored to work with Visi-On. That might allow for smoother integration, but it requires the user to abandon his favorite existing programs. Unlike an all-in-one package, however, Visi-On does allow programs to be added to the window environment.

The battle is likely to be decided by which environment is supported by software companies and by International Business Machines Corp., which has said it will sell Visi-On but has not yet said anything about Microsoft. Windows. But the Microsoft program has the support of

Microsoft Windows. But the Microsoft program has the support of

dozens of other hardware and software companies.

Analysts say it is difficult to rate all the integrated software because many companies are announcing products months before they really exist. They also say that all the programs can be slow and frustrating to use at times, partly because of the limited power of today's personal computer to handle complex environments.

"New York Times Service : **CURRENCY RATES**

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E. Germans Said to Ask

Total \$371 Million Reportedly Sought

By John Tagliabue New York Times Service

BONN — The East German overnment, faced with a severe ortage of cash for meeting its debt payments to Western countries, is seeking hard currency loans totaling the equivalent of \$371.7 million from West Germany, bank-ing sources said Thursday. The different parts work If they are approved, it would be

The drawback is that the the second time in six months that Boon has stepped in with massive loans to ease an acute East German liquidity squeeze.
In June, Bonn agreed to guaran-

tee the same amount of bank loans to East Germany, in what was the largest sum ever lent to the East Germans by West German banks, and the first time that loans had been made without linking them to specific business transactions.

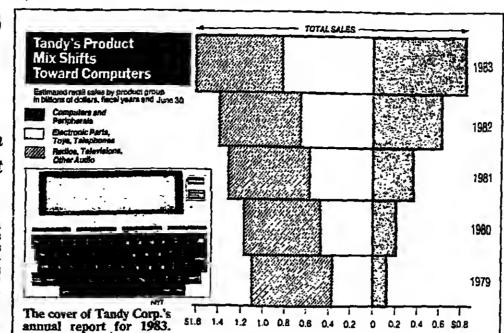
Senior government officials say Chancellor Helmut Kohl is reluctant to approve the new loans because of disappointment that the June loans failed to markedly improve relations between Bonn and East Berlin, for example, by easing restrictions on contacts between people in both German states.

But influential political leaders, including the conservative Bavarian premier, Franz Josef Strauss, are evidently pressuring the govease relations with the East in the wake of Bonn's decision to station new U.S. muclear missiles on its

... Mr. Strauss and the Bavarian central bank played an important role in arranging last June's loan

In an interview with a weekly business publication, Mr. Stranss said East Germany had fulfilled pledges it made in connection with

Alluding to appeals by the East German leader Erich Honecker to limit damage to East-West rela-tions caused by the missile deployment, Mr. Stranss, in a thinly veiled endorsement of the new loans, said it was Mr. Kohl's responsibility to assure that the East German lead-(Continued on Page 13, Col. 3)



Herald Eribune

BUSINESS/FINANCE

Tandy's New Personal Computer to Test Firm's Traditional Marketing Strategy

er electronic products, got that way emphasizing price. distribution and service.

It owns and operates more electronics stores than anyone with its worldwide Radio Shack chain. Its employees are generally knowledgeable; its products are widely regarded as inexpensive and reliable.

"We consider ourselves a distribution system for the roducts of technology," says its chairman, John V.

On Wednesday, Tandy began perhaps the severest test to date for that distribution system, and indeed for the company's entire marketing strategy.

In Las Vegas, at Comdex, the premier trade show of the personal computer industry, Mr. Roach intro-duced Tandy's strongest entry into the business comter market, a machine that is nearly compatible with International Business Machines Corp.'s Personal Computer, which is coming to dominate the corporate

In introducing the Tandy TRS-80 Model 2000, the company has also made several strategy changes in an attempt to increase its share of the corporate computer

Tandy executives said the new machine would be faster than the IBM computer, would have more disk

storage capacity and would be less expensive.

The Model 2000 will sell for \$2,750 and will include 128,000 characters of internal memory and two floppy disk drives, each capable of storing 720,000 characters. roughly twice as much as the IBM disk drives. A Model 2000 with 256,000 characters of internal memory, a 10-millioo-character hard disk and a floppy disk ive will sell for \$4,250.

While the Tandy machine does appear to be several

hundred dollars less expensive than a comparably FORT WORTH — Tandy Corp., the world's larger equipped IBM computer, the Model 2000 is oot fully compatible with the IBM machine, which some analysts saw as a drawback. Some IBM programs can run oo the Tandy computer but others, including some popular programs such as 1-2-3 and Wordstar, cannot unless they are modified by software developers.

For Tandy, the new machine could help penetrate the corporate market, where in the past it has not done in pricing crude oil, boosted raw the corporate market, where in the past it has not done very well because it lacks a strong direct sales force and did not conform to IBM standards.

Tandy has also been hurt by the electronic "hobby shop" image of its Radio Shack chain. To counter that the new machine is being called the Tandy Model 2000, rather than the Radio Shack 2000, departing from previous practice.

In another departure, Tandy is allowing software companies to sell programs for the oew machine under their own brand names. Previously, all products sold under the Radio Shack label, and this discouraged some software companies from developing programs for Radio Shack computers.

Analysts disagree about the prospects for Tandy's new product, which faces a variety of IBM lonkalikes already on the market. David Bunnell, president of PC World Communications, a trade publisher, in San Francisco, said such a machine from Tandy ought to make even IBM nervous because of the thousands of Radio Shack outlets

Others have better technology," he added, citing Compaq Computer Corp. of Houston, "but they'll never get that kind of distribution." And Harry Edelson, an analyst with First Boston Corp. of New York, says that the lookalike is the only way Tandy can hope to regain its lost market share in

microcomputers. "It's worth a shot," he said. "Going (Continued on Page 17, Col. 3)

BP Net Income Increased 52% In 3d Quarter

By Bob Hagerry

International Hetald Tribune LONDON - Gains on currency translation and an increase in North Sea oil output helped raise British Petroleum's third-quarter profit 52 percent from a year earlier, the company said Thursday.

BP reported profit of £324 mil-lion (\$473 million) on sales of £8.03 billioo, up 11 percent. For the first nine months, profit grew 33 percent to £617 million, and sales rose 10 percent to £23.53 billion.

The company, which is 32 per-cent owned by the government, had an ucexpectedly large gain of £98 million on its inventory value at the pretax level. The strength of the dollar pushed up the sterling value

of oil stocks. Stripping out the currency faciors, the results were broadly in line with expectations, BP shares closed at 416 pence, up 2 pence oo the day. While the strong dollar flattered

BP's bottom line, it hurt profit margins in the company's European relining and marketing operations. material prices faster than BP could raise prices on oil products. Earnings from exploration and

production rose sharply as output increased in the huge North Sea Forties Field and a new field, Magnus, went into production. The chemical division shrank its operating loss to £33 million from

£64 million a year before. But David Grav, an oil analyst at James Capel & Co., said the market was disappointed that the chemical loss was considerably bigger than the second quarter's £18-million defi-

Standard Oil Co. (Ohio), in which BP owns 53 percent, contrib-uted £192 million to profit, up 25 percent from a year before. The dollar's rise magnified Sohio's contribution.

BP continues to teap rewards from cost-cutting moves. In Europe, the company has decreased refinery capacity by nearly 40 percent in the past two years.

Analysis are watching for reports of results from exploration to the Mulluk Field in the Beaufort Sea off Alaska, Sohio began drill-ing there Nov. 1, and early indications of the results are expected

Hopes are also high for prospects in the South China Sea, where BP

began drilling Nov. 6. The company reported that its recent sale of 11.65 percent of the North Sea Forties Field will create an after-tax profit of about £200 million. The profit is to be included as an extraordinary item in the year-end accounts. BP sold the acreage to oil companies that could wring more tax benefits out of it. For all of 1983, analysts are looking for BP to produce a profit of about £900 million, compared with

Big Retailers In U.S. Report A Good Month

£712 million in 1982.

The Associated Press NEW YORK - The major U.S. retailers have reported strong sales in November -generally a good indicator that a brisk boliday season will fol-

country's largest retailer, said November sales had risen 11.4 percent to \$2 billion, from \$1.8 billion in November 1982.

K mart Corp., No. 2 in the nation last year, reported a November sales gain of 10.5 per-ceot to \$1.52 billion, from \$1.38 billion last year.

Third-ranked J.C. Penney Co, said its store and catalog sales were up 8 percent to \$1.1 billion from \$1 billion a year

Chairman William R. Howell said sales accelerated significantly during Thanksgiving week. "reflecting strong shop-per interest in holiday buying." F.W. Woolworth Co., No. 5, said sales in the four-week period were \$449 million, up 7.4 percent from \$418 million.

Big AT&T Trades Mark translations for many popular programs, but the user must do the translation himself if he wants to incorporate a program that DesQ has Mixed Session on NYSE

NEW YORK - New York Stock Exchange prices were mixed in active trading Thursday as two more massive blocks of American

Telephone & Telegraph Co. changed hands.
Telephone, oil, auto and airline issues paced the gainers, while retail stocks fell despite improved

sales reports. Mining paper and drug stocks also retreated. The Dow Jones average of 30 industrials, which fell 11.18 from a record high on Wednesday, slipped

another 0.92 to 1,275.10. But the Dow Jones transportation average rose. Declines were 8-7 ahead of advances on the New York Stock Exchange, whose composite index was unchanged at 96.19.

Big Board volume slowed to 106.97 million shares from 120.13 million on Wednesday.

The mixed showing "reflects that time of year when you have a lot of crosscurrents and a lot of transactions are made for tax reasons more than anything else," said Newton D. Zinder, senior vice president of E.F. Hatton & Co.

Some investors are taking profits after the market's sharp runup ear-lier this week, and institutional investors are switching stocks in and Wednesday.

"Old" AT&T rose % to 64% the price at which a 5 million-share block traded for a record dollar value of \$328.8 million. The previous record was set on Wednesday when a 4.7 million-share block of "old" AT&T traded at 64%, or \$301.4 million.
"New" AT&T rose 1/2 to 201/2

after a twin 5 million-share block crossed the tape at 20%. A 6.35 million-share block of that issue at 20% traded on Wednesday. "New" AT&T, representing the shimmed-down version of the company after its planned Jan. I break-

up, is trading on a when issued basis in transactions now for settlement after the breakup is complet-Shares of the seven regional tele-

from AT&T's breakup also advanced in when-issued trading Each company's volume included 500,000 share blocks.

tech rose % to 62%. In the computer sector, Interna-tional Business Machines rose 1%

BellSouth rose 11/4 to 8814, U.S. West gained 11/4 to 571/4 and Ameri-

to 118% after falling 4% on

FCC Gives Final Approval To the Breakup of AT&T

WASHINGTON - The Federal \$108 million in administrative ex-Commonications Commission penses to be passed on to customgave final approval Thursday to the breakup of American Telephone & holders should bear that expense. Telegraph Co., but not before rulng that the Bell System's stockholders must pay certain expenses. The commission approved, 4-0,

the transfer of various licenses be-tween AT&T and its 22 Bell System companies, clearing the last regulatory inspediment to the breakup of AT&T on Jan. 1. AT&T is breaking the Ball Sys-

Nonetheless, the commission made clear last January that it in-uended to conduct its own review of vice and retain Yellow Page directhe way AT&T was dividing its tories. assets, stating that it had a respon-sibility to make sure the breakup hid not harm the public interest. The FCC said Thursday that its nine-month review left it convinced

all breakup expenses should be

ers, ruling that Bell System stock-The agency also questioned another \$279 million in expenses for

rearranging local and long-distance networks to accomplish the break-up. It said it would seek more information from AT&T before ruling on that expense. The antitrust settlement requires AT&T to give up ownership of lo-

cal Bell companies but allows it to tem apart to comply with terms of a keep its long-distance operations, government antitrust settlement, its Western Electric Co. manufacturing unit and the Bell Laboratorapproved AT&T's plan of reorganies. The local Bell companies, meantime, will be divided among seven new regional companies and vice and retain Yellow Page direc-

The FCC's review centered primarily on the division of assets that are used for interstate long-distance communications, particular-ly the telephone lines and microthat AT&T was moving forward wave radio links that form much of properly on equipment transfers the backbone of AT&T's network. Each of the microwave links, for example, must be licensed by the



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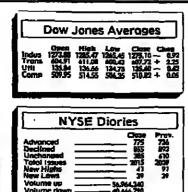


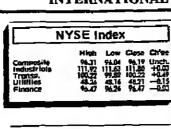
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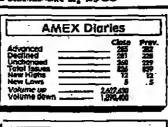


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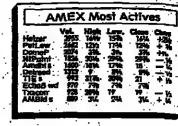
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UNCHANGED PLUS BO DEREK On August 9th 1982, BARRON'S mused saying it's seen the future and it doesn't work". BARRON'S bearishness was shared by the N.Y. TIMES, which commented a week later, "The bottom has

85% UP, 5% DOWN, 10%

of the equities recommended by F.P.S. have advanced, 5% are down with 10% unchanged. Many "special situations" have escalated 500%. As recently as four months ago we began positioning Managed Accounts Into an emerging natural resource stock at \$1.50; the shares climbed to \$14. sized investment entities, one of which is the group that transformed a 30

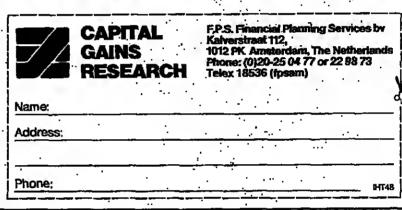
cent mining stock into an energy-colossus that grosses \$700,000,000 yearly, having traded up to \$83.

Our current report delineates the mood of the market, focusing upon shares that may be acquired by "predators", emulating the dossier of LENOX a stock we selected as a marror conditions of \$10 Million assured. LENOX, a stock we selected as a merger candidate at \$19. Within six weeks after our recommendation on LENOX was published the company was acquired, trading, adjusted for splits, up to \$45.

Our analysts also discuss a classic "short sale", an equity that may rot, as did APPLE COMPUTER, which we categorized as a "Lemon" at \$56. Today's

price? \$20. For your complimentary copy of this report, please write to, or

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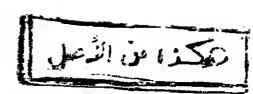
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CARIBBEAN/CENTRAL AMERICAN TRADE AND DEVELOPMENT

A SPECIAL REPORT

FRIDAY, DECEMBER 2, 1983



U.S. Policy Hardens as Reagan Sees Threat to Area's Stability

By John M. Goshko
WASHINGTON - When

Theodore Roosevelt was president. he once concluded a discussion of Central America and the Caribbean by exclaiming: "These wretched republics cause me a great deal of trouble."

Now, as the worldwide reactions to the U.S. intervention in Grenada have made clear. Ronald Reagan is having similar thoughts.

To most of the world, the Grenada invasioo may have looked like overkill. It was a situation that pitted a superpower against an eastern Caribbean ministate with 106.000

Mr. Reagan's move against Grenada came less than a week after Grenada's Cuban-trained military seized power and killed Prime Minister Maurice Bishop and 16 others. Mr. Bishop and his self-proclaimed "radical leftist" government had seized power in 1979.

The action was the latest and most dramatic sign of the Reagan administration's fear that the Caribbean could become an area of instability and radicalism threatening the security of the United

Behind that fear is the administrauon's conviction that President Fidel Castro of Cuba, backed by the Soviet Union, is intent on exploiting social and economic unrest to create a "revolution without frontiers" that will ripple through the islands and Central America and lap up against the southern borders of the United States.

In seeking to contain this perceived threat the administration. over the last three years, effectively has transformed U.S. policy into an updated version of what was known in Theodore Roosevelt's time as "the Roosevelt corollary to the Monroe Doctrine" — the idea that the Caribbean is a U.S. "lake" where the United States is obliged to intervene when its interests are

threatened. Within weeks of taking office in 1980. Mr. Reagan began U.S. assis-tance to El Salvador's campaign against leftist insurgency. He sub-sequently broadened U.S. involvement in the isthmus through a series of controversial moves against the pro-Cuban, Sandinist regime in

Nicaragua, including covert support for guerrilla groups fighting Sandinist rule and massive, showof-force naval and land manuevers

When U.S. policymakers talk about the "Caribbean Basin," they are referring to an area framed on the eastern side by the string of islands stretching 2,000 miles (3,200 kilometers) through the Caribbean Sea between the Bahamas and Trinidad and on the west and south by the contiguous land mass that includes Mexico. Central America and the northern tier of South American countries.

In additioo to its obvious strategic relationship to the Panama Canal and international shipping routes, the region is an important center of U.S. trade and invest-ment, providing, among other thiogs, two-thirds of the bauxite required by the U.S. aluminum in-

The area is the largest source of illegal immigration into the United States. It also provides the routes across which most illegal narcotics (Continued oo Following Page)

Recession, Debt Bring New Tensions

WASHINGTON - The com- countries of Central America that

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Within this region, 22 of the 27 countries covered by the Cambbean Basin Initiative, the U.S. package of aid and trade incentives, owe foreign creditors an estimated \$28 billion. This is about 60 percent of. these countries' combined gross national product:

However, there are important distinctions between the island states of the Caribbean and the

By Robert Henriques Girling

washingtun—the combilied effects of debt and recession are part of this region. Common to
Central America in 1981 was estimatter indistribution of the common of debt matter by an economist with U.S.suited in increased economic hardships and political tensions in the what Nobel Laureate Sir Arthur
Combbeau Basin 1881. Lewis, a native of the Caribbean amount of net capital inflows. Basin, called "living beyond our

means." neans."

Capital flight and war recently have provoked indebtedness. An economist at an international financial institution put, it bluntly: The rich Central Americans are refusing to pay their taxes. They're putting their dough into [banks in] Miann and Panama. They just don't have any faith in their gov-

.: Unrecorded capital flight from

Worried about the prospects of

default in the big countries -- Mexico and Brazil - and facing contracting loanable funds, the banks are refusing to extend credit to the small countries. Smaller banks have strongly opposed new term loans to the region and a few have chosen to write off debt rather than (Continued on Following Page)

Atlantic Council Report

Special to the IHT

PARIS — The growing economic and strategic importance of the Caribbean Basin cannot be ignored by the United States and its Western allies, and they must focus "concerted and sustained attention" on the region to offset growing Cuban and Soviet influence. according to a policy paper by the Washington-based Atlantic Council of the United States, a private, bipartisan organization for the study of foreign policy.

"If the United States and Western Europe are to defend their interests and make a positive contribution to the region, policies must be developed that are consistent, enjoy broad domestic support and can be sustained over the long term," the paper went on.

The report, "Western Interests and U.S. Policy Options in the Caribbean Basin," was written by a broadly based group of 50 experts (Continued on Following Page)

A Centerpiece for the Reagan View

By David Vidal

WASHINGTON -The Reagan administration's Caribbean Basin Initiative, regarded by proponents as a unique blend of aid, trade, investment and tax policies to stimulate economic development, and by skeptics as an inadequate and overly politicized plan, is about to disburse its first trade benefits to a the plan in legislation approved by group of willing recipient coun-

Next Jan. 1, the part of the CBI legislation granting duty free access to the U.S. market for certain products from the Caribbean and Cenural American oations for a period of 12 years takes effect. It is the nated" beneficiaries and accenterpiece of the Reagan adminis-

development is best achieved through market-oriented policies and private-sector investment rather than through government-togovernment assistance. A total of 27 nations in the Ca-

ribbean Basin, Cuba excluded, are camed as potential beneficiaries of the Congress this summer and signed into law on Aug. 5 as the Caribbean Basic Economic Recovery Act of 1983. State department officials currently are engaged in talks with a group of 8 to 10 countries that are expected to be "desig-

The process of "designatioo" is required in the law, since beneficiary countries must meet 18 specific criteria to qualify for this status seven of which are mandatory and also be willing to agree to a number of peripheral requiremeous that were tacked onto the main CBI law, if they are to gaio the benefit of tax incentives, for example,

Although Cuba was included as a potential beneficiary of the CBI in the original 1982 administration bill as "a symbolic gesture," according to officials in Washington, Congress deleted that country's specific mention. And an additional requirement that oo communist

(Continued on Following Page)



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Reagan Hardens U.S. Policy on Region

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For your next shipmenr to Puerto Rico,

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the Caribbean or Central America - be it

cargo - call on Sea-Land. And put our 25

Sea & Land

years' experience 10 work for you.

Sea-Land.

(Continued From Preceding Page) a premise that fails to take into enter the eastern half of the coun-

Many critics, both in the United States and Latin America, believe that Mr. Reagan is making a mistake in attempting to contain the Cuban threat through military actions and aid programs, such as the idly remembered and bitterly re-Caribbean Basin Initiative, that treat the region as a monolithic gua's Sandinists, for example,

According to this argument, even the term "Caribbean Basin," a nationalist who led an insurrecwhich seems to represent a logical geographical grouping, is based on 1920s.

language and social development between former Spanish, British, French and Dutch colonies.

Also, the era of U.S. "gunboat diplomacy" and its accompanying contingents of U.S. Marines is vivsented in Central America. Nicaranamed their movement in pointed homage to Augusto César Sandino. tion against U.S. occupation in the

account the differences of culture, switched to a new way of preserving the status quo. It put responsi-bility for keeping the region quiescent on local strongmen - Batista in Cuba, Trujillo in the Dominican Republic, Somoza in Nicaragua -who, in exchange for U.S. backing within their respective domains. could be counted on to act as surro-

gates for U.S. interests. But the rise of Mr. Castro in Cuba and, two decades later, of the Sandinists in Nicaragua demonstrated that this system could no longer work.

that he has failed to understand that lesson. They charge that his talk of promoting democracy and burnan rights in Central America is only a cover for continued U.S. cooperation with repressive renes in El Salvador and Guatemala and that the U.S. emphasis on military solutions is doomed to failure because it does not meet popular yearnings in these countries for far-reaching structural changes. Now, the Grenada situation has raised a new charge: that Mr. Reagan is indiscriminately extending a reliance on force from the Central American arena to a different set of problems in the Englishspeaking islands. These countries. with their British heritage and continuing Commonwealth ties, have maintained a careful distance from their Spanish-speaking neighbors

and take great pride in their demo-cratic traditions. That does not mean they do not have a full share of problems. In particular, the smaller islands like Grenada, Dominica (population 78,000), Antigua (70,000), St. Lucia (120,000) and St. Vincent (112,000) are relics of old plantation economies with glaring disparities of in-come and a lack of resources so severe that some habitually have unemployment rates of 30 to 50 percent. In recent years, these conditions have caused periodic waves of labor strikes, demonstrations and other forms of confrontation with government. In Grenada, it led to a 1979 coup that ousted a notoriously corrupt government, installed a group with openly pro-Cuban leanings and set in train the strains with the United States that led to the Oct. 25 intervention. But, even those Caribbean countries like Jamaica and Barbados that joined forces with the United States have been careful to insist that Grenada was a unique situation. They have backed Mr. Reagan's contention that the bloodletting that broke out among Grenada's leaders had created a vacuum of power. The vacuum of power was seen as a potential danger to neighboring republics and to U.S. citizens on the island.

Still, there seems to be almost unanimous feeling among the is-land republics that the way to deal with Cuban subversion is through greatly increased development aid, trade and investment, rather than relying on military force to rein in Mr. Castro. There seems to be a growing fear in the islands that Grenada could turn out to be a precedent that draws the entire region into a widened sphere of increased U.S.-Cuban tensions with the potential for spreading military

Recession, Debt New Bring Tensions

(Continued From Preceding Page)

increase their exposure. That makes it difficult for debt-ridden countries to roll over maturing loans. Jamaica, despite the warm embrace of U.S. President Ronald Reagan, who endorses the government's strongly pro-capitalist stance, has tried un-successfully for six months to raise \$200 million in loans from U.S. and European banks. Without cash, such debt ridden countries will be forced to curtail imports drastically.

In the past year, six countries have had difficulty servicing debts and have been forced to renegotiate with their creditors, a painful and costly process. One former Caribbean minister remarked, "So much expensive time and energy is being spent by senior government officials traveling around the world managing the debt, that there is no time to devote to development plans or tax reform. . . . It's

Five other countries are behind in repayment. Total debt for the region is estimated at \$21 billion of "publicly held and guaranteed debt." However, the total debt including short-term supplier credits and nonguaranteed debt is probably close to \$28 billion. No one knows how much of the nonguaranteed debt is owed by whom to

The World Bank, which is the official recorder of international debt statistics, reports Costa Rica's debt at nearly \$2.5 billion; unofficial estimates have been placed at \$3.8 billion

By these estimates, of the total debt, the Caribbean owes \$8.8 billion (including an estimated \$1.8 million owed by Cuba to Western creditors), while Central America owes \$11.4 billion.

The countries with the biggest debts are Panama with \$2.8 billion, Costa Rica with \$2.5 billion and Jamaica with \$2.3 billion.

The level of debt -\$2 billion in 1970 in external indebtedness — has increased more than 10 times. In the past five years, it has jumped 350 percent. The reluctance of banks to lend further is likely to

slow the rate of increase. Declining maturities have caused hardships. In 1975, Costa Rican debt had an average maturity of 17 years; that fell to nine years in 1981. In 1982, the country could not meet its payments, and the debt was renegotiated. The average grace period dou-

bled, and now the average maturity is 20 years. Interest rates are widely scattered. Panama pays 14 percent on its debt and the Bahamas 19.6 percent. In El Salvador, the interest rate is 3.7 percent, a product of U.S. government-subsidized

On a per capita basis, debt has risen dramatically. In 1970, each Jamaican resident owed \$152 to foreign creditors. Today the figure is more than \$1,000, uncomfortably close to the island's gross

As a result of rising indebtedness, a growing number of countries are operating under Interna-tional Monetary Fund stabilization programs. These have required drastic measures such as cutbacks in social programs and devaluations.

Currently, 10 of the region's countries are under IMF stabilization programs. Regular monitoring attempts to assure that the countries meet performance targets laid down by the IMF. But with the increasing difficulty of the international economy and particularly the decline in commodity prices, countries are having difficulty meeting the targets.

Recently, El Salvador's government was only able to meet the IMF conditions after the U.S.

Agency for International Development transferred \$109 million to the country.

Service costs bave risen at more than twice the pace of the overall debt. For example, in the Dominican Republic 20 years ago, I percent of the income from exports covered interest and princi-pal. Today, more than one dollar in five carned from exports of sugar and minerals is required to

That leaves little for essential imports of foodstuffs and medicines. Costa Rica pays more than 10 percent of its gross national product for interest on its debt. An economist with an international lending agency said: "We did some projections; there's no way they can be creditworthy - unless you write off the debt."

A World Bank economist, Chandra Hardy, said, Countries used to ask, How much borrowing is needed to achieve a certain rate of economic growth? Now major economic decisions follow after borrowers have determined how to meet overdue and future debt service. .

"The real difficulty facing the region is precisely their inability to borrow enough money to meet their debt service payments and have something left for development.

There are also social costs of debt. In the Dominican Republic, the debt burden has diverted resources from health and education toward interest payments. The failure of the government to maintain health immunization and eradication programs has contributed to an outbreak of malaria and other epidemics. Several Dominican doctors recently reported that 40 percent of all illnesse can no longer be treated because of a shortage of

In Jamaica, government cutbacks have resulted in a severe shortage of nurses at the public hospitals and a breakdown in the educational system.

For the indebted nations of the Caribbean the international environment is crucial. "These countries are very much dependent on raw material exports," said William Cline of the Institute for International Economics in Washington-Since commodity prices are at a 30-year low, the balance of payments is strained.

The combined effects of the rising debt burden and declining raw material revenues boost the share of export earnings that must be devoted to debt service and increase the demand for balance of payments support.

As a result, several countries are forced to devote more than a lifth of their export earnings to debt service: Jamaica, the Dominican Republic and Costa Rica, Guyana's debt service is in excess of 100 percent of its export earnings. If there is a recovery in international commodity prices, the debt outlook will improve considerably. But "if there is no international recovery," said Mr. Cline, those countries will be forced to use unorthodox rescheduling techniques. They will be forced to reschedule interest payments. The situation then ecomes a lot more like the 1930s."

In any case, the next three years promise to be difficult. Short of a debt moratorium, there will have to be severe belt-tightening.

Robert Henriques Girling, a Jamaican-born economist, is Professor of Management and Economics at California State University at Sonoma. He is author of a forthcoming book "Multinational Institutions and the Third World" to be published in 1984.

Reagan Views Are Apparent In Plan

(Continued From Preceding Page) country could be designated a beneficiary was retained as one of the

Nicaragua, Grenada, Guyana and Surmam, all leftist govern-ments at the time the ball was passed, were included in the group of 27 nations that technically can qualify for CBI benefits - if they meet the criteria and are so designated by the president.

The U.S. invasion of Grenada has opened the way for a whole new range of funds and activities independent of the CBI to be made available for an island that previ-ously would have been disqualified because of its Marxist governme In addition to eventual beneficiary status under the CBL, U.S. officials have announced that Grenada will receive \$30 million more m mid. evenly divided between economic and military assistance.

Ironically, the United States' response to Grenada fulfills the manim that aid given quickly is aid given twice, a maxim quoted last year by Prime Minister Engenia Charles of Dominica. She was one of the Caribbean leaders most concerned with delays in implementation of the CBI and who had reservations about the slight attention given to infrastructure needs that require government-to-government assistance. This year, she was the only Caribbean leader present with President Ronald Reagan at a White House news conference after the invasion of Grenada.

The CBI plan is a three-pronged program that has been implemented in two stages corresponding to . two different political environments in the Congress. The administration consistently has touted the program as one involving aid trade and private investment.

When the first CBI bill was prosented in 1982, only the emergency and portion survived congressions also received scrutiny. It offered \$350 million to the entire region and gave an involved and controversial definition that included the island nations of hearth that included the Island Baseman, the Caribbean and the historically different nations of the partial America.

example, went for U.S. efforts to fair substantial support the government of El Sallah e. ... vador in its war against leftist guet the rilles. This is the butted to much a sale to military assistance plan for Central had a

At a time of domestic economic recession, Congress also proved up to the willing to back the trade portions within the control of the program, which labor unions range feared would lead to the transfer of the leave attitude changed and the trade and investment parts of the program, which had been reintroduced by the administration at a time of economic recovery, were approved in the second life of the CBL

The major provision of this law calls for duty-free entry of any affi cle "that is the growth, product of manufacture of a beneficiary cour try," as long as the direct costs of processing operations in the contry is not less than 35 percent of the appraised value of an article at the time of entry to the U.S. market

Atlantic Council Report

(Continued From Preceding Page)

on Caribbean Basin affairs, and will be publicly released in Washington on Dec. 12. The report said that
the Caribbean Basin's long-term problems and political instability, exacerbated by economic disruptions,
crises and the global recession, have been further

"accompanied by Carban and Societ support for provide." tionary forces.

It recommended that the United States "oppose" the setting up in the region of additional Cuban or Soviet military bases; institute a "counter-interventionist" policy to prevent the Soviet Union, Cuba and Nicaragua from arming and supporting guerrilla forces in the region; establish a clearinghouse for intelligence, and coordinate action with its allies in regard to Cuban and Soviet military and subversive action in the region.

It suggests that European allies can play "constructive roles" in the security of the area, and states that all NATO members have an interest in the ability of the United States to maintain open supply routes to

The policy paper specifically recommends that the

· Formulate and implement a "comprehensive and imaginative" plan for economic development in the region, supported by bilateral and multilateral assis-

 Approve funding increases to the International Monetary Fund, the World Bank's International Development Association and the Inter-American Development Bank, as well as expand bilateral aid

• Extend its security assistance efforts where warranted; including increasing military training programs as requested and expanding the role of the U.S. Coast Guard in the Eastern Caribbean.

Promote regional political cooperation and peace-keeping, through the Contadora Group and through the Organization of American States, among other

· Exert "such leverage as it can" against perceived

Direct Investment by U.S. Reaches \$4.4 Billion

and Disinvestment by U.S. Multinabean and Central America.

By Marc W. Herold DURHAM, New Hampshire -U.S. capital figures prominently in the Caribbean Basin in the most

diverse forms There are Hardee's snack food outlets, Exxon refineries, Pillsbury's flour mills. Del Monte plan-tations and Maidenform bra work-

shops.

There are primarily six categories of U.S. investment: agribusiss and plantation holdings, manufacturing geared to the local

New, Quieter Era For Bank Activity

MtAM1 — Banking observers said the overheated activity that characterized the Caribbean's offshore banks in the middle and late 1970s has cooled substantially.

Bahamas held S7 billion in deposits. according to figures compiled by Morgan Guaranty Trust Co. of New York. By 1980, deposits in the Rahamas had soared to \$157 biltion, while total deposits at the than the established multinational more than 750 offshore banks in corporations. Recent U.S. commerthe region stood at \$250 billion,

But a marked decline in trade with Latin America, pressure from the Overseas Private Investment the United States to relax bank Corporation) have been aimed at secrecy laws and changes in domes-strengthening the bilateral relationtic banking rules, observers say, ships between Caribbean nations have led to a slowdown in offsbore and the United States.

"They're not growing as fast," oresident for Credit Suisse in Miami. "You may even see some

This article is excerpted from the markets, investments in runaway temala and Costa Rica). United the world, with oil arriving from the manuscript "Worldwide Investment shops or export manufacturing, and Disinvestment by U.S. Multinationals: Implications for the Caribbanking and finance-related activity.

This article is excerpted from the markets, investments in runaway temala and Costa Rica). United the world, with oil arriving from the markets, investments in runaway temala and Costa Rica). United the world, with oil arriving from the markets, investments in runaway temala and Costa Rica). United the world, with oil arriving from the markets, investments in runaway temala and Costa Rica). United the world, with oil arriving from the markets, investments in runaway temala and Costa Rica). United the world, with oil arriving from the markets, investments in runaway temala and Costa Rica). United the world, with oil arriving from the markets, investments in runaway temala and Costa Rica). United the world, with oil arriving from the markets, investments in runaway temala and Costa Rica). United the world, with oil arriving from the markets, investments in runaway temala and Costa Rica). ties and tourism and service indus-

> U.S. direct investment in Central America rose between 1973-1982 from \$1.5 billion to \$4.4 billion (of which two-thirds was in the trade and finance sectors).

The Caribbean islands on the other hand, have been the site for more export-oriented investments, whether of the traditional mining and tourist sort or the more recent offshore oil-processing and banking type, or simply export manu-

However, some recent export-oriented investment also can be found in Central America, particularly in apparel (Warnaco, Lov-able, Worth Sport, Hirsh Enter-prises) and electronics (Texas Instruments, Motorola) and in plantation agriculture (United Brands, Castle & Cooke, Del Mon-

A recent addition has been the introduction of shrimp farming and beef cattle. At least two-thirds In 1970, offsbore banks in the of Central America's arable land now is devoted to cattle raising and 90 percent of that beef is shipped to the United States New investors tend to be small-

and medium-size enterprises rather cial policies (especially the Carib-bean Basin Initiative and actions of

Traditional investments in plantation agriculture still represent a said Dennis Nason, senior vice major stake for a handful of U.S. corporations, namely Castle & Cooke (Honduras), R.J. Reynolds (via its Del Monte affilintes in Gualic), and Hershey (Belize).

Manufacturing geared to the lo-cal market boomed through the 1960s, given special impetus by the formation of the Central American Common Market. By 1980, there were a minimum of 300 U.S. multinational investments in these types of market-oriented activities.

The other major area of U.S. manufacturing investment is in plants that assemble or manufacture products for export to the U.S. market. The Dominican Republic, Hain and El Salvador host the largest number of such investment with each country granting special

tariff and tex concessions.
U.S. holdings in petroleum umped from approximately \$1 bil-ion in 1974 to \$2.4 billion in 1982. Most of the petroleum investments in Central America are concentrated in small import-substituting re-

The Caribbean as a whole is important as an oil-refining center for the U.S. market. It is one of the five major export-refining centers of

ca. The largest offshore refini centers are in the U.S. Virgin Is lands, the Netherlands Antilles and Trinidad

U.S. oil companies also are involved in refining on Martinique Antigna and Barbados, Among ils firms that operate in these coun tries are Amoco, Texaco, Error Occidental, Tesoro Petroleum and Amerada Hess.

No single U.S. investment in the Caribbean has grown so relentless ly in the past three decades as that of tourism. An array of U.S. invotors ranging from the large arrives international hotels and vehicle rental companies to thousands a small enterprises moved into the Caribbean to service primarily US

Mark Herold is associate pr of economic development and dire re School of Economics, University of New

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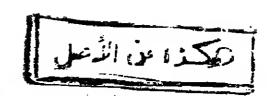


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entral

A large portion of that aid, for share :the early criticism of the CBI as I water dos xmm.

plan for the Caribbean.



entral America: Lconomic Decline

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Preceding Page 4

By Richard E. Feinberg WASHINGTON - Central american economies present a gin panorains of disintegrating threatmeture, increasing memnyment, falling levels of savings beign exchange reserves. Living andards have deteriorated stead ince 1979, and an early recovery

Adverse swings in the interna-tical economy have destabilized sub open and valuerable economies of Central America. Serious politi-cis conflict is frightening investors was impeding development plansign impeding neveropment pran-sig. Moreover, the region's long-tim development strategies, de-ustre some notable achievements. are been seriously flawed. ... When the international economy

irus more buoyant, the Central thing the 1960s and portions of the 1970s, expanding export mar-his absorbed a growing volume of the region's agricultural produce. of percent a year, and per capital frome approached \$1,000— fout half that of Mexico but well aout man that of Bierico but well sove the subsistence levels community in in sub-Saharan Africa. By 181, Costa Rica led with \$1,400 ir capita income, followed by (aatemala (\$1,100), Nicaragua (360), El Salvador (\$650) and binduras (\$600). Dinduras (\$600).
The impressive growth rates

thieved prior to 1978 also can be aributed to investment in export-cented agriculture and the creson in 1960 of the Central Amerion Common Market. The afree-trade zone protected against . sold competition by a common

dernal tariff.

Local industry was stimulated by havidened and secure market. Inestrial output rose from 12 per-art of regional output in 1960 to early 17 percent in 1978. Trade nong Central American countries imped from virtually zero in 1960 rucarly \$900 million in 1978, with anniactures accounting for 95 reent of the total. But just as global prosperity pro-ided a powerful stimulus to

owth, the global recession that it in during 1980 constricted Cenal America's economic horizons. Central American governments
-ied to offset declining terms of
sade by borrowing abroad. You're
as same time that Central America's
as purchasing power decreased,
he price of capital rose. Currently, cutral American governments nd private borrowers owe comacreial banks about \$5 billion:

" Caught in the twin vices of derlining export prices and high inrest rates, and of shrinking export narkets and reduced access to new cinance, the Central American . conomies are having trouble renaining current on debt service; and Nicaragua and Costa Rica have rescheduled their relatively arge debts.

Desperate for cash and under pressure from official donors and commercial banks, all the states of he region except Nicaragua have signed stand-by arrangements with the International Monetary Fund. Typically, the IMF has required sharp reductions in budget deficits, outs in government subsidies, higher local interest rates, and lower real wages.

When the international crisis hit, Central America's own development efforts were showing strains. Growing up behind high tariff walls and enjoying captive markets, much of the region's light industry was relatively inefficient and operated at low capacity utilization area. Uncompetitive in world markets, the "hot boxes" cets, the "hot house" industries build not generate the hard-curren-y exports needed to balance their

import needs.

The region's development strategies (excepting Costa Rica and to a degree Honduras) also failed to address the existing unequal distribution of wealth and income. The conventional wisdom of the 1960s was "trickle down" development, whereby it was assumed that the benefits from growth would graduopulation. In Central America, the combination of high populaion growth and repressive govern-tients kept wages low, and the already yawning gap between the toorest and the richest widened.

These development problems ave been compounded by political issability. In the past four years, givete capital flight totaled ap-roximately \$2 billion to 3 billion. Economic recovery is possible in

entral America, but will require n improved international econo--ry, adjustments in development megies and improved economic sanagement, and reductions in polical tensions. Global recovery is ae key to Central America's fuire, but peace is another, perhaps iore important, one.

Richard E. Feinberg is vice presi-ent of the Overseas Development ouncil in Washington and authori The Intemperate Zone: The Third Varid Challenge to U.S. Foreign alicy." This article is adapted from is chapter in a forthcoming book on S. policy in Central America edit-d by Robert Leiken and published s. the Carnegie Endownment and



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Imports Add to Economic Problems Of Developing Caribbean Nations

MIAMI - All Caribbean societies, with the exception of Cuba, are including Cuha, confronted with

Because they are, with the exceptions of Cuba and Haiti, mostly democratic and highly unionized societies, it is often difficult to seek solutions through the curtailment of consumption

This was evident in Trinidad during Christmas of 1982, when a total of 40 million Trinidad and Tobago dollars were spent on imported whisky and wines, 9.4 million on apples and grapes and 310 million on recreational travel 1a 500 percent increase over 1977). While this splurge reflected public and private sector profligacy, the government's continued hiring into an already bloated public service and its subvention of phenomenal losses in the state-owned steel industry (ISCOTT) indicated that the tendency was a national one.

The result of all this openhandedness was that in 1982 the Trinidad government ran a deficit of 3.3 billion TT dollars or 18.5 percent of the gross domestic product and had a 525-million TT dollar shortfall in foreign exchange requirements. Both deficits were covered out of the savings and reserves accumulated during the 1974-80 explosion in oil production and prices. And as spending has continued, while oil carnings have been dropping. dipping into savings surely will have to be the case again in 1983. On Oct. 10, the Trinidad and Tobago government, hoping to curb what the prime minister called a virtual hemorrhage of foreign ex-

governing the sale of foreign exchange and the issuing of import licenses. Trinidad had joined the rest of the Caribbean. Jamaica, only months earlier, had established a two-tier exchange rate system in a similar attempt to

stem the flow of imports. Of the four major macroeconomic forces that make up the engine of growth and development - investments, net exports, consumption and government expenditures the last two have definite and immediate socio-political configurations in the Caribbean,

Decisions in these areas will be made with as much an eye to political considerations as to economic consequences. The tastes and habits of the population sensitize elites to the need to sustain historical patterns of consumption and employment, often in the face of evi
the market for 150,000 tons to meet ed \$2 hillion, mostly to the then

of its target, It is reported to be in ucts from East Asia, and re-exportca's total import bill had fallen a of their Latin American clients to he reassertion of Chinese control
to the market for 150,000 tons to meet ed \$2 hillion, mostly to the then

record 19.4 percent below 1981's obtain hard currency for repayover that British colony. patterns of consumption and em-

dent declines in investments and commitments to the international

The alternatives are not only inbent on resolving a local problem. wreak havoc with collective agreemunity and Common Market, or

CARICOM, formed as a regional trading organization by 13, small English-speaking Caribbean countries a decade ago, now faces the 1.5 percent in 1982. gravest threat yet to its integrity. Political differences, topped by dissension over the invasion of Grenada hy U.S.-led forces, have exacerbated earlier disputes within the group over economic policies and

As a trading entity, and with a collective market of 4.5 million, CARICOM developed a pattern of preferential trading arrangements. Import and export duties are to be waived on goods produced within Grenada invasion, but it also is true the Common Market and sold to its of the relationship with the Euromembers. The volume of trade between CARICOM members reached \$650 million last year.

As Trinidad's attempt to curtail imports applied also to imports tions from CARICOM, the garment, furniture and electrical appliance in-dustries in Barbados, for example, felt the impact immediately and protested the action as a violation of CARICOM agreements. Whether this is so, it is perhaps less important than the fact that the incident does reflect the precarious state of the economies of the smaller states and of CARICOM itself.

To Trinidad, which earned 2 percent of its foreign exchange through CARICOM, the faltering of that collective arrangement would mean less than for Barbachange, issued new regulations dos, which earns 27 percent of its which is from exports to Trinidad.

Barbados, typical of many other Caribbean countries, has made a Zone firms are as much as 80 per-purposeful effort to diversify its cent below the levels of 12 months sugar monocultural economy by di- ago. recting a good portion of its industrialization program towards Trinidadian and Jamaican markets.

As elsewhere in the area, the sugar industry is in a crisis of both privately owned Barbados industry This also was the case with stateowned Caroni in Trinidad. Even Cuba, with 75 percent of its arable land in sugar and with an advanced state of mechanization, is expected to be nearly one million tons short

sons for such low productivity debtedness, but also measures that, vary, the price of 27 cents a pound - down from 78 cents in 1980 hardly provides an incentive to Caments such as the Caribbean Com-ribbean producers. With 41 percent of its export earnings coming from sugar, the Dominican Republic was particularly hard-hit by the price drop in 1982. Its real growth went from 5.8 percent in 1980 to

> Thus, it is not only that each and every island economy is hurting, it is that crisis transcends both the type of economic system, as well as those carefully constructed collective schemes precisely intended to minimize the impact of declining world prices.

> This is not only true of CARI-COM, which is suffering the douhle impact of economic recession and political dissension over the pean Community through the Lome Convention, an economic agreement between the EC and Caribbean, Pacific and African na-



A supermarket in Panama: Variety of imported goods.

cultural commodities that appear to have no real future in the region. ternational services, such as off-

shore hanking, are not covered. The changing relationship is evidenced not so much in the English-speaking Caribbean exports to the increasing debt problems that are denced not so much in the Englisb-EC — which at 43 percent of their only quantitatively different from total have shown a moderate, al-though steady, decline — but in their imports, which by 1977 stood

of the convention cover those agri- EC influence. This fact is evi- Given this reality, the already denced by events in Surinam and strong U.S. presence in the region Grenada where Holland and Brit-The new sectors such as oil, baux- ain have not been dominant fac- Caribbean Basin Initiative as its ite, tourism and, increasingly, in- tors. Nor are the so-called "middle Brazil - able to fill the void caught as they are in the double

those of the Caribbean. rangements, therefore, are falling victim to the crisis in the area, as It is clear that with this decline in well as to internal, structural tor of the Caribbean Review.

This is so because the guarantees trade has come a decline in overall changes in individual economies

Anthony P. Maingot, a Trinidad an, is chairman of the department of sociology/anthropology and director of the graduate program in Interna-tional Studies at Florida International University in Miami. He writes on Caribbean subjects for The Miami Herald and is associate edi-

Bad Times for the Region's Free Trade Zones

By William A. Orme Jr. COLON, Panama - It is Christmas shopping time in the Colon Free Zone, but it does not look it.

This is a ghost town," said a zone merchant, surveying the unseasonally quiet avenues of this 400-hectare (nearly 900-acre) city-within-a-city on Panama's Carib-

"It is safe to say that sales are hard currency from exports to the down at least 50 percent from a Common Market, 61 percent of year ago," said Jaime Mizrachi, another Free Zone trader and vice-The irony of the situation is that president of the import-export center's users association. "Some Free

The Colon Free Zone, the oldest and biggest free trade zone in the Western Hemisphere, is suffering the most severe commercial condecades ago. The downturn paral-lels and is directly provoked by the had its lowest tonnage in 35 years, unprecedented trade drop affecting nearly all Latin America.

In 1981, the peak year for trade in both Colon and the entire Latin American region, the Free Zone imported \$2.3 billion in goods. mostly clothes and electronic prod-

Latin America.

This year, neither imports nor exports will surpass \$1.5 billion. Total trade handled by the zone in 1983's first semester came to \$1.4 billion, compared to \$1.9 billion in the same period last year and \$2.2 billion in the first half of 1981. And so far, Mr. Mizrachi reports, this year's second semester looks "considerably worse" than the first.

Because it depends primarily on Latin American imports of consumer goods, the Colon Free Zone has been a barometer of the region's economic climate.

Between 1977 and 1981, when atin America was experiencing the fastest growth rates in its recent history, the Free Zone's trade increased by 17 percent annually. ası year that began to change.

"Mexico was the beginning." said Mr. Mizrachi, recalling the shock that hit the Free Zone when it found one of its biggest customers could no longer afford consumer imports and could not provide dollars for products already purchased from zone merchants on

By the end of 1982, Latin Ameri-

figure. The import reductions of ment from their central banks. The some of the Free Zone's biggest major private banks in the zone — 46 percent in Chile, 45 percent in Citibank, Bank of America, Ban-Argentina, 37 percent in Mexico, and from 24 to 28 percent in nearby Nicaragua, Honduras and Guate-

In 1983, this trend has accelerated. Mexico is expected to buy barely \$4.5 billion in manufactured imports this year, less than half last year's already diminished \$11 bilbon. Mexico's purchases from the Free Zone "are now almost nil."

of Venezuela, which zone mer- and Colon's developed infrastruchiggest market. The devaluation of of the Panama Canal will continue Venezuelan bolivar, long_accepted as currency in the Free Zone's re-export shops, cost local businesses \$200 million in losses from goods already delivered, one banker estimated. Yet that loss is small next to the damage being caused by the prolonged closure of

the Venezuelan market. The Free Zone has depended on business from Hong Kong, Colon's credit financing, and Colon exporters have been hurt by the inability

que Nationale de Paris and the Bank of Tokyo — have sustained

New U.S. trade incentives offered through the Caribbean Basin Initiative will help prod diversification into light manufacturing, Mr. Estenoz said, reflecting a common regional viewpoint. "We are trying hard to encourage different kinds of assembly industries here."

But for the foreseeable future. The single biggest blow to the Colon will depend on its free-zone Free Zone has been this year's loss re-export trade, Mr. Estenoz said, to give it a competitive advantage over other regional free ports and free trade zones. In the long run, Mr. Estenoz and

others in Panama, like Berta Alicia Chen, the deputy zone director and a Panamanian of Chinese descent, believe that Colon's biggest opportunity may be the relocation of world rival, as a result of the possi-

Initiative Project Gives Developing Economies Access to U.S. Markets

By Kevin Power WASHINGTON — The economies of the Caribbean and Central American region experienced a ished goods for market. slowdown during the 1970s, like

much of the rest of the world. Due in part to the staggering increase in the price of imported oil, it was aggravated in the Caribbean Basin by declining prices for coffee, sugar and bananas, some of the region's main exports.

From this experience, many of these countries realized that an export-based economy relying solely on traditional exports to generate growth left them vulnerable to the erratic price swings characteristic of agricultural commodities. One result has been an increas-

diversify the economic base to create employment, generate growth and earn foreign exchange. Many of the countries' development plans have begun to empha-size the exporting of nontraditional products. Industrial development hemes generally provide added incentives for export-based indus-

Many countries also have estabfree zone, where exporters have access to shipping facilities, a pool of labor and freedom from exchange

The Caribbean Basin Initiative U.S. package of aid and trade incentives to encourage manufac-turing has given an added boost to industrial development in this re-gion. By providing access to the large consumer markets of the United States for most goods pro-duced or assembled in the Caribbean Basin, the initiative has the potential to overcome the main obstacle to efficient industrializa-

One U.S. government study esti-mated that there are 68 large manufacturing complexes in the region that have significant idle capacity. Increased production in these plants under the initiative could generate \$325 million in income ad provide 150,000 jobs during the next two years.

The Caribbean Basin Initiative in the long run is expected to bene-fit production-sharing operations ween local Cambbean and U.S. companies. Production-sharing combines the higher labor skills and technology available in the United States and other developed countries to manufacture materials

bean Basin for processing and as sembly operations to produce for

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Since 1970, U.S. imports unde production-sharing arrangement have been increasing at a rate more than 20 a year.

Foreign aid is one of the main resources available for the estalishment of a basic infrastruction for the forseeable future. The U Agency for International Develo ment, for instance, appropriati \$30 million in 1983 for the of struction and maintenance roads, the building of industr parks and the expansion of facts space in the eastern Caribbean. Additional efforts by the French. Be. ish and Canadian governmen ing emphasis on industrialization have contributed to the strengthe necessary to support an expandindustrial sector.

> Kevin P.: Power is an internal business consultant and author k "The Caribbean Basin Trade at Investment Guide," to be publish in February 1984.

More Workers. **But Fewer Jobs**

WASHINGTON - In the Caribbean and Central America ca the numbers of new job seekers are relentlessly increasing while job opportunities stag

nate, experts said.

Already these countries need a third more jobs thank exist for those who want to work but can't find anything," said Robert Fox, a sociologism at the Inter-American Development Bank said of Central America. He added that 300,000 new jobs will be needed! gion, until the turn of the centu-s ry, to accommodate the exit

panding population.
In the Caribbean, the population has been fairly stable over? the last three decades, and the pressure for jobs less severe. But this said Loy Bilderback, a sociologist, in a draft report for the Organization of American States, is the to massive migration out, mostly to Britain and the United States. He said the future for migration is "not"

Agriculture: Diversification of Crops Seen as Vital

RETALHULEU, Guatemala — cultivated with the aid of abundant On Guatemala's lush coastal plain, the cotton crop begins uearly at the Pacific shore, ceding to cattle pastures, sugar plantations, and scattered banana groves as the tablelands begin tilting up toward the sugar, fresh beef and bananas — total part of the sugar, fresh beef and bananas — total part of the same time, inspired by the for a fraction of the ICO's quota disconstant in a fraction of the ICO's quot steep volcanic slopes where the country's coffee is grown.

To traverse this varied agricultural landscape takes less than an hour by car. The journey offers an essentially complete tour of the Cavulnerability of their national ribbean Basin's fundamental eco- economies to the erratic swings of nomic problem: its historic depen- the world commodities markets, dence on a small range of export government planners and private crops priced by unpredictable analysts have urged farmers to diworld trading mechanisms and versify into a broader range of cash competitive internationally only if crops.

account for nearly 60 percent of Guatemala's export earnings, as they do in varying proportions in most Caribbean and Central American countries.

CREATIVE ON-SITE MARKETING TALENT

IN CENTRAL AMERICA.

ASESORES EN COMUNICACIONES

the most important export earner, has accounted for more than 30 percent of all export income in Guatemala, Nicaragua, Honduras, fee, demand is declining. Per capita and Costa Rica; and more than 45 intake has dropped from 3.1 cms percent in Haiti and El Salvador. daily to 1.9 cans a day in 20 years.

In those five years, daily world wholesale prices have jumped above \$3 per pound and fallen to less than \$1 per pound.

The average quarterly coffee price, the Inter-American Development Bank reports, dropped from a peak \$2.08 a pound in 1979's final quarter to \$1.22 a year later, recovering somewhat to the \$1.37 a

This trend toward stability, experts agree, is due primarily to the efforts of the international Coffee (7,000 tons), Nicaragua's pro-U.S. Organization, which has managed a national export quota system. Yet most producing nations con-

tinue to be burdened with substantial unsold coffee stocks, and much of the coffee now being exported is bought by non-traditional markets

Over the past five years, coffee, and increased lowlands coffee caltivation, is better protected against freeze damage. And in the United States, the biggest market for col-

daily to 1.9 cups a day in 20 years.

In the sugar business, key expert quotas are not determined by different control of the producers, but by the government of the United States — the leading

world sugar buyer. The U.S. quota system, designed to protect domestic sugar produc ers and to reward regional US-allies, reached a new height of po-liticization this year when Nicarathree months of last year, a price gua's quota was slashed from level maintained through most of 1983 ton difference was distributed primarily to Honduras (29,000 mus) Costa Rica (17,000 tons), El Salva

> The U.S. quota system actuall affords little protection against the volatile would market that sets the price of most experted sugar....

- WILLIAM A. ORME JR

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BUSINESS BRIEFS

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British Officials Cautiously Optimistic After 2d Straight Fall in Jobless Rate

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London (Combined Dispatches) — The unemployment rate in Britain fell to 12.9 peacent of the work force in November from 13 percent the previous month, the Department of Employment said Thursday. It was the second successive monthly decline, and government officials corressed causious optimism that unemployment had finally leveled off. The government said 3.08 million people were unemployed on Nov. 10, down from 389 infiling our Oct. 13. On an adjusted basis, unemployment was unchanged at 12.3 percent, with 2.9 million people out of work. The underlying frend of adult unemployment also edged down for the second month in a row, for the first time in four years. But the department said the number of job openings registered with government employment offices fell by 4,300 on an adjusted basis, to 162,806. (AP, Reuters)

Dome Seeks to Stretch Out Debt

CALGARY, Alberta (Reuters) - Dome Petroleum said Thursday that it is seeking to stretch out payment of its debt of 6.3 billion Canadian dollars (\$5.1 billion) to 10½ to 12 years.

Done said it plans to improve its capital structure by issuing 700 million Canadian dollars worth of equity-related accurities,

Done said the plan, which must be approved by the more than 50 banks to which the company owes money, would permit it access to deby and equity markets on normal terms within a reasonable period. It added that it "contemplates" that an agreement in principle will be reached by the end of January, with implementation during the first quarter of 1984.

Ford Leads Foreign Car Sales in France

PARIS (Remers) — Ford Motor Co. took the largest foreign share of
the French car market in September with 6.87 percent, up from 4.40
percent in Angust, the car importers' association said. Fiat, which led in
Angust with a 6.79 percent share, fell to 5.47 percent in September.

For the first nine months, Ford took 6.87 percent of the market, up
from 6.03 percent in the 1982 period; Fiat was in second place for the
period with a 5.79 percent market share, compared with 6.22 a year
earlier.

orkers China to Fulfill Its Grain Pact With U.S.

WASHINGTON (UPI) - Chinese officials have assured the U.S.

WASHINGTON (OP) — Chinese officials have assured the U.S. government that China will meet its grain purchase obligation for 1983 under a four-year grain agreement, according to the U.S. Agriculture Department. A dispute earlier this year over textile trade had cast doubt on the status of the grain agreement:

The Chinese Embassy here said Wednesday that China would buy the 2 million tons of wheat and corn needed to meet the 6-million ton yearly total required by the agreement. Agriculture Department officials said some of the grain might not be shipped this year.

STAMFORD, Connecticut (UPI) — Thomas A. Vanderslice has resigned as president and chief operating officer of GTE Corp., according to an announcement Thursday by the company's chairman and chief executive officer, Theodore F. Brophy. He said Mr. Vanderslice was resigning "to pursue other interests" but would serve as a consultant to GE for an indefinite period:

Mr. Brophy, said that two chief operating officers, Allan L. Rayfield and James L. Johnson, would be reporting to him. Mr. Rayfield, formerly of GTE Communications Products Corp., will be a senior vice president of GTE and president of the Diversified Products and Services Group.

of GTE and president of the Diversified Products and Services Group. Mr. Johnson will also be a senior vice president and will be president of the Telephone Operating Group. He will continue to oversee all GTE telephone operating companies and GTE Mobilnet.

Qantas Reports Loss but Sees Upturn

SYDNEY (Reuters) — Qantas Airways on Thursday reported an ies of specific West German prod-operating loss of 34.4 million Australian dollars (\$31.2 million) for the ucts. The remainder would not be year ended last March 31, but said it was now profitable. The joss was a linked to specific business transac-sharp turnaround from a profit of 61.4 million dollars in the previous tions.

Chairman Jim Leslie said he was optimistic that the governmentowned airline would show a profit in the current year, because earnings were running ahead of budget. He attributed the 1982-83 loss to the world necession, high fuel costs and uneconomic fares on some routes. The loss on airline operations was a record 47-59 million dollars, nearly twice the previous year's loss of 24.04 million.

Strong 1983 Operating Profit Is Predicted by Dresdner Bank

Normal banking business con-tinued to be strong, Mr. Friderichs said. The bank's interest margin

rose to 2.9 percent in the 10

months, from an average 2.6 last.

The surplus on interest was 1.9 billion DM in the first 10 months, 15.8 percent higher than the figure for the like period last year, Mr.

Mr. Friderichs confirmed that

Dresdner has a 92-million-DM ex-

posure to the private bank Schröder, Münchmeyer, Hengst & Co., which was rescued by a group of commercial banks on Nov. 2. He

said that the Dresdner group has no credits outstanding at IBH Holding and that loans to IBH

parent that it was heavily overlent

Friderichs said.

FRANKFURT - Dresdner - ing debt. Bank expects a strong operating profit in 1983 but will continue to require large sums for risk provi-sions on domestic and foreign lend-ing. Hans Friderichs, spokesman for the management board, said-

Thursday.

Mr. Friderichs said at a press conference that Dresdoer's partial operating profit was up 34.5 percent in the first 10 months to 942.5. milion Deutsche marks (\$359 mil-

Trading for the bank's account yielded profit of the same level as: 1982's strong results, he said. Wolfgang Leeb, another board member, said risk provisions will be kept mughly unchanged from 1982's level of nearly I billion DM.

Mr. Friderichs said that despite the large risk provisions, the bank will be able to pay a higher dividend for 1983 than last year's 4 DM per share and that it will make a substantial increase to its free parent that it was heavily overlent

He said no decision had been teached on the dividend. He said the bank has no concrete plans for ating profit of 942.5 million DM any capital increase but declined to thie out such an action in 1984.

Mr. Friderichs said overall oper-ating profit this year, including the trading account and provisions for pensions, would exceed the level of the partial operating profits, which is not the case at other West Ger-

man banks. However, the bank would have to assess risk provisions for a vari-ety of credits, including its involvement in the West German steel

CENTRAL ASS	ETS
CURRENCY FUNE	
Prices as at 2-12	-83
LS\$	11.70
Sterling	11.70 12.05 43.64
Marics	43.64
r.Francs	124.75
TATTE PARTY VALUE OF TAXABLE VALUE OF TA	1270

292.72 Chesterouse Joshat Carrency Horogeness Lid F.C. Rox 189, 17 Don Smet 5t. Huler, Jersey, Chornel Monds. Fal: Jersey (1934) 74689. Teles: JAY 4197298.

Gold Options (prices in \$/02.) 25925 25225 45 40 105229 15 27 42 43 14589 40 100

Morgan Stanley Elects Chairman And President

The Associated Press NEW YORK - Robert H.B. Baldwin announced his retirement as chairman of Morgan Stanley & Co., and directors on Thursday elected S. Parker Gilbert, the president of the investment firm, to succeed him.

Directors also picked Rich-ard B. Fisher as Morgan Stanley's new president. The Mr. Baldwin, 63, will become chairman of an advisory board to be formed in 1984 and to be made up of business and finan-cial leaders from the United States and abroad. He said the changes would enable him to keep involved with the company while increasing his commit-ments to outside public and charitable interests.

Mr. Reldwin has been associa ated with Morgan Stanley since 1946, with the exception of an interruption to serve as under-secretary of the navy between 1965 and 1967. He became Morgan Stanley's president in 1973 and chairman last Janu-

Mr. Gilbert, 50, joined Morgan Stanley in 1960 and was active in the firm's European operations before becoming a managing director in 1969 and president of the company earli-

er this year. Mr. Fisher, 47, joined the firm in 1967 and became a man-aging-director in 1970.

(Continued from Page 7)

ed and transformed into corre-

Bank officials say Bonn is con-

sidering supplying at least part of the fresh money in the form of

supplier credits that would enable

the East Germans to purchase

West German steel products, pay-

ing in so-called units of account

that the steel companies can re-

deem for cash at the West German

It is thought the loans might be

supplier credits to finance deliver-

sponding negotiations."

central bank:

E. Germany Seeking Loan

er's appeal was "properly interpret steel industry officials have ac-

extended in two packages of \$185.8 tries, excluding West Germany, to-million. Of that amount, four-fifths taled \$6.3 billion. Roughly half that

would be in the form of 360-day amount is thought to consist of

Tokyo Pacific Holdings N.V.

Notice of Redemption to the Holders of

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Notice is hencely given that, in accordance with the terms and conditions of the above ton. Banque internationale a Laxembourg S.A. as Fiscal Agent, has effected the drawing by lot relating to the annual redemption instalment of U.S.\$64,000. becoming due on December 19th, 1983.

Taking into consideration the Notes repurchased or drawn by lot in previous years, and taking into consideration the Notes presented for payment persuant to the holders' option in 1981, the following Note numbers will become reimbursable at 101½% on and after December 19th, 1983:

They should be presented for payment with all unmatured coupons attached at the offices of the paying agents mentioned on the Notes and in the

No. 1656 TO 1658 INCLUSIVE No. 1662 TO 1663 INCLUSIVE No. 1666 TO 1674 INCLUSIVE

No. 1677 TO 1678 INCLUSIVE No. 1704 TO 1743 INCLUSIVE No. 1763 TO 1767 INCLUSIVE No. 1810 TO 1812 INCLUSIVE

aggregate principal amount of Notes remain ember 19th, 1983 will be U.S.\$588.000.

on November 29, 1983: U.S. \$113.68.

Listed on the Amsterdam Stock Exchange

Information: Pierson, Heldring & Pierson N.V., Herengracht 214, 1016 BS Amsterdam.

Weekly net asset value

Wibau, Unit of IBH, Files Bankruptcy; Receiver Says It Falsified Sales Figures

FRANKFURT -- Wibau AG, a

key company in IBH Holding AG. the failed construction equipment firm, has filed for bankruptcy amid reports linking its problems to falsified sales figures.

Wibau, a manufacturer of ce-ment-making equipment, said the filing followed a determination that it could not repay 40 percent of its debts as required by an earlier court appeal for protection from creditors, court sources said Thurs-

But the court-appointed receiver in that case, Wilhelm Andreas Schaal, said Thursday that Wibau falsified its turnover figures by 50 million Deutsche marks (\$18.6 million) last year.

He told reporters in Gründau that Wibau is facing a loss of 105 million DM to 107 million DM this year before a requirement to write off 40 million DM invested at its Wibau U.K. Ltd. subsidiary.

DM from 1982, would be 128 million DM. The expected loss of 145 million DM exceeded the company's equity of 121 million DM, Mr. Schaaf added.

He said he therefore would not be able to arrange a debt settlement IBH group to file for bankruptcy, of the sort Wibau sought when it IBH applied for receivership on applied Nov. 9 for a limited form of receivership.

tor's office said an investigation said Wibau employees and directors were under investigation.

Mr. Schaaf said the accounting at Wibau was improper: Munial guarantees were granted among companies in the IBH group, and credits were taken up without sufficient collateral. He said he was discussing a pos- board.

He said turnover this year, after sible sale of assets with interested climinating the false 50 million parties, but he gave no details.

Trading in Wibau shares was suspended Thursday on the Frankfurt stock exchange. On Wednesday, Wibau shares rose 5 DM to 32 DM on speculative buying

Wibau is the first company in the Nov. 4 in a move in avoid full In Hanaun, the public prosecu-

Late last month, Wibau obtained had been opened into whether the a bank credit of 3 million DM in an Wibau bankruptcy was due to attempt to keep production going fraudulent behavior. The office until authorities of Hesse state decided whether to grant a 50-million-DM credit guarantee. An additional credit of 3.7 million DM came from a local savings bank.

IBH's chief executive, Horst-Dieter Esch, in announcing his resignation Nov. 24, also resigned as supervisory chairman of the Wibau

U.S. Construction Spending Off 2.5%

WASHINGTON — U.S. builders cut their spending on construc-tion labor and materials by 2.5 percent in October, the first decline since March, the Commerce Department estimated Thursday.

The department's Ceasus Bureau estimated that builders spent \$269.5 billion at an annual rate

In recent months, West German

cused the East Germans of pur-

chasing large amounts of West German steel against units of ac-

count, and then reselling it at

dumping prices in countries like Iran for hard currency to ease their

cash shortage. The deliveries, these

official charge, exacerbate the al-ready severe crisis of the European

According to a recent report by the Bank for International Settle-

ments, oet East German borrowing

in Western industrialized coun-

short-term loans of less than one

steel industry.

percent and public construction off earlier. 1.9 percent after seasonal adjust-

An upward revision in September's figures turned that month's originally reported loss to a 0.6

The government's estimate of construction spending is drawn from reports on the progress of practically all major building pro-

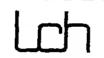
Despite the October decline the

during the month, with spending level of construction spending is on private construction down 2.6 still 15.1 percent ahead of a year

The spending pace on single family homes was at a \$66 billion annual rate, 3.5 percent below September's rate but 78.9 percent ahead of a year earlier.

In contrast, the \$21.4 billion rate of spending on private office building construction was 10.1 percent less than that of a year earlier. jects and a sampling of smaller pro-

In the area of public construction, spending on sewers has held up better than that on schools.



The quarterly report as of 30th September, 1983 of

Leveraged Capital Holdings N.V.

has been published and may be obtained from PIERSON, HELDRING & PIERSON N.V.

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and with a lot of vengeance", somebody else sald; we agree. Therefore,
we consider it a must for every individual investor to protect himself
NOW! Inflation will get out of control in 1984/86, endangering the value of
the U.S. dollar. Investors and speculators will return to the basis, buying

the U.S. does. Investors and speculators will return to the basis, oblying GOLD, PLATRIUM and SILVER. Buying precious metals in bars brings the problems of storage, insurance etc., while buying future contracts, at least in these early stages, brings too high a degree of risk.

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in March 1983 we recommended to buy shares of Davidson Tisdate Mines at (adjusted for stocksplits) \$ 2. After reaching a high of \$ 9, it currently sells at \$5 a share. Now we have a tew new recommendations, if you want to know more about them, fill out the coupon and send it in at your partiest convenience. For immediate service you can also call us, you specialist with the European view on the international GOLD scene.

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Banque Arabe et Internationale d'Investissement (B.A.I.I.)

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First Chicago Limited

Kidder, Peabody International Limited

Kuwait International Investment Co. s.a.k.

Lehman Brothers Kuhn Loeb International, Inc.

Merrill Lynch Capital Markets

Orion Royal Bank

Prudential-Bache Securities

Sanwa Bank (Underwriters) Limited

December 1983

Notes redeemable in previous years and not yet p 501-504, 651-659, 987-991, 3299. to IBH and its affiliates. Mr. Leeb said Dresdner's oper-BANQUE INTERNATIONALE A LUXEMBOURG QUE INTERNA Société Anonym Fiscal Agent this year, measured as a percentage of the balance sheet, was up 20 percent, which is near report set in 1961. Key financial decision-makers

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This is neither an offer to exchange or sell nor a solicitatian of an offer to bay ar exchange any vecurity. The Exchange Offer is made only by the Offering Circular dated December 1, 1983 and the related Letter of Transmittal, and the Exchange Offer is not being utade to, nor will-tenders be accepted from, holders of these securities in ony jurisdiction in which the making or acceptance thereof would not be in compliance with the securities laws of such jurisdiction. MGF International Finance N.V.

Offer to Exchange Class A and Class B Non-Interest Bearing Convertible Senior Subordinated Guaranteed Debentures Due 1989

for any and all of its 84% Convertible Subordinated Guaracteed Debectures Due 1995 The Class A and the Class B Non-Interest Bearing Convertible Senior Subordinated Guaranteed Debente are convertible into Common Stock of, and guaranteed on a senior subordinated basis as to payment by.

MGF Oil Corporation

MGF International Finance N.V. ("MGF International") hereby offers upon the terms and conditions set forth in the Offering Circular dated December 1, 1983 and in the Letter of Transmittal (which together constitute the "Exchange Offer") to issue \$500 principal amount of its Class A Non-Interest Bearing Convertible Senior Subordinated Guaranteed Debentures due April 1, 1989 and \$500 principal amount of its Class B Non-Interest Bearing Convertible Senior Subordinated Guaranteed Debentures due April 1. 1989 (the "Class A Debentures" and the "Class B Debentures," respectively; collectively, the "New Debentures"), in exchange for each \$1,000 principal amount of its 814% Convertible Subordinated Guaranteed Debentures due December 1, 1995 ("Old Debentures"). The December 1, 1983 interest payment will be cancelled with respect to tendered and accepted Old Debentures. Old Dehentores will be accepted only if tendered together with all interest coupons payable on at after December 1, 1983.

The New Debentures will be guaranteed on a senior subordinated basis by MGF Oil Carporation ("MGF"), af which MGF International is a wholly-owned subsidiary. The New Debentures will rank senior to the Old Debentures, and MGF4 guarantees of the New Debentures will rank senior to MGF's guarantees of the Old Debentures. The Old Debentures are convertible into MGF Cumman Stock ("Cammon Stock") at a price of \$15.88 per share. The Class A Debentures will be convertible into shares of Cummon Stock, at a price per share equal to the greater of \$.95 ar 105% af the most recent closing sale price of the Comman Stock on or prior to the applicable Exchange Date. The Class B Debentures will be convertible into shares of Common Stock at a price of

The Exchange Offer will expire at 12:90 Midnight, Luxembourg Time, on December 29, 1983 : the "Expiration Date"; unless extended by MGF International. MGF International also reserves the right to amend the Exchange Offer. Any extension, amendment or termination of the Exchange Offer will be followed as promptly as practicable by a press release or other public announcement

All tenders may be withdrawn ontil 12:00 Midnight, Loxembourg Time, December 15, 1983. On and after 12:00 Midnight, Loxembourg Time, December 15, 1983, all tenders are irrevocable if accepted by MGF International prior to 12:00 Midnight, Luxembourg Time. January 30, 1984. All tenders not accepted by MGF International prior to 12:00 Midnight, Luxembourg Time. January 30, 1984 may thereafter be withdrawn.

Two of MGF's banks have agreed to fund the December 1, 1983 interest payment on the Old Debentures contingent upon among other things, the exchange of at least 80% of the Old Debentures in the Exchange Offer. If less than 80% of the Old Debentures are exchanged or MGF is not successful in its negotiations with other creditors, MGF International and MGF, under present circumstances, may not have sufficient cash flow available to meet their obligations under the Old Debentures and other obligations. In such event. MGF International and MGF cauld be forced ta seek protection under bankraptcy laws. Therefore, the principal purposes of the Exchange Offer are to: (a) reduce MGF International annual cash interest obligations. (b) reduce debt of MGF International upon conversion of New Debeniures and (c) avoid seeking protection under applicable bankruptcy laws. The effect of the Exchange Offer would be to reduce MGF's annual cash interest obligations and reduce debt of MGF and increase MGF's equity capital upon

The Old Debentures are listed on the Luxembourg Stock Exchange. MGF International has made application to list the New Debeniures on the Luxembourg Stock Exchange. In connection with the listing application, the Articles of Incorporation of MGF International, the Articles of Incorporation and By-laws of MGF and a legal notice relating to the issuance of the New Debentures will be deposited prior to the listing with the Chief Registrar of the District Coort of Lozembourg, where copies may be obtained upon

THE INFORMATION STATED HEREIN INCORPORATES BY REFERENCE, AND IS QUALIFIED IN ITS ENTIRETY BY, THE DOCUMENTS CONSTITUTING THE EXCHANGE OFFER.

In order to obtain promptly, at the expense of MGF International, the documents constituting the Exchange Offer, contact: Facsimile:

Attention: N. J. Braham

MGF International Finance N.V. Curação, Netherlanda Antilles

Telephone: 599-9-615555 Telex: 1065 CITCO Telecopier: 599-9-612664

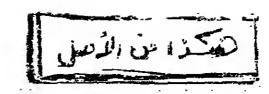
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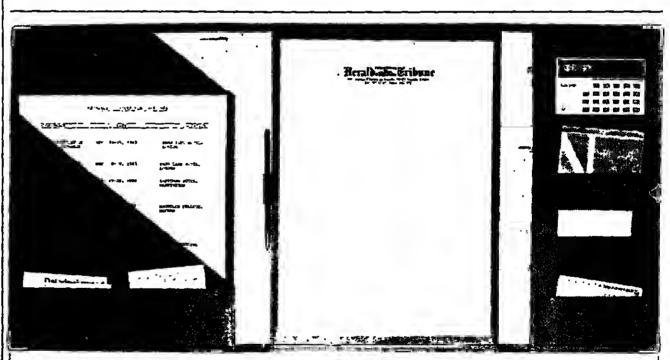
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a year earlier, despite a rise in ster-

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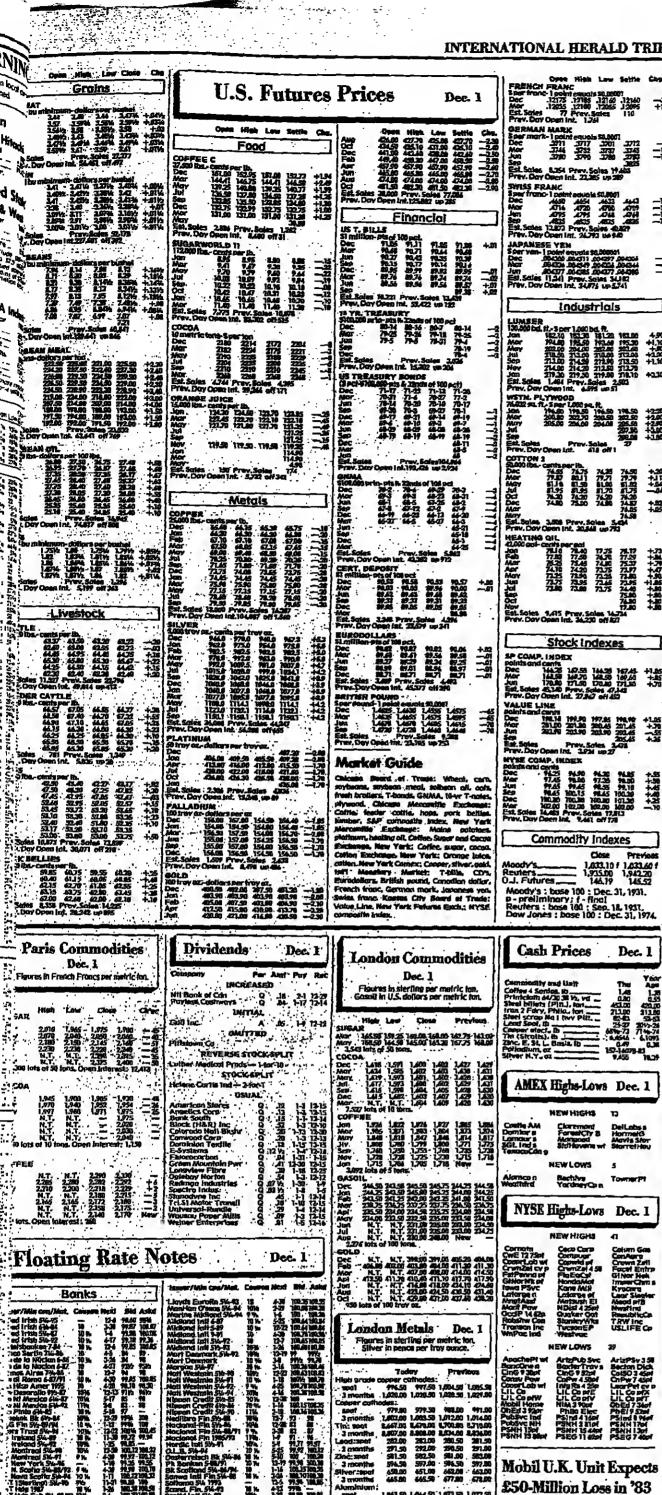


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The Associated Press.

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wes of the collapsed Banco Ambrosiano hursday, Milan court sources reported.

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The collapse was triggered by dubious loss of more than \$1.4 billion and severe losses from the foreign operations of Banco Ambrosian

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المكذابن الأص

rted Held weetened by U.S. Effort Osiano (By John Tagliabuc American consumes about eight pounds of chocolate a year. The industry, a close-knit group companies.

Berning Rows inversal times a month, his amy truffles journey from La Dino Charlett, in cooled containers to Chinkfurt in those with York, Francisco and New York, at \$28 a pound, on the shelves

Project Swiss choco-persist Swiss of fancy Swiss choco-the search of the search beautiful desiration elsewhere in Europe, are spinon essential in the quality.

h-price marketing strategy in United States.

United States, the exclusive Zurich recolate maker Tenscher, and idt & Springli Chocoladefrabri-AG, one of the largest Swiss colate companies, are among companies whose exports to the ited States last year lifted it past est Germany-to become the in-stry's leading market abroad. Dolf Tenscher says his res in New York, Los Angeles, uston and Toronto sell chocoes of "better quality." He denies it they are more expensive than nparable U.S. products. Dario Kuster, director of Choco-

sse, the Union of Swiss Chocoe Manufacturers, says, "Buyingwer and consumers who preciate quality have made the sited States our principal target." Like watches or cheese, chocoe has been synonymous with itzerland since the 19th century, sen Daniel Peter of Vevey first ade milk chocolate and Rodolphe chocolate for several days in a ranks and wine also help."

ache, or narrow trough, gave it a

"The market is difficult," Mr. ache, or narrow trough, gave it a "The market is difficult." Mr. lting quality that earlier, gritty Sprüngli said. "There are high marocolates lacked

Last year Swiss chocolate mak-

100s High Low 3pm Chae

New York Tones Service

The industry, a close-knit group of about 15 companies, of about 15 companies, produced chocolates products worth \$390 million last year, about 2 percent more than the year beginning a control. 2 percent more than the year be-fore. One-fourth was exported, with 3,313 tons going to the United States, 22 percent more than the year before. This growth is expect-

We send our highest-quality segment," Rudolph R. Sprüngli, the chairman of Lindt & Sprüngli, said at the company's trim factory overlooking the Lake of Zurich. "It's gone very well. It's paid off,"
Lindf, which makes 50 tons a day
of chocolate bars, fancy confections and bulk products such as breakfast drinks in three factories, joined last year with Great Specialties, a Greenwich, Connecticult marketing company, to reinforce its U.S. sales effort. Mr. Springir's son Rudolph, 31, is in the United States learning the export business.

The effort to pierce the gournet market is perhaps best illustrated by Mr. Moreau. For years his production consisted largely of gift assortments that corporations bought for important clients. Chocolates for Rolex or Piaget looked like little watches; those for Rolls-Royce or Daimler-Benz resembled

Mr. Moreau employs 60 people each producing about a ton of chocolate a year.

Fingering a brandy-filled baton the size of a child's little finger, he said: "We select our clients. Whatever branch they are in, they should be at the top. Jewelry and fashion help us. The top articles from Europe in the States form a kind of adt of Bern discovered that refinexclusive fashion. Gournet restan-

keting and advertising costs to reach upper-income consumers. sold 76,605 tons of chocolate. For many people, Swiss chocolate itzerland's annual per capita is part of your trip to Switzerland, asumption, 22 pounds, is the At home, you eat what's sold local-shest of any nation. The average ly. The risks are great."

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Chocolate production at La Chaux-de-Fonds, Switzerland.

Coleco Admits to Delay In Producing Adam Unit

New York Times Service NEW YORK - Coleco Industries has admitted that its longdelayed Adam home computer system would be "in very sbort" supply this Christmas, but denied Wall Street rumors that an unusually large number of the computers were defective and that the company was in dire need of cash.

producing the Adam, the company said Wednesday that it would ship 125,000 to 140,000 units by year's end. Industry experts, noting that Coleco said several months ago that it would make 400,000 units by Shearson/American Express. He the end of the year, said they and others also questioned Cole-thought even the revised number co's esumates that it was currently was optimistic, and most experts producing 2,000 Adam units a day expressed doubt that Coleco had and would reach 6,000 a day by the shipped more than 10,000 Adams.

Wednesday's reports further shook the confidence of investors,

many of whom bought Coleco stock when the company was the leader in video games and seemed likely to take the low end of the home computer market by storm with its complete computer system

Coleco officials insisted Wednesday that they had shipped "far more" than 10,000 units, but Ar-After refusing for several weeks nold Greenberg, the company's to disclose the rate at which it was president, declined to say how many. He said Coleco had firm orders for 400,000 units.

"It is hard to believe they will ship 125,000," said Malcolm Lowenthal, a vice president of end of December.

Meanwhile, several Wall Street analysts said Wednesday that they understood Coleco was seeking to sell up to 20 percent of the company, in the form of warrants on its stock, 10 raise cash. "The reports indicate it would give the company between \$40 million and \$50 mil-lion," noted Mr. Lowenthal.

But Morton E. Handel, Coleco's executive vice president, called the reports "absolutely untrue."

"We have not offered to sell any thing to anyone. There is no need to raise money," he said. Mr. Handel denied reports that

Coleco was behind in paying its bills. He said the company's failure to pay Infosoft, a Norwalk, Connecticut, concern that provided much of the initial software for Adam's word processing system. was due to "a dispute over the quality of Infosoft's work."

Coleco's Adam system, which includes a keyboard, central processor, tape drive for data storage and printer, was unveiled last spring. But problems with the development of software, along with me-chanical difficulties with its unusual tape drive system, pushed the Adam months behind schedule.

Most major retailers, including Sears, Roebuck & Co. and Toys 'R' Us. said they would have very few machines available until next year.

Moreover, in recent weeks there have been persistent, yet somewhat vague, reports of malfunctions. Most of the complaints have been similar to those of Al Eng. a Citicorp employee who bought an Adam system recently. "The word processor works," Mr. Eng said last week, "hut it loses a lot of information in a mysterious fashion.

Mr. Handel said Wednesday that product returns were under 10 per-cent and most difficulties could be attributed to "operator problems." He said the company had amended the computer's manuals to warn against potential problems, and now has "about 20 percent of the direct labor working in quality as-

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Tandy's Marketing Ideas Face Test

(Continued from Page 7) the IBM-compatible route minimizes the risk in a very hazardous

Tandy won't be wildly successful in market share with its PC," predicted David Lamb, an analyst with Link Resources in New York.

"But it will do fine in profits." The company, named after its founder, Charles David Tandy, who died in 1978, has traditionally done fine in profits. When Mr. Tandy acquired the bankrupt Boston-based Radio Shack 20 years ago, his primary husiness was leather goods retailing, not con-sumer electronics. But by 1975 the chain was doing so well that he spun off everything except Radio

In the latest fiscal year, ended June 30, 8,868 Radio Shack outlets racked up more than \$2.4 billion in worldwide sales. Earnings, totaling \$278.5 million for the latest year, \$278.5 million for the latest year, and the popular tablet-size porta-have risen at an average com-

pounded rate of 50 percent a year in the last decade. Gross margins have remained in the 58 percent to 59 percent range in the last five years, at least 20 percentage points higher than the average for competitors, analysts say.

A good deal of that growth has come from microcomputers, an in-dustry Tandy helped found back in 1977. Although Radio Shack stores offer an assortment of goods, from batteries to toys to stereo sets, in just six years microcomputers and related products have become the company's higgest-selling items, accounting for some \$875 million, or 35.3 percent, of total volume in the 1983 fiscal year,

Radio Shack's microcomputer offerings include everything from a low-end home machine, the Color Computer, to powerful, multiuser business systems with five-figure

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While some other microcomputer makers are in trouble. Tandy says it has made money because it manufactures most of its products and controls distribution. In any case, analysts agree that

Tandy's vast distribution network has enabled Radio Shack to maintain its profits by staying out of the victous computer price wars that its competitors began last year. It has. however, cut the price of its home model, the Color Computer.

Tandy, however, has paid for its profits with a steep loss of market share. In 1979 Radio Shack accounted for 40.5 percent of sales in the industry, according to International Data Corp. Last year, Radio Shack's share was estimated at a mere 8.6 percent.

And although Wednesday's introduction indicates that the comprices as well as pocket computers pany is in microcomputers to stay. analysis such as Mr. Edelson of First Boston predict that Tandy will not be a major force in the market unless it alters the way it

He says, for example, that Tandy may be overestimating the advan-tage it gets from its distribution system, Customers crowded Radio Shack stores as recently as three years ago because only Apple Computer and a few other companies made microcomputers and they were hard to find in other stores. Now Radio Shack competes with Computerland, K Mart. Sears, Roebuck & Co. and several local specialty retailers.

And, he added, there are so many home and personal computers out now that consumers prefer to shop where they can compare the prices and features of different models, something they cannot do surance and control." at Radio Shack's stores.

Tandy is, bowever, stepping up member at each of its computer centers as responsible for maintenance and repairs.

But even if it does not dominate the industry. Tandy will survive and prosper, predicts Tricia Parks, an analyst with Future Computing Inc., in Richardson, Texas, The company will carve out "niches" in computers and other technology

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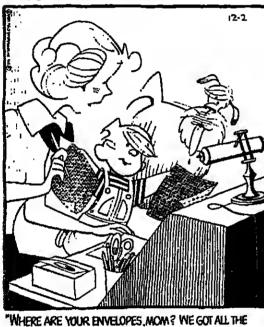
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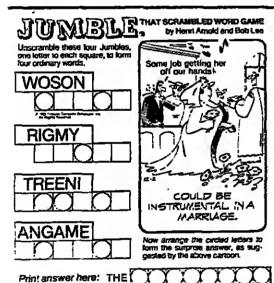
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O New York Times, edited by Eugene Maleska.

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International Herald Tribune

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BOOKS

A Guide Through the American Status System ...

By Paul Fussell. With Illustrations by Martim de Avillez. 202 pp. \$13.95. Summit Books, 1230 Avenue of the Americas, New York, N.Y. 10020.

Reviewed by

Christopher Lehmann-Haupt

D AUL FUSSELL never hints at what sort of DAUL FUSSELL never hints at what sort of class behavior it reflects to judge a book not so much by its cover as by the look of the author as he or she appears in the dust-jacket photograph. It's probably hopelessly middle class to do so, since, according to Fussell's strictures in "Class: A Guide Through the American Status System," it's the primary characteristic of the middle class to worry about appearances. about appearances.

Still, what fascinates me most about Fus-

sell's latest and most frivolous book - his earlier ones having included, among others, "The Boy Scott Handbook and Other Observations," "Abroad: British Literary Traveling Between the Wars" and the much-awarded "The Great War and Modern Memory" - is the look on Fussell's face as it glowers from the back of the dust wrapper. It could of course be simply that he's cold or uncomfortable, since he's pictured out of doors, dressed in at least a ne's pictured out of doors, dressed in ar least a fur-lined jacket, a sweater, a pullover and a shirt (the "layered" look, that is, a sign of high status, bespeaking a large wardrobe), and seems to be showing a sprinkling of snow in his hair, unless it's a heavy fall of dandruff (no class indications there, as far as his book re-

But there's more to his look than mere discomfort. His visage seems a potentially bumorous one completely abandoned to grouchiness, dyspepsia, contempt, disgust, suspicion and barely suppressed rage. In short, Pussell looks like Jonathan Winters being bitten on the toe by a crab, not a witty English professor urbane enough to have grown accustomed to his nation's foibles.

Now it may be that he's simply mugging He's plenty tough on everyone that be men-tions in "Class." He's tough on the members of the "top ont-of-sight" upper class exemplified by Cornelius Vanderbilt Whitney, who for Christmas 1981 distributed free to his friends a book titled "Live a Year With a Millionaire."
"Not to put too fine a point on it," Fussell comments, "the banality, stupidity, complacency and witlessness of this author can re-

mind a reader only of characters in Ring Landner or in such satires by Sinclair Lewis as The
Man Who Knew Coolidge.

He's tough on the "worst kind of uppermiddle-class types" who own MercedesBenzes, which Joseph Epstein recently described, "quite correctly" as "a sign of high
vulgarity, a car of the kind owned by Beverly
Hills dentists or African cabinet misters."

And he's tough on the sort of mid-prodetarian And he's tough on the sort of mid-proletarian types who displays statues of the Blessed Virgin on their lawns, "presented inside an old-fashioned claw-footed bathtub propped up-

Moreover, Fusseli isn't just having fun. There's a cloud of foul-temperedness clinging to this harangue, even if its author's emotions

do range all the way from grouchiness over the. cristence of such "witless" places as Long Beach, California, to outright rage at the deval-uation of intelligence inflicted by the rise of "higher education" in the United States, and particularly the effect that it has had on the taste for prose, increasing, as it has done, "the natural audience for the unreadable second. rate pretentions books by James Gould Ceg.
zens, John Steinbeck, Pearl Buck, Lawrence Durrell's "Alexandria Quarter," the mass mer-chandise of Herman Wouk, John Hersey and Irwin Shaw, and the Durants' history of philos

In any case, as Fussell found during the course of his researches, everyone seems to be made uncomfortable by the subject of class. Sowhy not look his worst on the jacket photo: graph? Why not be the bogeyman and this forewarn his readers? Nothing in his book after all, is nastier than the look on its author's

On the other hand, the look on his face may reflect a certain pain and worry. His book gives reason for those emotions. Sure, it's furmy and astute and cleverly phrased. Sure, anyone was regards it as a gram's worth more dangerous. than a violently firmg souffle is betraying egregious class anxiety and perhaps even symp-toms of "proletarian drift."

Still, the book is carping and petty-minded and often snobbish. It's been done before, and better, by writers that Fussell liberally borrows from such as Thorstein Veblen, Nancy Migfrom, such as I norstem veolen, many Mis-ford and Russell Lynes, among others. It's not, always a propos: "I can't get no satisfaction" in-certainly an example of a double-negative con-struction that a low prole might employ. Birt it's also the title of a song that might easily passbetween the lips of people sophisticated enough to whistle Mozart quartets. American "class" behavior may be even

VBA Stance

NHL Stance

more complicated than Fussell gives it credit for being what with low proles sometimes for being what with low proles sometimes engaging in upper behavior and vice versa all the way along his scale. Maybe we're all strugging equally to distinguish ourselves, including the category X people who, Fussell claims have escaped class identification "by a stremious effort of discovery in which curiotity and originality are indispensable" (people like himself, in other words), but who sound just at inscrine and totemistic as the middle-class matron browsing through her catalog of Bare matron browsing through her catalog of Horchow bibelets.

Maybe Fussell looks so bilious and ill-ho-

mored because his book isn't quite so clever as it needed to be in order to justify yet another treatment of a slightly tired subject.

Christopher Lehmann-Haupt is on the staff of The New York Times

Attic Find Sold for £407,000

United Press Interna LONDON — An oil painting by the lith-century German artist Hans Hoffmann recentury German artist Hans Hoffmann, re-trieved from trash in an Englishman's attice was sold at a Sotheby's anction in London's Wednesday for £407,000 (about £610,000). "A Hare Among Plants, With A Robin, Lizard and Insects" was found by an Englishman, identified only as "N. Hartas," in the attic of his home in north England, according to a Sotheby's spokeswoman. The painting was sold to the Swiss dealer, Ellen Melas Kyrian.

BRIDGE

tricks, and needed to develop used the stat. He ruffed the two more in the diamond suit. The normal percentage play was to cash the ace and king, hoping that the queen would fall in two or three rounds. But there were some strictic class to the location of the missing honors.

The truffed the stat. He ruffed the fourth round, recutered dummy with a trump lead, and work to ke discard on the last diamond to make his contract. In the ruffed the stat. He ruffed the fourth round, recutered dummy with a trump lead, and the last diamond to make his contract. In the ruffed the fourth round, recutered dummy with a trump lead, and the stat. He ruffed the fourth round, recutered dummy with a trump lead, and the last diamond to make his contract. In the ruffed the fourth round, recutered dummy with a trump lead, and the last diamond to make his contract.

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Solution to Previous Puzzle

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Johannesburg

By Alan Truscott

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The spade finesse was clear-diamond king and a finesse of ly hopeless, so South put up the jack. When this won, be the ace in dummy and thought congratulated himself on his matters over. He had nine top inferential ability and contin-tricks, and needed to develop used the suit. He ruffed the

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SPORTS

Hess, Back in Form After Leg Injury, **Edges McKinney in Opening Slalom**

via — Erika Hess of Switzerland, elelending her 1982 World Cup slaom tifle, won, Thursday's women's tion.

on the property of the party

Ill by the season. Hess had an aggregate time of 1 Principle 33.39 seconds for the two in mis with Tamaca McKinney of the United States second with and third with 1:34.85, and Olganary touch with 1:34.85, and Olganary touch with 1:34.87,

3 On the track made of artificial mow, which turned icy, Hess finshed the first heat only one himiredih of a second faster than Mc-Kinney. But the American was mable to mount any serious threat

to the winner on the second run. "Maybe I was a little more canregions on the second run, but I'm

The 600-meter (1,968-foot)
happy," said McKinney, the decourse, with a vertical drop of 160
meters and 55 gates on the first run
and 53 on the second, presented a hightness before the first race, and mee you get the first one over, then you can kind of relax a little bit and

"I am not sure how the things am sure that this is the end of a short crisis I had after the knee operation," Hess said. "This vic-tory filled me with self-confi-

"I hope I will be in form for Sarajevo," Heas added, referring to the 1984 Winter Olympics in Yugosiavia.

There was almost no snow in Kranjskagora, an Alpine center close to the Austrian and Italian borders, and the Yugoslav organizers had prepared the course with artificial snow over the past week.

severe test; only 37 of the 84 start- 1:34.2 those who fell on the icy track in the first hear were Liechtenstein's 1236

Dallos 113, Houston 102 (Agolina 28, Block

Utoh 117, San Diego 115 (Dantier 37, Drew 7: Wolton 25, Curumings 19)

Compiled by Our Shall From Dispotches Hess, in clocking the best times Hanni Wenzel, winner of two gold KRANISKAGORA. Yugosla- in both heats (46.5) seconds and medals at the 1980 Lake Placid 46.88 seconds), showed that she has Olympics, Perme Pelen of France, fully recovered from a knee opera-Roswitha Steiner of Austria and Maria Rosa Quario of Italy. ... The World Cup continues Fri-

will develop this season, but now I day in Kranjskagora with a men's slalom race.



Erika Hess skiing to victory in the first World Cup slalom at Kranjskagora, Yugoslavia.

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Schools Put the Student Back in Student-Athlete

By Ira Berkow

New York Times Service NEW YORK — The questions "Why can't Johnny read?" and "Why can't Johnny write?" are not new, but the question "Why can't Johnny play football?" is.

.That last question; or concern, is actually a matter of why Johnny isn't allowed to play football. The answer is, because be can't read or write. Or won't. At least in Jersey City, New Jersey.

The Jersey City school board, in an effort to improve a deteriorating academic situation, tightened standards last summer for students participating in extracurricular activi-

ties in Grades 4 through 12,

One of the consequences came about last month, after the first marking period this semester, when three Jersey City high schools -Snyder, Dickinson and Lincoln had to cancel football games. Sny-der was to have played in a northern state regional playoff, and the two other schools were to have met in a season-ending city-league game. But all three squads were depleted because half or nearly half the players had failed to make sufficient grades in the classroom.

Two things are unusual about the above: First, the cancellation of

a football game because of a squad depleted by the ineligibility of way-ward scholars; second, the notion that football is an extracurricular

Unlike other extracurricular pursuits, such as band or drama or student government, football is often treated in many parts of the country as if it hears greater significance, along the lines of life and

Under the new requirements, Jersey City students must have a C average and no failing grades in any courses to take part in extracurricular activities.

"We've had a decline in education in Jersey City for some 15 to 20 years," said Aaron Schulman, the president of the Jersey City school board, "and the Board of Education decided we had to put a stop to it. For too long athletes have been pushed through the system without getting an education. They've been exploited.

Why have they been exploited? Because, among other reasons, the national mythology in many instances has equated muscular provess with divinity. Later, if they reach the college level, these gifted specimens are used to generate sub-

Attention in the media is centered early on the athletes.

They are made to feel different Ross, the superintendent of public schools in Jersey City,

skills to make it in life after football," said Ross. "That's exploita-

The kind of students he seems to be referring to are the kind of athletes who, at minimum, are capable of learning the plays in football.

And what about the argument that stiffer requirements will dis-

courage students who are athletes from continuing in school? "It's a realistic problem," said Ross, "except if kids go to school

strictly to play games, then that's twisting the purpose of kids' com-ing to school at all. It's a good idea to use athletics as an inducement to education, but there is also an obtigation while there: that is, to take me. And it's not that I couldn't dn your studies seriously." The action taken by the Jersey

City school board appears part of the evolving concern about aca-demics and athletics in high schools and colleges. Less than a year ago, get tired of seeing black athletes the National Collegiate Athletic coming out of school and they can't Association, dealing with academic do anything."

instituted rules that required of in-

schools in Jersey City.

"But then too many of the athletes leave school without the basic Christie, a 17-year-old, 6-foot-7inch, 285-pound tackle for Dickir

> Christie, who is black, was de-clared ineligible to play football because he had flunked English. He has been a B student, usually does well in English and is also president of the senior class. He is an outstanding athlete and, he says, has scholarship offers from numerous schools, including Noire Dame, UCLA and Syracuse.

"I feel the stiffer requirements in high school bere are necessary," he said. "Failing English was totally my fault. I'm not going to use an excuse like the teacher didn't like the work. I just didn't give it the proper study time. I think it's the same with most of the guys who didn't pass.

"We just can't be dumb jocks. I

SPORTS BRIEFS

Tanner Defeats Warrick at Melbourne

MELBOURNE (AP) - Roscoe Tanner of the United States unleashed a powerful serve to defeat Kim Warrick of Australia, 7-6, 6-2, 3-6, 6-3, Thursday in the first round of the Australian Open, Heavy rain this week has put the tournament nearly two days behind schedule.

Tanner, a former Australian Open champion whose world ranking fell from the 30s to 147th after a 12-week layoff earlier this year following an elbow injury, held off Warrick with his serves and attacking lobs. In other first-round action, Sweden's Joachim Nystrom ouplayed West German Rolf Gehring, 6-3, 6-2, 6-4; American Chip Hooper beat Hans Simsonsson of Sweden, 6-3, 6-2, 6-3; Peter Fleming of the United States overcame Australian Craig Miller, 7-6, 7-6, 4-6, 6-4; and Mark Edmonson of Australia, a former champion here, struggled before defeating Charles Strode of the United States, 6-3, 7-5, 4-6, 7-5.

Romania Advances to Soccer Finals

BRATISLAVA, Czechoslovakia (UPI) - Romania became the fifth team to join hosts France in next year's European Cup soccer champio team to join hosts France in next year's European Cup soccer championship finals when it drew, 1-1, against Czechoslovakia on Wednesday and
clinched top place in qualifying Group 5. Romania finished with 12
points, followed by Sweden with 11 and Czechoslovakia with 10.
A victory by the Czechslovaks, European champions in 1976, would
have put them into the finals. The Czechoslovak team, in the last
few minutes, had goalkeeper Zdenek Hruska playing in the attack.
The other Cup qualifiers are Belgium (Group 1), Portugal (Group 2),
Denmark (Group 3), and West Germany (Group 6). The two remaining
places to decided are in Group 4 with either Yugoslavia or Wales
qualifying, and Group 7 with either Spain or Holland qualifying.

qualifying, and Group 7 with either Spain or Holland qualifying,

Holmes' Retirement Not So Certain

NEW YORK (Combined Dispatches) - An aide to Larry Holmes said Wednesday that the World Boxing Council heavyweight champion may be changing his mind about retiring less than 24 hours after stating his intention to quit boxing next week. "It's premature to say he's retiring." Dick Lovell, one of Holmes's spokesmen, said Wednesday. "He's thinking about it, but he's also thinking about Greg Page and Gerrie Coetzee."

Holmes was talking about retiring as well as thinking about it on
Tuesday, when he told The New York Times that be "was getting too soft coming athletes a minimum score for this game" and planned to announce his unequivocal retirement at a from other students, even at the on college-entrance examinations news conference next Wednesday. Before the evening was out, however, high school level," said Michael and upgraded high-school course Holmes had told The Associated Press that "it's not definite that I'll announce it next week, but if not it will be in the near future.

Lovell said the news conference had been canceled. But on Thursday, Lovell changed his mind and said Holmes will bold the news conference, but "he does not intend to announce his retirement."

NCAA Places Kansas on Probation

MISSION, Kansas (UPI) - The National Collegiate Athletic Association, after a 19-month investigation, placed the University of Kansas on probation for a two-year period Wednesday for recruiting violations by its football program. The penalty includes only one year of sanctions, which will prohibit the Big Eight school from playing on television and appearing in bowl games during the 1984 football season.

The NCAA noted none of the althletic department staff members

involved in what it called "significant violations" remained at the university. The violations included offering large amounts of money and other benefits to prospective players and occurred between 1979-1982.

For the Record

Boston College quarterback Doug Flutic, Nebraska running back Mike Rozier, and Brigham Young quarterback Steve Young are the three finalists for this year's Heisman Trophy, awarded to college football's best player. The award will be made Saturday at the New York Downtown Athletic Club. (UPI)

Duesing, the winner of the Hambletonian, has been named as Trotter of the Year in balloting by the U.S. Trotting Association and the U.S. Harness Writers Association. The 3-year-old daughter of 1977 Harness Horse of the Year, Green Speed, was trained and driven by Stanley Dancer. She established a single-season earnings record for a female harness borse with more than \$966,000. (AP)

Bitten by Bullets, Jones Finds Respect in Boston

By David DuPice Washington Post Service

WASHINGTON — When K.C. lones was fired as the Washington Bullets' coach after the 1976 seaon, there were countless questions. How could a man who had won i3 percent of his games in three rears, whose team had gone to the Vational Basketball Association inals the previous season, who had he respect of his players and of -- coaches throughout the league lose us job so suddenly?

Further, bow could a man go so ong without getting another hance until Red Auerbach chose um at the end of the 1982-83 seaon to be the new head coach of the Programme Celtics?

For years, Jones asked himself be same questions. He will also tellou that his life fell apart for sever-il years because of what happened n Washington and because he -could not get a second chance. And hat he once gave up hope that be vould ever be a head coach in the

"I thought I was going to be coach of the Bullets for the rest of ny life," said Jones. "I guess I was ign with me now, because getting ared is a reality. It's something hat's going to happen to every coad. I learned that the hard way." Jones thought his record (155-3) would be good enough to get im another head job quickly— naly Billy Cunningham of the Phil-delphia 76ers (344-142 for 71 per-

ent) has a better record among active coaches — so be waited.

Outwardly, Jones seemed to be he same easygoing person he had always been. Inwardly, he came spart. The experience cost him his vife, a large part of his peace of mind and much of his self-respect. "K.C. is the only person I know who proves that mice guys can nake it in this world, if you stick in here and stand by what you beieve," said Bernie Bickerstaff, ougtime friend and Bullets' assisant coach. Jones brought Bickertaff to the Bullets as his assistant

It was the third game of the 1975 VBA championship series finals retween the Golden State Warriors and the Bullets. Washington was lown, two games to none, and losng badly, again.

During a timeout, the television

Transition FOOTBALL

not Football League GREEN BAY—Signed James Lofton, wide ecolver, to a five-year contract, Announced not solve Dougles, limbocker, has been astronged indefinitely. MAMINGTON Larry Evans. Imebocker.
SAN FRANCISCO—Added Derius Dortom,
ide receiver, to the rester.

COLLEGE ARKANSAS—Animument that Don Lind-try defensive coordinater: Rich Olson, de-traive backs couch, and Harvey Hameton, efensive easts couch, bove left the football



Bill Fitch

Bill Fitch was never popular with his players: he drove them hard, he was vocal and he often was extremely critical. K.C. Jones is the opposite.

was not in charge. Although no one will say so, Jones believes it probably cost him his job.

Neither Jones nor Bickerstaff wants to dwell on the issue, However, interviews with both coaches and several players revealed a different scenario. They say that Jones always was in charge. But at this point in the game, nothing the Bul-lets had been trying had worked. Jones asked Bickerstaff, who had scouted the Warriors during the playoffs, what adjustments the team could make to cope with the Warriors. That's why Bickerstaff handled that particular timeout.

That one incident has followed me everywhere," said Jones. "That was big deal No. 1, Big deal No. 2 was losing four straight. Those two things have haunted me. That's all people seem to remember about me, but I guess that's the business.

The Washington experience

didn't change the way I looked at the game," he added. "I believe in being calm because I think that's what mstills confidence in the players. That's the way I've always coached and always will coach. The incident created artitudes around the league, though, and if there was one thing I learned from it is to never let a camera or a mike in my huddle. It's known around the league as the K.C. Jones syn-

drome. To this day, Pollin will not talk about why he released Jones, other than to say he felt it was best for the team. But it was not best for Jones. For more than a year, he lived in Columbia, Maryland, and was out of coaching. He played a lot of golf and tennis and stayed in touch with basketball through clinics and basketball camps. Finally, he was hired as an assistant to Bill Fitch with the Celtics.

cameras went into the Bullets haddle and focused on Jones, kneeling but he also kept waiting for a in front of his team, not saying a chance to be a head coach again thing, as Bickerstaff frantically diagrammed a play. The scene left the impression on many viewers and team owner Abe Pollin that Jones record. If they wanted me, they record. If they wanted me, they would have called."

Jones will not specifically say he was not hired because no one wanted a black coach, but he said he has thought about it. "There has to be a reason and that's one of the obvious possibilities," he said. "I had a job as an assistant and l

was putting food on the table, so I said, 'Why keep killing yourself? It just isn't worth it. You aren't going to get another chance, so stop thinking about it and start enjoying

The Celtics enjoyed a fine regu-lar season last year, but were eliminated from the Eastern Conference semifinals by the Milwaukee Bucks in four straight. Soon after, owner Harry Mangurian sold the team and Fitch quit, taking the Houston Rockets job. Shortly thereafter, Auerbach

asked Jones if he was interested in Why did Auerbach hire Jones? "K.C. is a Celtic. It's in his blood," he said. "He was the best guy for the job."

Tha "K" and the "C" stand for nothing, really, simply a name that was handed down from his grandfather to his father and then to K.C. Jones. That's the way everything has always been with Jones. What you see is what you get. "He lives by the simple philoso-

phy of if you give respect, you will get respect in return," said Celtics guard M.L. (Michael Leon) Carr. "He treats everyone on the same level - kids, fans, bus drivers and his players; he gives them all his ber of shots or playing a certain respect. As a result, everyone wants amount of minutes, then I don't to see him do well, and guys on the care if you're happy or not. But if team want to do well for him."

K.C. Jones

was vocal and be often was extremely critical and impatient. Jones is just the opposite. "It's more of a relaxed atmo-sphere now," said Carr. "We work just as hard, in fact, maybe even

harder, under K.C. He demands that you work and be's right to the point. There isn't a lot of yapping. K.C. is very quiet, but don't mis-take his being soft-spoken as a Said Jones, whose team is 12-5

and 14 games behind Philadelphia in the NBA's Atlantic Division: "It's a players' game. I'm just the coach, and I don't have the kind of ego that sits me out there like an atomic bomb."

Larry Bird said that the fact Jones is a former player belps him understand the feelings of the players more than some coaches. That makes a lot of difference,

said Bird, "Fitch liked to practice a lot, but K.C. knows that if you have three games in a row, yon've got to take it a little easier. K.C. doesn't yell much, either. If a player makes a mistake, he'll take him aside and talk to him."

Jones has few rules. "I enjoy the players and enjoy letting them have the freedom to play their own games," he said.
"All I expect is that they play hard, be consistent and respect their teammates. I don't get impressed by great shots and things like that. What impresses me is a guy patting his teammate on the behind when he makes a boo-boo or diving for a loose ball.

When I took over this year, I felt we had to smooth over a few things. The players weren't happy last year and players have to be happy if you want to win. But happiness can be misleading. If happiness means getting a certain number of shots or playing a certain happiness means getting along with Frich was never popular with his your teammates and putting out players, nor was be close to many 100 percent and winning then, yes, of them. He drove them hard, he i want all of my players happy."

Oil and Money in the Eighties

AN INTERNATIONAL HERALD TRIBUNE/ OIL DAILY CONFERENCE PARK LANE HOTEL, LONDON, DECEMBER 8 AND 9, 1983

"The global impact of shifting markets" will be the theme of the fourth annual International Herald Tribune/Oil Daily conference on "Oil and Money in the Eighties."

The conference will focus this year on what caused the radical shift in the oil market in recent years and what the implications of the tumoround are for the future.

DECEMBER 8

KEYNOTE ADDRESS Donald Hodel, United States Secretary of Energy U.S. ENERGY: THE NEXT TEN YEARS

John Lichtblew, Executive Director, Petroleum Industry Research Foundation, New York. STRUCTURAL VERSUS CYCLICAL CHANGE IN THE OIL MARKET

Moderator: Herman Franssen, Chief Economist, International Energy Agency, Paris. Robert Mabro, Director, Oxford Institute for Energy Studies. Arie de Geus, Coordinator of Planning, Shell International Petroleum Company Limited, London.

William Finger, Coordinator of Energy Analysis, Exon Company, Houston. ARAB BANKING'S ROLE IN OAPEC COUNTRIES'

INVESTMENT STRATEGIES Abdulla A. Saudi, President and Chief Executive, Arab Banking Corporation, Bahrain. CORPORATE THINKING ON THE ENERGY INVESTMENT

Robert Anderson, Chairman, Atlantic Richfield Corporation, Los Angeles. François Didier, Senior Vice President,

Strategic Planning, Elf Aquitaine, Poris. NORTH SEA INVESTMENT OUTLOOK G. Malcolm Ford, Joint Managing Director, Britail Plc,

REGISTRATION INFORMATION

The participation fee is £475 or the equivalent in an alternative currency for each participant. Fees are payable in advance, and will be returned in full for any cancellation that is postmarked on or before November 19.

Please return the conference registration form to: The International Herald Tribune, Conference Office, Or telephone: (33-1) 747.12.65. Telex: 612832.

CONFERENCE LOCATION

Park Lane Hotel, Piccadilly, Landon W1Y 8BX, England. Tal. (44-1) 499 6321, Telex: 21533, Contact: Ms. Henderson. A block of rooms has been reserved for conference porticipants. For further information, please contact the hotel

Donald Hodel, United States Secretary of Energy, will give the keynote address. He will head a list of distinguished speakers from Europe, the United States and the Arab world.

DECEMBER 9

Senior executives in energy, finance and related fields

THE ROLE OF THE WORLD BANK IN WORLD ENERGY

DEVELOPMENT IN THE EIGHTIES Yves Rovani, Vice-President, Energy, The World Bank, Washington, D.C.

wishing to register for this conference may return the

Petroleum Exchange, London, and Managing Director, Premier Mon Group. Kartsen Mahlmann, Head of the Oil Committee, Chicago Board of Trade

Robin Woodhead, Chairman, International

THE OIL FUTURES MARKET

THE SINO-SOVIET OIL OUTLOOK Professor Arthur Meyerhoff, Independent Oil Producer and Geologist. LIVING WITH OPEC

James Aldns, Former U.S. Ambassador to Saudi Arabia. OPEC IN THE EIGHTIES Alirio Parra, Director, Petroleos de Venezuela (U.K.) S.A., London.

THE IMPACT OF DOWNSTREAM INVESTMENT AND PRODUCT SALES IN EUROPE BY THE PRODUCING COUNTRIES Moderator: Nicolas G. Voûte, Oil Consultant, London and The Hoque.

Erwin Spuller, Managing Director, Fretail, Paris. John Maltby, Chairman, The Burmah Oil Co. Plc, London. Charles de Bièvre, Director, Banque Arabe Internationale d'Investissements, Paris,

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CONFERENCE REGISTRATION FORM Please enroll the following participant for the Energy conference, December 8 and 9, 1983.

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A Christmas Success Story: Americans Are Storming Toy Counters

To 'Adopt' the Figures Developed by Mr. Roberts of the Cabbage Patch

OBSERVER

Is Computer Here to Stay?

By Russell Baker man and he stared grimly out of the television screen with what he obviously thought was a grim message. "Like it or not," he said,

"the computer is here to stay." He remioded me of certain teachers who threateo indolent schoolchildren. I once had such a teacher. She was exasperated hecause I wasn't interested in the dif- to be bullied into buying a televian adverb. "Like it or not, the ad- of Morey Amsterdam, Dagmar and verb is here to stay," she said.

come out of suspicion that I dis- but the mass public descent on liked the adverb. I had oothing Madman Muntz's TV store was against the adverb at the time. Lat- such that Mrs. Muntz never had er. I even came to understand that time to go into the street and browthe adverh was useful if applied, beat the passing crowd with warnlike aspirin, to small doses.

At the time, though, I was indifferent to the adverb. Not hostile. Just indifferent. In the same way I was indifferent to the secant, to which my mathematics teacher was passionately attached. ("Like it or not, sonny, the secant is here to

Why teachers should mistake my indifference for hostility was puz-zling. I happened to be deeply interested at the time in playing marred in the face and tell a teacher. Like it or not marhles are here to

What was wrong with these teachers? Thanks to the grim man on television, I think the question can now be answered. They were trying to sell me the adverb and the secant and were angered by my sales resistance.

This of course was precisely what the grim man on television was up The manager had assigned him all the pinchpennies who had resisted spiels about joining the glorious computer revolution. about the joy of being the first on the block to see all their hills neatly displayed on their personal video

So there he was, menacing and glowering with what he thought was news that would make us shudder. "Like it or not . . . here to

Behind this argument I detect a queasy sense of uncertainty in the

it in persons who work in the com-J EW YORK — He was a grim

man and he stared grimly out those who don't hut have bought new machines. When they meet somebody who still hasn't taken the plunge, they cannot resist warning you that you will soon be obsolete if you don't huy fast, because. like it or not, the computer is here to stay.

I don't recall that anybody had ference between an adjective and sion set back in the pioneering age Gorgeous George. A lot of people Her obvious anger seemed to remained indifferent to television, ings that they were as out-of-date as the horse collar.

Quickly, even the indifferent realized that television was here to stay, like it or not, and bought. When something is here to stay. nobody has to announce it. When a salesman starts telling me his merchandise is here to stay. I don't necessarily doubt him; instead, I ask myself, "Do I really care?"

The math teacher who pronounced the secant "here to stay" was correct, but that still hasn't made me buy. I just never felt a need for the secant. Some people do, and those people bought, and that seems sensible. As life unfolded. I felt a need for the adverh, and fortunately the teacher who had said it was here to stay was correct. As a result I have had it right here at my disposal for the past several hundred words.

So far, the computer strikes me as much more like the adverb and the secant than like television.

As with the adverb, I may someday feel a need for the computer and rejoice in its existence. At present though, feeling nothing but revulsion at the prospect of seeing all my dehts lit up on a video screen at the touch of a button, I feel as personally uninterested in it as I am in the secant.

I am grateful oevertheless that the computer is here to stay. When it can get to the office on a rainy day without being drenched at a hus stop, I shall certainly want to huy ooe.

New York Times Service

Dolls

By Sarah Booth Conrov

WASHINGTON — A real rags-to-riches story: how a slow talking fast-thinking Geor-gia boy found fame and fortune in the Cahbage Patch. Xavier Roberts is the father of

the Cabbage Patch Kids, the notwo-alike soft sculptures (a highfalutin name for rag dolls), which may just be the greatest doll fad ever to sweep the United States. Disturbances and mayhem have broken out because of toofew dolls for too-many would-be

purchasers. About 2.5 million Hong Kong-made Cahhage Patch dolls are scheduled to be delivered around the United States during the Christmas sea-Early on, Roberts developed

the idea that you didn't actually buy a Cahbage Patch doll. You adopted one.

"At first 90 percent of those buying the Little People were adults. I still think at least 50 percent of those buying originals are grown up. Then the children saw them and wanted them. I didn't want them to be toys. Children are so spoiled today. I was afraid they'd tear them up in two days. So I thought up the idea of the adoption certificate and the pledge they'd take care of the kid."

[Adoption workers are concerned that the nation's 500,000 children in foster care who really geed families wonder why they are not similarly wanted, the Associated Press reported. The issue is deemed especially critical for ahout 50,000 older children whom the federal Office of Hu-man Development Services classifies as hard to place because of their ages. "Even in cases when the kids are removed when physically abused by the parents, they take it personally," said Elizabeth S. Cole, director of the North

American Center on Adoption. "They think that if they were better children, the parents wouldn't have done this," she The original limited-edition dolls, handmade in Roberts's studios in Cleveland, Georgia, (pop-

ulation 1,600), have become hot

collector's art, reselling for more

than \$1,000 each.

Debbie Reitman with a trio of Cabbage Patch Kids.

Roberts, now 28, has a Cadillac with a chauffeur, four Mercedes-Benzes, a 30-room house he designed and built with a slide from his bedroom to an indoor pool and a studio employing about 200

Roberts, the youngest son of six children — his father died when he was 5 — decided early he wanted to be an artist, because "I wasn't too smart in school. My only A's were in art. I used to make things — pots and clay fig-ures, kind of wild things — and sell them to the other students." One day he saw a picture of a soft sculpture.

His mother made and sold onilts when she wasn't working in the textile mills. "So I sure understood about soft sculpture. I started making soft-sculpture plants and wall hangings, then pigs and clowns, experimenting. My mother showed me how to sew, to mold the fabric. It was like working with clay, I made them by hand using a four-way stretch fabric, stuffed them with soft fibers, stitched the mouths, painted the eyes, every one differ-ent. I still have one of the first.

Ois Lee has been with me through thick and thin. "I called them Little People.

We used to say we found them in a cabbage patch. You know that's what mothers tell children when they ask, Where did I come "Everybody thought I was cra-zy. But I sold them at flea markets and craft fairs. First for \$30 each -that's a lot of money. And then so many people wanted them — all over the Southeast, they'd follow me around - I had

to go up to \$50, \$60, finally to \$125. A year or so ago, we just couldn't keep up with the demand — that's when we licensed Coleco to make them." From the beginning, Roberts not only made his dolls - he

hyped them himself.
We bought a computer so we could mail out happy-birthday cards to people who'd bought Cabbage Patch dolls on the anniversary they adopted the dolls. We send them a Cabbage Patch Dispatch; it's like a fan club. Why, we know at least one person that adopted 97 babies. I go around the country for doll-sign-

REAL ESTATE

FOR SALE

Several years ago, Roger Schlaifer became an advertising agency owner in Atlanta, "One day I was shocked to see the really ugly doll, my wife, Susanne, brought home. She said it was art. an investment. But she couldn't get it away from our 6-year-old daughter, Jessica." Like any good advertising executive, Schlaifer tried to get the account. "They weren't interested. They were doing fine on their own." So he developed a licensing plan for the property, centered on Roberts' Cabbage Patch story. That did it.

Schlaifer Nance and Co. sold the Cabbage Patch kids to Coleco, the toy company that also may have the country's second biggest hit of the season, the Adam computer. About 50 other companies are making Cabbage Patch products: baby and chil-dren's clothes, bedding, throw rugs, color forms, cosmetics, the biggest selling sticker book in history, lunch boxes and thermos bottles, Parker Bros. board and card games, riding toys, and books and records, among others.

Licensing arrangements are go-ing forward for Great Britain, Australia, Japan and other countries for the dolls and the related

Coleco, using a computer, worked out a way to mass pro-duce the dolls, while still making each one different: varying the hair, eye color and size, skin colors from white to black (Oriental and other ethnic groups are to come soon), dimples, freckles, different cheekbones. Each is made with a vinyl face (the Roberts originals have fabric faces), synthetic cloth bodies with detailed fingers, toes, rear ends, belly buttous.

Coleco advertised the dolls with a heavy television campaign (mostly Saurday morning cartoon shows) and introduced the Cabbage Patch Kids in June in New York. The dolls, designed to sell for about \$25, sold out instantly. Today the dolls are sold out everywhere, causing so many violent reactions that Coleco has stopped advertising.

As for Roberts, he says he plans to go back to school to learn how to become a sculptor.

REAL ESTATE

FOR SALE

PHILIPPINES

PEOPLE

Saint Laurent Fever

Dorsey reports from Manhattan. It is all due to the Yves Saint Laurent retrospective, opening Dec. 5 at the Metropolitan Museum of Art, the first time a living designer will be honored at such an affair. Former retrospectives have dealt with the glamour of the past, such as "The 18th Century Woman," "The Hapsburgs," or "La Belle Epoque." The house of Saint Laurent has corralled all its fans and friends. Catherine Deneuve is already m New York, Marie Helene de Rothschild is due any minute - and so is Olimpia de Rothschild, as well as Paloma Picasso, Hélène Rochas. Sao Schlumberger, Mrs. David Weill and Zizi Jeanmaire, Jacqueline de Ribes, and Claude and Xavier Lalanne. No other French designer will attend. Pierre Cardin. who last year sponsored the Belle Epoque retrospective, is in Brazil and so is André Oliver, his partner. However American designers are heaping praise on Saint Laurent, with Perry Ellis calling him the Picasso of the fashion world. The only international designer to forget about fashion rivalry is Va-lentino, from Rome, who feels Saint Laurent "is more than a great designer." adding "We think alike." Saint Laurent, who arrived last weekend, has kept pretty much out of sight, spending most of his time at the museum where he is putting the last touches on his mannequins. According to Women's Wear, there is a party in Saint Laurent's honor practically every night, so much so that Pat Buckley, the gala's chairwoman, has had to give up. The most coveted invitation is on Saturday, a party given by Marie Helène de Roth-schild, who will be introducing

was named music director of the Detroit Symphony Orchestra the day before his 52d birthday on

her new New York apartment. Disma Vreeland, who has master-

minded this event since its creation.

in 1973, said Saint Laurent was

many signals to so many people all

over the world. He's been the lead-

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New York is having an acute will serve for three years, starting case of Saint Laurent-itis, Hebe Sept. 1, 1984. . .

The French tennis star Yamies Noals, 23, ranked No. 4 in the world, announced Wednesday in the was moving to New York City in escape the French press. Noak who has divided his time between Paris and New York in recommendations. Paris and New York in recent months, said he hoped to concar trate on his tennes and become No After that, he said, he intends to retire from the pro circuit.

Judith Jamison and Natalia Makerova feted Alvin Ailey on the 25th anniversary of his American Dance Theater in a balloon-bedecked pin-gram in New York that ended with 68 dancers bopping to "All Night" Long." The gala program at Gry Center on Wednesday included as cerpts from 15 dances tailored lor the company, and reunited for mer and current Ailey dancers. mison, who left the company he "Sophisticated Ladies," introduced the three-part "Cry," which Air choreographed for her Makarun who won the Tony Award for her part in the Broadway smiscal "On Your Toes," said, "Thank you all vin, for the elegance, beauty and excitement you have created all

Oncen Elizabeth II presented the Queen's Gallantry Medal to a Bitter ish diver who twice entered the sunken wreck of the HMS Cover try, lost in the South Atlantic den ing the battle for the Falklands 67 retrieve Royal Navy secrets. Pen. Officer Michael Harrison, 33, p. ceived the medal in a ceremony a Buckingham Palace Wednesda The citation said Harrison has squeezed through a hole hacked in the side of the wreck under 300 kgs. the ship's operations room factored as he was leaving snagged his ma bilical line carrying safety rope. breathing mixture, communic tions and hot water to warm him i the icy Atlantic. It took an hour to
The conducter Gunther Herbig get him free, but still be made a second eight-hour dive to recover i TV-sized piece of equipment, th citation said. Also bonored at the Wednesday. Herbig, whose most ceremony was the British poet Se recent post was as general music phen Spender, who received in director of the Berlin Symphony, knighthood.

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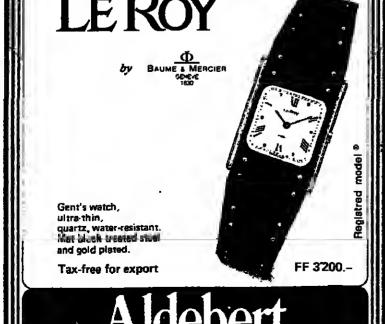
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